

## Fall 2025 TLA Event Objectives

<u>Date:</u>	<u>Event:</u>	<u>Location:</u>
Aug 29 <sup>th</sup>	<b>TLA Laser Call</b> 4-5:30pm <ul style="list-style-type: none"><li>- Problem solver</li><li>- Nice vs Kind</li><li>- Last 30 min: Anyone who was not at last prep go through talk assignment</li></ul>	Zoom / Paramus, NJ
Sept 20	<b>Leadership Academy 2</b> 11am-3:30pm <ul style="list-style-type: none"><li>- <i>Getting People to Buy into Your Vision</i></li><li>- <i>Give talks &amp; get feedback!</i></li><li>- <i>How to Create a Budget, Investing for Financial Independence</i></li><li>- <i>Implementation not innovations (Recruiting actions, \$1k first weekend, AM mgmt &amp; top rep Mgmt)</i></li><li>- <i>5 Star recruit</i></li><li>- <i>Emotional intelligence</i></li></ul>	Paramus, NJ
Oct 25 <sup>th</sup>	<b>Leadership Academy 3</b> 11am-3:30pm <ul style="list-style-type: none"><li>- <i>Core Value Index</i></li><li>- <i>How to set up a good push</i></li><li>- <i>Managing Debt and Setting the Foundation for Financial Success</i></li><li>- <i>Silver Cup Scenarios</i></li><li>- <i>Intro to Interviews</i></li></ul>	Paramus, NJ
Nov 13 <sup>th</sup> – 16 <sup>th</sup>	<b>Olean (Leadership Academy 4) &amp; Winter Kick Off Conference</b> <b>13<sup>th</sup> is just a travel day and arrivals are anytime that night.</b> <b>16<sup>th</sup> is a travel day, just get up and go anytime that morning.</b> <ul style="list-style-type: none"><li>- <i>Epic Cutco Tour</i></li><li>- <i>Building Your Net Worth</i></li><li>- <i>Awesome Meet &amp; Greet with Vector and Cutco CEO &amp; Execs at Dinner</i></li><li>- <i>Fun filled Regional Team Night Out at Good Times</i></li><li>- <i>Roundtables with Our Champions</i></li><li>- <i>Interview, Training, and Rep Management Skills</i></li><li>- <i>Special Trip Contest Announcement</i></li></ul>	CUTCO Factory
November 16 <sup>th</sup>	<b>DMC Event in Niagara Falls, Canada (DMCs have a very special event on)</b> <b>17th is a travel day, just get up and go anytime that morning.</b>	
Dec TBD	<b>Leadership Academy 5</b> TBD <ul style="list-style-type: none"><li>- <i>Command Over Time: "Increasing the Size of Your Plate"</i></li><li>- <i>The Training Seminar Intro</i></li><li>- <i>The PR Program, Conveyour v. TTS, Calling PRs, etc</i></li><li>- <i>Investing in Real Estate / Buying Your First Home</i></li><li>- <i>Assign territories for next summer</i></li><li>- <i>And Much Much More Awesomeness</i></li></ul>	Paramus, NJ

**Over Winter Break we will have a contest for you to win a trip to \_\_\_\_\_!**