# Sara Hunt

Dallas, TX sara@lugosidesign.com 469.670.4092 Linkedin

### SUMMARY

I am a User Interface Designer proficient in Figma, Indesign and Illustrator. I have three years of experience in business-to-business sales, which allowed me to develop my customer service and account management skills. I also have a strong background/interest in Graphic Design and Branding.

# **SKILLS**

Industry Knowledge: Sales, Design, User Experience Design (UED), Business Development
Business-to-Business (B2B), Social Media, Outside Sales, Competitive Analysis, User Stories, User PersonaBranding
Tools & Technology: Figma (Software), Adobe Photoshop, Adobe InDesign, Adobe Illustrator, Adobe Creative Suite,
Adobe Lightroom, Procreate App, Zoho CRM, Salesforce.com, Prototyping

Additional Skills: Graphic Illustrations, Sketch App, Adobe Creative Cloud, User Personas, User Experience Testing, Visual Design

### **PROJECTS**

MidWest Transit App: Case Study

Designed App for a Midwestern Bus Company.

user research, wireframing, prototyping, front-end development

ISO

### **WORK EXPERIENCE**

# Sales/Business Development

September 2018 to Present

Vitalitree Tattoo Care - Dallas, TX

- Represent Vitalitree Tattoo Skincare in the professional, public and social media sectors improving company outreach and public relations.
- · Navigated potential business/client relationships, turning them into long-term wholesale accounts.
- Maintained documentation and activity tracking via Salesforce Software, Zoho CRM and Google Suite in order to create a navigable database.
- · Cultivated outside sales by identifying sales opportunities in order to convert prospective accounts.

## **Promotion Representative**

July 2018 to September 2018

Vitalitree Tattoo Care - Dallas, TX

- · Met sales and promotional goals including building a contact list.
- Travel to and represent the company at trade shows, conventions, and conferences.
- Set up promotional stands or booths and use graphic illustrations such as films, slide shows, and etc to promote products/services.
- Distribute promotional materials such as product samples, flyers, brochures, among others in a friendly, approachable manner as well as meet up with clients to restock promotional materials and solicit new sales opportunities.

# Waitress/Bartender

July 2009 to March 2018

Various Locations - Pittsburgh, PA

- · Developed exceptional, personalized customer service skills in order to insure client satisfaction.
- · Developed teamwork skills in order to create a safe and productive work environment.

# **EDUCATION**

## User Experience Design

November 2020 to Present

Thinkful - Remote

- · Applied industry best practices and design process standards with a focus on User Experience Design.
- · Created and deployed projects while learning new tools and frameworks through independent study.
- · Deployed multiple case studies from discovery to delivery in both robust and independent sprint scopes.

# **Graphic Design in Graphic Design**

August 2009 to December 2010

Putnam Career and Technical Center - Eleanor, WV

· Studied graphic design tools the principles and elements of design as well as Adobe Illustrator, Photoshop and InDesign.