## **Curriculum Vitae**

Brent D. Fulton, Ph.D., MBA

2121 Berkeley Way, Room 5302 School of Public Health University of California, Berkeley Berkeley, California 94720 Phone: 1-510-643-6841 Email: fultonb@berkeley.edu

September 1, 2025

# A. Employment\*

Current Positions 2022 to present	Associate Research Professor of Health Economics and Policy, Division of Health Policy and Management, School of Public Health, University of California, Berkeley (effective February 28, 2022)
2018 to present	Associate Adjunct Professor of Health Economics and Policy, Division of Health Policy and Management, School of Public Health, University of California, Berkeley
2011 to present	Associate Director, Nicholas C. Petris Center on Health Care Markets and Consumer Welfare, School of Public Health, University of California, Berkeley
2024 to present	Author of <i>Health Care Competition &amp; Antitrust</i> , a premium newsletter published by <i>Health Affairs</i> (effective January 2024; *contract position).
Previous Positions 2011-2018	Assistant Adjunct Professor of Health Economics and Policy, Division of Health Policy and Management, School of Public Health, University of California, Berkeley
2009-2014	Assistant Research Economist, Nicholas C. Petris Center on Health Care Markets and Consumer Welfare, and Global Center for Health Economics and Policy Research, School of Public Health, University of California, Berkeley
2006-2009	Statistician, Nicholas C. Petris Center on Health Care Markets and Consumer Welfare, and Global Center for Health Economics and Policy Research, School of Public Health, University of California, Berkeley
2001-2006	Graduate Student Research Fellow, RAND Corporation

### **B.** Education

Ph.D., Public Policy Analysis (health economics focus), Pardee RAND Graduate School, 2006

MBA, Strategy and Finance, Anderson School at UCLA, 1997

B.S., Engineering Mechanics, U.S. Air Force Academy, 1992

### C. Teaching

2018 to present	Public Health W226A: Health Economics (Instructor)
2013 to present	Public Health 126: Health Economics and Public Policy (Instructor/Co-Instructor; sole instructor since 2018)
2012 to 2016	Public Health W200E: Health Policy and Management (Instructor)
2010, 2012	Public Health 126: Health Economics and Public Policy (Lecturer Appointment to co-teach course)

## D. Teaching Awards

School of Public Health Award for Teaching Excellence (fall 2019-2020, 2022-2024; summer 2012 to 2016; spring 2014 to 2015)

### E. Peer-Reviewed Publications

My primary research examines how markets and regulation can improve the delivery of health care, including its cost, quality, and access. Research areas include healthcare competition, health insurance, accountable care organizations, health workforce, mental health, and California's healthcare market. In addition, I am developing public-private financing strategies that will provide funding for the social drivers of health for families with children in low-income households.

#### **Published or In Press**

- 43. Teotia A, Arnold DR, **Fulton BD**, Scheffler RM. Growth of hospital affiliations in California: impact on hospital charges and quality. *Journal of Hospital Management and Health Policy*. 2025 (published online July 25).
- 42. Arnold DR, **Fulton BD**, Abdelhadi OA, Teotia A, Scheffler RM. Association between private equity acquisition of gastroenterology practices and colonoscopy price and quality. *JAMA Health Forum* 6(6); 2025: 1-12 (published online June 20).

- 41. **Fulton BD**, Arnold DR, Wolf J, Scheffler RM. State health care cost commissions: their priorities and how states' political leanings, commercial hospital prices, and Medicaid spending predict their establishment. *Milbank Quarterly* 103(2); 2025: 554-580 (published online May 26).
- 40. Gudiksen K, Caballero A, Ginsburg P, Greaney T, **Fulton BD**. Hospital consolidation across geographic markets: insights from market participants on mechanisms for price increases. *Journal of Health Politics, Policy and Law* 50(5); 2025: 681-708 (published online April 3).
- 39. Teotia A, **Fulton BD**, Arnold DR, Scheffler RM. State-Level Hospital Quality in the United States: Analyzing Variation and Trends from 2013 to 2021. *Journal for Healthcare Quality* 47(1); 2025: 1-8.
- 38. Arnold DR, King JS, **Fulton BD**, Montague AD, Gudiksen KL, Greaney TL, Scheffler RM. New Evidence on the Impacts of Cross-Market Hospital Mergers on Commercial Prices and Measures of Quality. *Health Services Research* 60; 2025: 1-10 (published online April 23, 2024).
- 37. Abdelhadi OA, **Fulton BD**, Alexander L, Scheffler RM. Private Equity-Acquired Physician Practices and Market Penetration Increased Substantially, 2012-21. *Health Affairs* 43(3); 2024: 354-362.
- 36. **Fulton BD**, Arnold DR, King JS, Montague AD, Chang SM, Greaney TL, Scheffler RM. The rise of cross-market hospital systems and their market power in the United States. *Health Affairs* 41(11); 2022: 1652-1660.
- 35. Rodriguez HP, **Fulton BD**, Phillips AZ, Rubio K. Effect of state-led delivery system and payment reforms on population-level detection and management of diabetes. *Diabetes Care*, 45(10); 2022: 2255-2263.
- 34. Feldman R, **Fulton BD**, Godwin J, Scheffler RM. Measuring Drug Markets: Challenges with Defining Pharmaceutical Markets and Potential Remedies to Screen for Industry Consolidation. *Journal of Health Politics, Policy and Law* 47(5); 2022: 583-607.
- 33. Arnold DR, Gudiksen KL, King JS, **Fulton BD**, Scheffler RM. Do state bans of most-favored-nation contract clauses restrain price growth? Evidence from hospital prices. *Milbank Quarterly* 100(2); 2022: 1-27.
- 32. **Fulton BD**, King JS, Arnold DR, Montague AD, Chang SM, Greaney TL, Scheffler RM. States' merger review authority is associated with states challenging hospital mergers, but prices continue to increase. *Health Affairs* 40(12); 2021: 1836-1845.
- 31. Godwin J, Arnold DR, **Fulton BD**, Scheffler RM. The association between hospital-physician vertical integration and outpatient physician prices paid by commercial insurers: new evidence. *INQUIRY: The Journal of Health Care Organization, Provision, and Financing* 58; 2021: 1-10.

- 30. Comfort LN, **Fulton BD**, Shortell SM. Assessing the short-term association between rural hospitals' participation in accountable care organizations and changes in utilization and financial performance. *Journal of Rural Health*; 2020: 1-13.
- 29. Rodriguez HP, **Fulton BD**, Phillips AZ. The early impact of the Centers for Medicare & Medicaid Services State Innovation Models Initiative on 30-day hospital readmissions among adults with diabetes. *Medical Care* 58(6) Suppl 1; 2020: S22-S30.
- 28. **Fulton BD**, Proudman DG, Sample HA, Gelfand JM, Chiu CY, DeRisi JL, Wilson MR. Exploratory analysis of the potential for advanced diagnostic testing to reduce healthcare expenditures of patients hospitalized with meningitis or encephalitis. *PLoS ONE* 15(1); 2020: 1-18.
- 27. **Fulton BD**, Hong N, Rodriguez HP. Early impact of the State Innovation Models Initiative on diagnosed diabetes prevalence in adults and hospitalizations in diagnosed adults. *Medical Care* 57(9); 2019: 710-717.
- 26. Wilson MR, Sample HA, Zorn KC, Arevalo S, Yu G, Neuhaus J, Federman S, Stryke D, Briggs B, Langelier C, Berger A, Douglas V, Joseph SA, Chow FC, Fulton BD, DeRisi JL, Gelfand JM, Naccache SN, Bender J, Dien Bard J, Murkey J, Carlson M, Vespa PM, Vijayan T, Allyn PR, Campeau S, Humphries RM, Klausner JD, Ganzon CD, Memar F, Ocampo NA, Zimmermann LL, Cohen SH, Polage CR, DeBiasi RL, Haller B, Dallas R, Maron G, Hayden R, MEssacar K, Dominguez SR, Miller S, Chiu CY. Clinical metagenomic sequencing for diagnosis of meningitis and encephalitis. New England Journal of Medicine 389(24); 2019: 2327-2340.
- 25. **Fulton BD**, Ivey SL, Rodriguez HP, Shortell SM. Countywide physician organization learning collaborative and changes in hospitalization rates. *American Journal of Managed Care* 23(10); 2017: 596-603.
- 24. **Fulton BD**. Healthcare market concentration trends in the United States: evidence and policy responses. *Health Affairs* 36(9); 2017: 1530-1538.
- 23. Gabel JR, Arnold DR, **Fulton BD**, Stromberg ST, Green M, Whitmore H, Scheffler RM. Consumers buy lower-cost plans on Covered California, suggesting exposure to premium increases is less than commonly reported. *Health Affairs* 36(1); 2017: 8-15.
- 22. Scheffler RM, Arnold D, **Fulton BD**, Glied SA. Differing impacts of market concentration on Affordable Care Act Marketplace premiums. *Health Affairs* 35(5); 2016: 880-888.
- 21. **Fulton BD**, Scheffler RM, Hinshaw SP. State variation in increased ADHD prevalence: links to NCLB school accountability and state medication laws. *Psychiatric Services* 66(10); 2015: 1074-1082.

- 20. **Fulton BD**, Hollingshead A, Karaca-Mandic P, Scheffler RM. Republican states bolstered their health insurance rate review programs using incentives from the Affordable Care Act. *Inquiry: The Journal of Health Care Organization Provision and Financing* 52; 2015: 1-10.
- 19. Karaca-Mandic P, **Fulton BD**, Hollingshead A, Scheffler RM. States with stronger health insurance rate review authority experienced lower premiums in the individual market in 2010-13. *Health Affairs* 34(8); 2015: 1358-1367.
- 18. **Fulton BD**, Pegany V, Keolanui B, Scheffler RM. California accountable care organizations: number, characteristics and state regulation. *Journal of Health Politics*, *Policy and Law* 40(4); 2015: 667-686.
- 17. Kessell ER, Pegany V, Keolanui B, **Fulton BD**, Scheffler RM, Shortell SM. Review of Medicare, Medicaid and commercial quality of care measures: considerations for assessing accountable care organizations. *Journal of Health Politics, Policy and Law* 40(4); 2015: 759-794.
- 16. **Fulton BD**, Scheffler RM, Keolanui B, Shortell SM. Forecasts and drivers of health expenditure growth in California. *California Journal of Politics & Policy* 7(2); 2015: 1-14.
- 15. **Fulton BD**, Galarraga O, Dow WH. Informing public policy toward binational health insurance: empirical evidence from California. *Salud Pública de México* 55(4); 2013: S468-S476.
- 14. Scheffler RM, **Fulton BD**. Needs-based estimates for the health workforce. In Soucat AS, Scheffler RM (eds.), *The Labor Market for Health Workers in Africa: A New Look at the Crisis*, Washington, D.C.: The World Bank, 2013. (Reviewed by peer reviewers internal and external to The World Bank.)
- 13. Bruckner TA, Hodgson A, Mahoney CB, **Fulton B**, Levine P, Scheffler RM. Health care supply and county-level variation in attention-deficit hyperactivity disorder prescription medications. *Pharmacoepidemiology and Drug Safety* 21(4); 2012: 442–449.
- 12. Kapur K, Karaca-Mandic P, Gates SM, **Fulton BD**. Do small group health insurance regulations influence small business size? *Journal of Risk and Insurance* 79(1); 2012: 231-259.
- 11. **Fulton BD**, Dow WH. Is California different? State-specific risk adjustment needs under health reform. *California Journal of Politics & Policy* 3(4); 2011: 1-11.
- 10. Hinshaw SP, Scheffler RM, **Fulton BD**, et al. International variation in treatment procedures for attention-deficit/hyperactivity disorder: social context and recent trends. *Psychiatric Services* 62(5); 2011: 459-464.

- 9. Bruckner TA, Scheffler RM, Shen G, Yoon J, Chisholm D, Morris J, **Fulton BD**, Dal Poz MR, Saxena S. The mental health workforce gap in low- and middle-income countries: a needs-based approach. *Bulletin of the World Health Organization* 89; 2011: 184-194.
- 8. Scheffler RM, Bruckner TA, **Fulton BD**, Yoon J, Shen G, Chisholm D, Morris J, Dal Poz MR, Saxena S. Human resources for mental health: workforce shortages in low- and middle-income countries. *Human Resources for Health Observer # 8*. Geneva: World Health Organization, 2011.
- 7. **Fulton BD**, Scheffler RM, Sparkes SP, Auh EY, Vujicic M, Soucat A. Health workforce skill mix and task shifting in low-income countries: a review of recent evidence. *Human Resources for Health* 9(1); 2011: 1-11.
- 6. Dow WH, **Fulton BD**, Baicker K. Reinsurance for high health costs: benefits, limitations, and alternatives. *Forum for Health Economics & Policy* 13(2); 2010.
- 5. Scheffler RM, Mahoney CB, **Fulton BD**, Dal Poz MR, Preker AS. Estimates of health care professional shortages in Sub-Saharan Africa by 2015. *Health Affairs* 28; 2009: w849-w862.
- 4. **Fulton BD**, Scheffer RM, Hinshaw SP, Levine P, Stone S, Brown TT, Modrek S. National variation of ADHD diagnostic prevalence and medication use: health care providers and education policies. *Psychiatric Services*, 60(8); 2009:1075-1083.
- 3. Finlayson TL, Brown TT, **Fulton BD**, Jahedi S. Adult oral health status in California, 1995-2006: demographic factors associated with tooth loss due to disease," *Journal of the California Dental Association*, 37(8); 2009: 561-570.
- 2. Brown TT, Finlayson TL, **Fulton BD**, Jahedi S. The demand for dental care and financial barriers in accessing needed care among adults in California. *Journal of the California Dental Association*, 37(8); 2009: 539-547.
- 1. Scheffler RM, Brown TT, **Fulton BD**, Hinshaw SP, Levine P, Stone S. Positive association between ADHD medication use and academic achievement during elementary school. *Pediatrics* 123(5); 2009: 1273-1279.

## F. Health Care Competition & Antitrust Newsletter for Health Affairs

- 14. **Fulton BD**. The One Big Beautiful Bill Act: Consumer Choice and Market Competition. August 2025.
- 13. Fulton BD. Claritev on Trial: The High Stakes Fight Over Health Care Prices. June 2025.
- 12. **Fulton BD**. Does the National Residency Matching Program Suppress Residents' Wages and Reduce Competition? April 2025.

- 11. **Fulton BD**. Health Data is the Fuel for Patient Care and AI: Ensuring a Competitive Data Ecosystem. February 2025.
- 10. **Fulton BD**. How Will Trump's Second Term Change Health Care Competition Policy? December 2024.
- 9. **Fulton BD**. The Blue Cross Blue Shield Lawsuit Finally Settles: Opening the Door to Some Blue-on-Blue Competition. November 2024.
- 8. **Fulton BD**. Finger Pointing at Health Care Profits. October 2024.
- 7. **Fulton BD**. FTC's Interim Report on Pharmacy Benefit Managers: A Missed Opportunity. September 2024.
- 6. **Fulton BD**. Worker Wages Have Stagnated in the US: The Role of Concentrated Employers. August 2024.
- 5. Fulton BD. Physician Autonomy and Competitive Implications of Payviders. June 2024.
- 4. Fulton BD. Did the FTC's Ban on Noncompete Agreements Go Too Far? May 2024.
- 3. **Fulton BD**. The "Rolling Up" of Physician Practices by Private Equity Firms. April 2024.
- 2. **Fulton BD**. Neo-Brandeisians' Influence on the Updated Federal Merger Guidelines: What Do the Guidelines Mean for Health Care? March 2024.
- 1. **Fulton BD**. A Brief Introduction to US Antitrust History. February 2024.

## G. Publications and Reports (not peer-reviewed)

- 31. **Fulton BD**. Does private equity harm competition in the hospital industry? *ProMarket*, George J. Stigler Center for the Study of the Economy and the State at the University of Chicago Booth School of Business, May 16, 2025, <a href="https://www.promarket.org/2025/05/16/does-private-equity-harm-competition-in-the-hospital-industry/">https://www.promarket.org/2025/05/16/does-private-equity-harm-competition-in-the-hospital-industry/</a>.
- 30. Scheffler RM, Alexander L, **Fulton BD**, Arnold DR, Abdelhadi OA. *Monetizing Medicine: Private Equity and Competition in Physician Practice Markets*. Washington, DC: American Antitrust Institute, UC-Berkeley Petris Center, and Washington Center for Equitable Growth; July 2023, <a href="https://www.antitrustinstitute.org/wp-content/uploads/2023/07/AAI-UCB-EG\_Private-Equity-I-Physician-Practice-Report FINAL.pdf">https://www.antitrustinstitute.org/wp-content/uploads/2023/07/AAI-UCB-EG\_Private-Equity-I-Physician-Practice-Report FINAL.pdf</a>.
- 29. Alexander L, Abdelhadi O, **Fulton B**, Scheffler R. Private equity's entry into healthcare reveals gaps in competition policy. *Competition Policy International*, October 2022,

- https://www.competitionpolicyinternational.com/private-equitys-entry-into-healthcare-reveals-gaps-in-competition-policy/.
- 28. Godwin JR, **Fulton BD**, Arnold DR, Abdelhadi OA, Scheffler RM. *Indiana's Soaring Hospital Prices and Unaffordable Insurance Premiums: Causes and Potential Solutions*. Berkeley, CA: Nicholas C. Petris Center on Health Care Markets and Consumer Welfare, School of Public Health, University of California, Berkeley, October 6, 2022, <a href="https://petris.org/wp-content/uploads/2022/10/Petris-Center-Report-on-Indianas-Hospital-Prices-and-Insurance-Premiums-10.06.22.pdf">https://petris.org/wp-content/uploads/2022/10/Petris-Center-Report-on-Indianas-Hospital-Prices-and-Insurance-Premiums-10.06.22.pdf</a>.
- 27. Fulton BD, Arnold DR, Abdelhadi OA, Scheffler RM. New Evidence about the Heterogeneity of Indiana's Healthcare Markets: Competition, Costs, and the Impacts of Market Structure. Berkeley, CA: Nicholas C. Petris Center on Health Care Markets and Consumer Welfare, School of Public Health, University of California, Berkeley. Prepared for the Indiana Legislative Services Agency, October 3, 2022. <a href="https://iga.in.gov/pdf-documents/122/2022/universal/committees/interim/financial-institutions-and-insurance-interim-study-committee/0257bfe3-3e78-41a8-9d3d-68f52d73e041/exhibits/attachment 4908.pdf</a>
- 26. Fulton BD, Gu AY, Montague AD, King JS, Arnold DR, Gudiksen KL, Greaney TL, Scheffler RM. "Cross-Market Systems: Major Cross-Market Hospital Systems and The Growth of Select Cross-Market Hospital Systems." San Francisco, CA: The Source on Healthcare Price & Competition, UC Hastings College of the Law, July 15, 2022, <a href="https://sourceonhealthcare.org/cross-market/">https://sourceonhealthcare.org/cross-market/</a>.
- 25. Shortell SM, **Fulton BD**, Comfort LN. Improving the health of rural Americans. *Health Affairs Blog*, October 13, 2021, <a href="https://www.healthaffairs.org/do/10.1377/forefront.20211007.974893/full/">https://www.healthaffairs.org/do/10.1377/forefront.20211007.974893/full/</a>.
- 24. Gudiksen KL, Montague AD, King JS, Gu AY, Fulton BD, Greaney TL. Preventing Anticompetitive Contracting Practices in Healthcare Markets. San Francisco, CA: The Source on Healthcare Price & Competition, UC Hastings College of the Law, September 2020, <a href="https://2zele1bn0sl2i91io41niae1-wpengine.netdna-ssl.com/wp-content/uploads/2020/09/Preventing-Anticompetitive-Contracting-Practices-in-Healthcare-Markets-FINAL.pdf">https://2zele1bn0sl2i91io41niae1-wpengine.netdna-ssl.com/wp-content/uploads/2020/09/Preventing-Anticompetitive-Contracting-Practices-in-Healthcare-Markets-FINAL.pdf</a>.
- 23. Arnold DA, Khurana S, **Fulton BD**. *The Distribution of Medicare Accelerated and Advance Payment Program Loans Among California Health Systems*. Berkeley, CA: Nicholas C. Petris Center on Health Care Markets and Consumer Welfare, School of Public Health, University of California, Berkeley, August 3, 2020, <a href="https://petris.org/wp-content/uploads/2020/08/Distribution-of-MAAPP-Loans-Among-California-Health-Systems.pdf">https://petris.org/wp-content/uploads/2020/08/Distribution-of-MAAPP-Loans-Among-California-Health-Systems.pdf</a>.
- 22. Scheffler RM, Arnold DA, Khurana S, **Fulton BD**. *The Distribution of Provider Relief Payments Among California Health Systems*. Berkeley, CA: Nicholas C. Petris Center on Health Care Markets and Consumer Welfare, School of Public Health, University of California, Berkeley, July 17, 2020,

- https://petris.org/wp-content/uploads/2020/07/The-Distribution-of-Provider-Relief-Payments-Among-California-Health-Systems-FINAL.pdf.
- 21. Scheffler RM, Arnold DA, **Fulton BD**, Peltz A, Wang TL, Swartzberg J. *What are the Health Care Costs of COVID-19 in California?: State and County Estimates*. Berkeley, CA: Nicholas C. Petris Center on Health Care Markets and Consumer Welfare, School of Public Health, University of California, Berkeley, June 25, 2020, <a href="https://petris.org/wp-content/uploads/2020/06/CA\_COVID\_Cost\_Estimates.pdf">https://petris.org/wp-content/uploads/2020/06/CA\_COVID\_Cost\_Estimates.pdf</a>.
- Scheffler RM, Arnold DA, Fulton BD. The Sky's the Limit: Health Care Prices and Market Consolidation in California. Oakland, CA: California Health Care Foundation, October 2019, <a href="https://www.chcf.org/wp-content/uploads/2019/09/SkysLimitPricesMarketConsolidation.pdf">https://www.chcf.org/wp-content/uploads/2019/09/SkysLimitPricesMarketConsolidation.pdf</a>
- 19. **Fulton BD**, Arnold DA, Scheffler RM. Market concentration variation of health care providers and health insurers in the United States. *To the Point* (blog), Commonwealth Fund, July 30, 2018, <a href="https://www.commonwealthfund.org/blog/2018/variation-healthcare-provider-and-health-insurer-market-concentration">https://www.commonwealthfund.org/blog/2018/variation-healthcare-provider-and-health-insurer-market-concentration</a>
- 18. Scheffler RM, **Fulton BD**, Hoang DD, Shortell SM. Financing universal coverage in California: A Berkeley Forum roadmap. *Health Affairs Blog*, March 29, 2018, <a href="https://www.healthaffairs.org/do/10.1377/hblog20180327.614142/full/">https://www.healthaffairs.org/do/10.1377/hblog20180327.614142/full/</a>
- 17. Scheffler RM, **Fulton BD**, Hoang DD, Shortell SM. Proposal to Use Three Initiatives to Lower Healthcare Spending and Finance Universal Health Insurance Coverage in California. Berkeley, CA: Nicholas C. Petris Center on Health Care Markets and Consumer Welfare, School of Public Health, University of California, March 28, 2018, <a href="http://petris.org/wp-content/uploads/2018/03/Proposal-to-Lower-Spending-and-Finance-Universal-Coverage-Full-Report.pdf">http://petris.org/wp-content/uploads/2018/03/Proposal-to-Lower-Spending-and-Finance-Universal-Coverage-Full-Report.pdf</a>
- 16. Fulton BD, Valeta M, Tilipman J, Hambidge T, Dimick G, Scheffler RM. Health Expenditure Forecasts and Provider Concentration Trends in California. Berkeley, CA: Nicholas C. Petris Center on Health Care Markets and Consumer Welfare, School of Public Health, University of California, July 11, 2017.
- 15. **Fulton BD**, Scheffler RM, Arnold DR. *Testimony Regarding Anthem, Inc.'s Proposed Acquisition of Cigna Corporation*. Sacramento, CA: California Department of Insurance, 2016, <a href="http://www.insurance.ca.gov/01-consumers/110-health/60-resources/upload/CDI-Testimony-re-Anthem-and-Cigna-Fulton-Scheffler-and-Arnold-032916-final.pdf">http://www.insurance.ca.gov/01-consumers/110-health/60-resources/upload/CDI-Testimony-re-Anthem-and-Cigna-Fulton-Scheffler-and-Arnold-032916-final.pdf</a>.
- 14. Scheffler RM, **Fulton BD**. *Testimony Regarding Centene Corporation's Proposed Acquisition of Health Net, Inc.* Sacramento, CA: California Department of Insurance, 2016, <a href="http://www.insurance.ca.gov/0250-insurers/0500-legal-info/upload/FinalExhibitBinderHealthNetCenteneHearingPart-1.pdf">http://www.insurance.ca.gov/0250-insurers/0500-legal-info/upload/FinalExhibitBinderHealthNetCenteneHearingPart-1.pdf</a> (pp. CDIx169-183).

- 13. Spetz J, Tellez M, **Fulton BD**. Global human resources for health. In Scheffler RM (editor). *World Scientific Handbook of Global Health Economics and Public Policy*. Singapore: World Scientific, 2016.
- 12. Hollingshead A, King J, **Fulton BD**, Rushakoff J, Scheffler RM. *State Actions to Promote and Restrain Commercial Accountable Care Organizations*. Berkeley, CA: Nicholas C. Petris Center on Health Care Markets and Consumer Welfare, School of Public Health, University of California, in partnership with Milbank Memorial Fund, 2015.
- 11. Shortell SM, Scheffler RM, Kessell ER, **Fulton BD**. <u>Accountable Care Organizations in California: Promise & Performance</u>. Berkeley, CA: Berkeley Forum for Improving California's Healthcare Delivery System, School of Public Health, University of California, Berkeley, 2015.
- 10. Fulton BD, Kessell ER, Keolanui B, Pegany V, Shortell SM, Scheffler RM. <u>Drivers of Health Expenditure Growth in California: Forecasts and Progress on Delivery System Integration</u>. Berkeley, CA: Berkeley Forum for Improving California's Healthcare Delivery System, School of Public Health, University of California, Berkeley, 2014.
- 9. Bowers LG, Scheffler RM, Shortell SM, **Fulton BD**. The Berkeley Forum A roadmap for improving healthcare in California. *California Journal of Politics and Policy* 6(2); 2014: 207-224.
- 8. Bowers LG, Scheffler RM, Shortell SM, **Fulton BD**. Introduction: six comments on the Forum. *California Journal of Politics and Policy* 6(2); 2014: 225-226.
- 7. Scheffler RM, Bowers LG, **Fulton BD**, Connors C, Shortell SM, Morrison I. A new vision for California's healthcare system: integrated care with aligned financial incentives. *California Journal of Politics and Policy* 6(2); 2014: 249-334.
- 6. California Health Benefits Review Program. *Analysis of Assembly Bill 460: Health Care Coverage: Infertility*. Report to the California State Legislature. Oakland, CA: California Health Benefits Review Program, 2013. (**Fulton BD**, cost lead).
- 5. **Fulton BD**, Scheffler RM. *Health Insurance Premium Rate Review: Case Studies to Inform California*. Berkeley, CA: California Program on Access to Care, 2012.
- 4. Borowitz M, Scheffler RM, **Fulton BD**. <u>Improving value for money in health by paying for performance</u>. *OECD Health Policy Studies: Value for Money in Health Spending*; Paris: Organisation for Economic Co-operation and Development 2010.
- 3. **Fulton BD**. Is America ready for the economic impact of Alzheimer's? in Shriver M, Alzheimer's Association, Geiger AT, Morgan O, Meyer K, Skelton K (eds.), *The Shriver*

- Report: A Woman's Nation Takes on Alzheimer's. Chicago, IL: Alzheimer's Association, 2010.
- 2. **Fulton BD**, Scheffler RM. Health care professional shortages and skill-mix options using community health workers: new estimates for 2015. In Moore JM, Dal Poz MR, Perfilieva G, Jaccard-Ruedin H, Doan BDH (eds.). *The Performance of a National Health Workforce*. Paris: Centre de Sociologie et de Demographie Medicales, 2010.
- 1. Wasserman J, Asch S, Bamezai A, Wynn B, Ringel J, **Fulton B**, Newberry S, Washington G. *Financing the Health Services 'Safety Net' in Los Angeles County*, Woodland Hills, Calif: California Endowment, 2004.

### H. Conference, Symposia and Public Policy Presentations

- Gudiksen K, **Fulton BD**. "<u>Hospital Consolidation Across Geographic Markets</u>." Catalyst for Payment Reform Podcast, April 7, 2025.
- **Fulton BD**. "Overview of Private Equity in Healthcare: A Focus on Physician Practices." Presentation to Minnesota Medical Association's Private Equity Forum, May 22, 2024.
- **Fulton BD**. "Policy Options to Address Highly Concentrated Healthcare and Health Insurer Markets in Indiana." Presentation to the Health Care Cost Oversight Task Force, Indiana General Assembly, October 19, 2023. <u>Video</u> of testimony: go to Thursday, Oct. 19 12:00pm part 1 (1:22:24).
- Arnold DR, **Fulton BD**. "Impact of Private Equity Investments in Physician Practices." Workshop on Private Equity Investments in Physician Practices hosted by Washington Center for Equitable Growth; Nicholas C. Petris Center on Health Care Markets and Consumer Welfare, School of Public Health, University of California, Berkeley; and American Antitrust Institute, April 6, 2023.
- **Fulton BD**. "Podcast: Brent Fulton on Cross-Market Hospital Consolidation." *A Health Podyssey*, a podcast produced by *Health Affairs*, November 8, 2022, <a href="https://www.healthaffairs.org/do/10.1377/hp20221107.796591/full/">https://www.healthaffairs.org/do/10.1377/hp20221107.796591/full/</a> (24:31).
- **Fulton BD**. "New Evidence about the Heterogeneity of Indiana's Healthcare Markets: Competition, Costs, and the Impacts of Market Structure." Presentation to the Indiana General Assembly, October 20, 2022. <u>Presentation</u> and <u>video</u> of testimony: for video, go to Financial Institutions and Insurance, Interim Study Committee on / Meeting on Thursday, Oct. 20 12:00pm (timestamp 10:11 to 1:06:13).
- **Fulton BD**, Arnold DR, King JS, Montague AD, Chang SM, Greaney TL, Scheffler RM. "The Rise of Cross-Market Hospital Systems and Bargaining Power in the United States." Workshop on Cross-Market Hospital Mergers, hosted by The Source on Healthcare Price & Competition at UC Hastings College of the Law, and Nicholas C. Petris Center on Health Care Markets and Consumer Welfare, School of Public Health, University of California, Berkeley. November 2021.

- **Fulton BD**, Graham E, Cox G, Thomas LD. "Payor/Medicare" Panel Discussion. Haas Healthcare Association Speaker Series, Berkeley, CA, September 2020.
- Phillips AZ, Rodriguez HP, **Fulton BD**. "Doubly robust estimation of casual effects in natural experiments of state health policy implementation." Western North American Region (WNAR) of the International Biometrics Society, Portland, OR, June 2019.
- Rodriguez HP, **Fulton BD**, Phillips AZ. "The Early Impact of the CMS State Innovation Model Initiative on Hospital Readmissions Among Adults with Diabetes." AcademyHealth Annual Research Meeting, Washington, DC, June 2019.
- Scheffler RM, **Fulton BD**, Shortell SM. "Integrated Healthcare Association Atlas Round 2 and the Enduring Value of Integrated Care: Impact of Global Budgets and Integrated Care on Healthcare Spending in California." America's Physician Groups Annual Conference, San Diego, California, April 2018.
- **Fulton BD**. "Health Expenditure Forecasts and Provider Concentration Trends in California." State Strategy Meeting on Extending the Gains of the ACA in California, Los Angeles, California, July 2017.
- **Fulton BD**. "Analysis of Healthcare Market Concentration Trends in the United States from 2010 to 2016." New York University Conference: Impact of Healthcare Market Concentration on Healthcare Prices & Premiums—What Can & Should be Done. New York, New York, April 2017.
- **Fulton BD**. "Healthcare Market Concentration Trends in the United States from 2010 to 2016 and Their Impact on ACA Exchange Premiums." Health Services Research Colloquium. University of California, Berkeley, March 2017.
- Ivey SL, **Fulton BD**. "Right Care Initiative Triangle of Promising Evidence-Based Interventions for Better Outcomes used in University of Best Practices; and Econometric Analysis of Right Care Initiative's University of Best Practices on Emergency Department and Hospitalization Rates for Heart Attacks and Strokes." California Right Care Initiative Annual Summit. Sacramento, California, November 2016.
- **Fulton BD**, Scheffler RM, Arnold DR. "Testimony Regarding Anthem, Inc.'s Proposed Acquisition of Cigna Corporation." California Department of Insurance, San Francisco, California, March 2016.
- Scheffler RM, **Fulton BD**. "Testimony Regarding Centene Corporation's Proposed Acquisition of Health Net, Inc." California Department of Insurance, Sacramento, California, January 2016.
- Scheffler RM, **Fulton BD**, Hollingshead A, Karaca-Mandic P. "Is Rate Review the Answer to Lower Health Insurance Premiums?" Webinar. AcademyHealth and Robert Wood

- Johnson Foundation's Changes in Health Care Financing and Organization, November 2015.
- **Fulton BD**. "Impact Analysis of California Right Care Initiative's University of Best Practices on Hospitalization Rates for Acute Myocardial Infarctions and Strokes in San Diego County." California Right Care Initiative Annual Summit. University of California, Berkeley, November 2015.
- **Fulton BD**, Karaca-Mandic P, Hollingshead A, Scheffler RM. "Association between Health Insurance Premiums and State Health Insurance Rate Review in the Individual Market, 2001-2012." Poster Presentation, AcademyHealth Annual Research Meeting, June 2014.
- Karaca-Mandic P, **Fulton BD**, Hollingshead A, Scheffler RM. "Rate Review Authority and Premiums in the Individual Market: Entering into the Affordable Care Act Era." Panel Presentation by Karaca-Mandic, American Society of Health Economics (ASHEcon) Biennial Meeting, June 2014.
- **Fulton BD**. "California Accountable Care Organizations: Number, Characteristics and State Regulation" with Vishaal Pegany. Accountable Care Organization Workshop. Nicholas C. Petris Center on Health Care Markets and Consumer Welfare. University of California, Berkeley, April 2014.
- Shortell SM, **Fulton BD**. "Implementing Health Care Reform in California Lecture Series: A New Vision for California's Healthcare System: Integrated Care with Aligned Financial Incentives," University of California, Berkeley, April 2013.
- **Fulton BD**, Connors C. "Berkeley Forum's Vision for California's Healthcare System and Palliative Care Presentation to California HealthCare Foundation Palliative Care Action Community," San Francisco, CA, April 2013.
- Shortell SM, Scheffler RM, Bowers LG, **Fulton BD**. "Berkeley Forum for Improving California's Healthcare Delivery System presentation to Let's Get Healthy California Task Forces," Webinar, February 2013.
- Shortell SM, Scheffler RM, **Fulton BD**. "Berkeley Forum Collaboration with California's State Innovation Model," Sacramento, CA, February 2013.
- **Fulton BD**. "Provider Pay for Performance in Global Health: Selected Country Case Studies," with Richard Scheffler. 7<sup>th</sup> National Pay for Performance Summit, Los Angeles, California, March 2012.
- **Fulton BD**. "Framework to Evaluate Policies to Increase Primary Health Workforce Capacity," California Health Workforce Development Council, Sacramento, California, April 2011.

- **Fulton BD**. "Estimates of Sub-Saharan Africa Health Care Professional Shortages in 2015: What Can Be Done at What Cost," 18th Annual Global Health Education Consortium Conference & 7th Annual Western Regional International Health Conference: Transcending Global Health Barriers: Education & Action, University of Washington, April 2009.
- **Fulton BD**. "U.S./Mexico Bi-National Health Insurance," The Nicholas C. Petris Center Symposium: Health Insurance Reform, University of California, Berkeley, April 2009.
- **Fulton BD**. "Financing Binational Health Insurance" Foro Binacional Salud Para Los Migrantes: Propuestas Hacia La Atención Integral (Binational Forum Health for Migrants: Proposals Towards Comprehensive Care), Mexico City, June 2008.
- **Fulton BD**. "Linkages Between Health Workforce Mix and Health Outcomes" Panel Discussant, Berkeley Global Health Workforce Conference: From Evidence-Based Research to Policy, University of California, Berkeley, April 2008.
- **Fulton BD**. "Reinsurance and Risk Adjustment Programs," The Nicholas C. Petris Center Symposium: California Health Reform Progress and Prognosis, University of California, Berkeley, April 2008.
- **Fulton BD**. "Implications of Using Reinsurance Programs to Stabilize the Individual Market" California's Proposed Health Care Reform: The Legal and Economic Implications, University of California, Berkeley, November 2007.
- **Fulton BD**. "The Market for ADHD Mediations in California and Globally," with Richard Scheffler, The Nicholas C. Petris Center Symposium: Implementing Health Reforms in California, University of California, Berkeley, May 2007.

## I. University Service

Jul 2011 to present	Associate Director, Nicholas C. Petris Center on Health Care Markets and Consumer Welfare, School of Public Health, University of California, Berkeley
May 2012 to present	Admissions Committee, Online MPH Program, School of Public Health. Admissions Committee Lead (March 2024 to present and January 2017 to January 2023). Admissions Committee (February 2023 to February 2024 and May 2012 to December 2016). Lead Recruiting Analyst (2019-2020)
May 2015 to present*	Faculty Lead, Health Policy and Management Concentration, Online MPH Program, School of Public Health (*multiple appointments: March 2024 to present; January 2016 to December

2018; May 2015 to December 2015 for planning phase)

Fall 2018, 2024, 2025	Admissions Committee, Division of Health Policy and Management, School of Public Health. HPM applicants for the on-campus MPH program
Jan 2012 to Jun 2018	Undergraduate Management Committee, School of Public Health
Jul 2012 to Jun 2018	Cost Lead (2012-2013) and Faculty Task Force (2013-2018), California Health Benefits Review Program, University of California Office of the President
Jul 2011 to Jun 2017	Associate Director, Global Center for Health Economics and Policy Research, School of Public Health, University of California, Berkeley

#### J. Professional Service

Author of *Health Care Competition & Antitrust*, a monthly, premium newsletter published by *Health Affairs* (January 2024 to present; contract position).

Served on Planning Committee: 30<sup>th</sup> Annual Health Economics Conference, University of California, San Francisco and University of California, Berkeley. Funded by Agency for Healthcare Research and Quality. San Francisco, California, October 17-18, 2019, <a href="https://healthpolicy.ucsf.edu/30th-annual-health-economics-conference">https://healthpolicy.ucsf.edu/30th-annual-health-economics-conference</a>.

**Fulton BD**, Scheffler RM, Arnold DR. Expert Witness Testimony Regarding Anthem, Inc.'s Proposed Acquisition of Cigna Corporation. California Department of Insurance, March 29, 2016.

Scheffler RM, Fulton BD. Expert Witness Testimony Regarding Centene Corporation's Proposed Acquisition of Health Net, Inc, (pp. CDIx169-CDIx183). California Department of Insurance, January 22, 2016.

Consultant, The World Bank: "Provider Pay for Performance Programs in Health: Key Factors and Selected Country Case Studies," 2011, with Richard Scheffler and Cheryl Cashin.

Academic lead and a course faculty member: "Human Resources in Health Labor Markets Course" held at the University of California, Berkeley for one week in August 2010. Course attended by 25 professionals and students from 10 countries. Led the effort to design the curriculum with the course faculty, who were from the University of California-Berkeley, University of California-San Francisco, The World Bank, and World Health Organization.

Referee for journals and foundations, including *Health Affairs*, *Health Services Research*, *INQUIRY: The Journal of Health Care Organization, Provision, and Financing*, *PLoS ONE*, *Human Resources for Health*, *Pediatrics*, and Robert Wood Johnson Foundation.

#### K. Public Service

Greaney TL, Scheffler RM, Gudiksen KL, King JS, Gu AY, **Fulton BD**, Ginsburg PB, Arnold DR. Comments of Professors of Law and Economics, Economists, and Health Policy Researchers on the Draft Merger Guidelines, FTC-2023-0043-0001, September 18, 2023.

Greaney TL, Montague AD, King JS, Scheffler RM, Gudiksen KL, **Fulton BD**, Arnold DR. *Amici Curiae for Federal Trade Commission v. Hackensack Meridian Health, Inc. and Englewood Healthcare Foundation*. United States Court of Appeals for the Third Circuit, November 5, 2021.

King JS, Greaney TL, Montague AD, Gudiksen KL, Gu A, Scheffler RM, **Fulton BD**, Arnold DR. *Amici Curiae for Pasadena Hospital Association LTD dba Huntington Hospital and Cedars-Sinai Health System v. California Department of Justice, et al.* Superior Court of the State of California, County of Los Angeles, July 9, 2021.

Advisor, University Research Corporation (USAID contractor), on developing the request for proposal "Task Shifting for Improvement of Maternal, Newborn and Child Health Services" (RFA #: MNCH2012-001), 2011. Presented "Research on Task Shifting in a Global Context" in Bethesda, Maryland, in July 2011.