## FB Live Event Agenda

- 1. WELCOME
  - a. Introduce yourself & friends
- 2. Draw Tic Tac Toe board on paper (Free space in the center :)
  - a. You'll use this board to keep track of the products you try and love today or the ones we talk about that you are interested in learning more about or trying
  - b. Once you fill your board you win :) (Everyone can win this!)
- 3. <u>CLEANSER</u> wash face with cleanser & talk about product
- 4. CHARCOAL MASK (if skin care party)
- 5. <u>5 FAVES</u> (while the mask is drying) talk about & show/romance your top 4-5 favorite products

Have guests write #'s 1-10 on the back of their tic tac toe paper, they get to **nominate 10** friends to receive a free pampering pack.

READY ... SET ... GO!

(when they reach 10 names & numbers written down they get a FREE MASCARA from their Beauty Consultant!

- 6. Remove Mask & finish with supplements / MOISTURIZER
- 7. Show set sheet & close with Roll Up Bag
  - a. (email/text set sheet out)
  - b. POST a copy of the set sheet
- 8. Write down #'s 1-4 on a piece of paper
  - 1. Did you have a good time?
  - **2.** If you won the lottery yesterday what products would you love to take home? (Circle them on your tic tac toe sheet)
  - **3.** Write FREE or ME :)

FREE = Fun pampering session with friends (FB live, Zoom, In-Person)

Hostess gets \$25 FREE when you book today:)

Consultant gets a fun Sample Pack :)

**4.** Let me tell you why I'm so happy:)

What do you love about this business...

JOY / FREEDOM / CHOICES / FLEXIBILITY / ETC

Would you watch a brief video & give me your feedback? (free lipstick or gloss when we have a followup conversation)

Please choose one and write it on your sheet (A...B...C)

A = YES! I'm interested

 $\mathsf{B} = \mathsf{SURE}$  - It's probably not for me but I'll give you my opinion of the info

C = No:

- 9. <u>DRAWING for \$100 FREE MK product</u> you're entered when you watch a quick video and talk about it with your consultant
- 10. <u>TAKE A PICTURE</u> of your paper from today's party & send it to your Beauty Consultant within 30 MINUTES for a PRIZE!

(PRIZE = any 1 item or set (your choice) at half-price!)