



2021 City Elections Initiative Guide

Introduction: About the Initiative

Our Program Manager

When to Contact David Keisman

What You Need to Know

- Tips on How Publishers Should be Prepared
- The Five Potential Markets/Target Audiences
- Identify the Candidates
- Marketing Materials/Presentation
- Programming to Support Community Media in Covering Local Elections

Resources and Tools for Community Media Publishers and Prospective Advertisers

- 2021 City Elections Initiative Database
 - New York City Media Map
-

Introduction: About the Initiative

The 2021 City Elections Initiative is a pilot program at the [Center for Community Media](#) at CUNY's Newmark J-School in New York City. The objective of the program is to support community-based media in the city in deepening and expanding their coverage of the 2021 local and citywide elections, and to inform prospective advertisers in political campaigns and voter education organizations about the trusted news sources of the voters they need to reach.

In this guide, we are pleased to share resources for the many stakeholders in keeping New Yorkers informed and engaged in local elections:

- Publishers and journalists in community media serving immigrants, communities of color, and neighborhoods across all five boroughs;

- Political candidates for a range of elected offices, and their campaign staff responsible for advertising and outreach to marginalized communities;
- Firms and organizations that advise and fundraise for political campaigns;
- City and state government agencies that oversee elections and keep voters informed.

This guide exists to assist New York City community media members in receiving advertising. The 2021 City Elections Initiative will serve as an “ambassador” between the campaigns and community media outlets in New York. The initiative is not a sales force. It will be the efforts of the publishers that result in selling city election advertising.

The initiative's objective is to increase awareness among the target audiences we have identified, resulting in increased revenue for community media. Ultimately, candidates decide the direction and spending of their campaigns. Publishers will need to reach out to them directly.

Our Program Manager

David Keisman, former publisher of The Bronx Times Reporter, Manhattan Times, and The Bronx Free Press, is managing the City Elections Initiative. If you have questions about the initiative or any of the resources in this guide, please email David at davidkeisman@gmail.com.

When to Contact David Keisman

- If you are a community media publisher and have any questions or want to know more about this initiative.
- If you want to receive feedback about your outlet’s media kit, or if your outlet needs to create a new media kit. CCM is putting together a repository of media kits, so please send it to David Keisman.
- If you want to be informed about upcoming CCM activities and trainings linked to this initiative.
- If your outlet is not in the [community media directory](#).

What You Need to Know

Tips on How Publishers Should be Prepared

Media outlets should start by matching candidates/districts to their corresponding news outlet. Many papers and digital sites have readership across the city but there are geographic concentrations for many outlets. This information is important to campaigns which need that targeting information.

Publishers must be able to present their news organization by micro target areas. Doing so will be more useful to the hundreds of council candidates running and key to selling ads. This information is included in our mapping and database tools.

The Five Potential Markets/Target Audiences

The initiative has identified five target markets which will be spending millions of dollars on advertising.

The five target markets are:

- Political Consultants
- Independent Expenditure Committees
- Advocacy Groups -- Unions/PACS
- New York City Agencies
- Board of Elections and Campaign Finance Board

Approximately 500 candidates are running for these offices in 2021:

- Mayor
- Public Advocate
- Comptroller
- Borough Presidents – 5 campaigns (Bronx, Brooklyn, Manhattan, Staten Island, Queens)
- District Attorney – 2 campaigns (Manhattan, Brooklyn)
- City Council – 33 open seats, 51 seats have candidates that have filed with CFB

Identify the Candidates

Use the [database](#) to identify the local candidates who are running in the neighborhoods your outlets have the greatest penetration. Many media outlets say, “We have citywide circulation”, which is true, but it doesn’t make the argument as to why a local council candidate should advertise with you. This is a good time to think about zoned pricing advertising and new/ad flips for newspapers.

Marketing Materials/Presentation

You must ensure that every candidate and consultant is receiving a copy/subscription of your news product. Media kits are important but do not allow the lack of one to be a “blocker.” A sophisticated media kit, however, does help and you should have one. You need a simple “who we are, where we circulate, how much we cost” sheet. Tell the campaigns what benefits your outlets offer to them.

CCM offers media kit creation assistance. Please contact us at ccm@journalism.cuny.edu if you are interested in this assistance.

Programming to Support Community Media in Covering Local Elections

New York City community media are an essential and trusted news source for many communities that are often underserved in the electoral process. The 2021 election season comes as a number of crises converge on the city, disproportionately claiming the lives, jobs, and resources of Black, Latinx, Asian, immigrant, and poor New Yorkers, and is also the first time New Yorkers will be using [ranked-choice voting](#).

The City Elections Initiative is offering a number of programs to support community media in expanding and deepening their coverage of local elections, and in doing so, to improve civic engagement in marginalized communities and demonstrate their value to prospective advertisers in political and public information campaigns.

- CCM is hosting a series of **Mayoral Candidate Forums** exclusively for community-based journalists, to ensure that they are able to ask the questions that are relevant to their audience.
- The **2021 City Elections Reporting Fellowship**, funded by the Revson Foundation, offers a \$1,000 stipend to 30 community-based journalists to produce four in-depth reports on local and citywide elections. These can include reportage, investigations, or detailed explainers on how to register and vote in local elections. Learn more about the fellowship [here](#), and meet the inaugural class of fellows [here](#).

- Fellows and other members of New York City community media will also be able to participate in specialized training programs such as **How to Cover Local Elections, How to Create an explainer with Graphics, and Ethics and Political Advertising**. To receive alerts and invitations to training opportunities in the City Elections Initiative, sign up [here](#).
- CCM has also launched a partnership with The City's [Civic Newsroom Project](#) to help publishers solicit questions from their audiences for candidates for various elected offices.

Resources and Tools for Community Media Publishers and Prospective Advertisers

2021 City Elections Initiative Database

The City Election Initiative has created a [database](#) as a tool for media outlets to coordinate their campaigns, news coverage and advertising. Organized by office sought and candidate, it includes contact information and campaign links – specifically, where available, candidates’ website and social media links, contact information for the campaign, campaign consultant, and communications manager, and the amount of money raised and on hand as of the last filing.

Candidate	Office Sought	Neighborhood(s)	Party	Committee Name	Telephone	Committee Email	Contact Name	Contact Phone	Contact Email	Com
1 Adams, Eric L.	Mayor	New York	D	Eric Adams 2021	312-620-3882	eric.adams2021@gmail.com	Healy Brundage Thom Rye		eric@ericadams2021.com	1
2 Chang, Art	Mayor	New York	D	Art Chang for NYC	817-678-6820	artchangny@gmail.com	Danielle DeMatteo	878-809-0707	danielle@artchang.com	
3 Cohen, Edward	Mayor	New York	D	Edie C for NYC	347-262-9810	edie@ediecfornyc.com	Matthew Nowak	(212) 236-8547	matthew@ediecfornyc.com	
4 DeBarre, Michael	Mayor	New York	D	Michael DeBarre '21	347-262-9880	mdebarre21@gmail.com				
5 Donovan, Shaun	Mayor	New York	D	New Yorkers for Don	212-960-3610	shaun@donfornyc.com	Amelia Adams	(212) 493-7307	info@donfornyc.com	Adm
6 Owens, Thomas	Mayor	New York	D	Thomas Owens for	646-266-3600	tomowens@newyorkmayor.com	Thomas Owens	646-266-3600	tomowens@newyorkmayor.com	
7 Enliel, Gustaf E	Mayor	New York	I	Gustaf E for Mayor	646-267-1588	info@gustafefornewyork.com				
8 Filomeno, Vito A	Mayor	New York	D	Vito Filomeno '21	646-342-7340	info@vitoafornewyork.com	Vito Filomeno	646-342-7340	info@vitoafornewyork.com	
9 Fitzgerald, Cassandra	Mayor	New York	R	Cassandra Fitzgerald	347-890-5480	cass@cfitzgeraldfornewyork.com	Cassandra Fitzgerald	347-890-5480	cfitzgerald@newyork.com	
10 Folmer, Aaron S	Mayor	New York	D	Aaron Folmer '21	212-478-2140	aaron@folmerfornewyork.com				
11 Francis, Quance S	Mayor	New York	D	Quance S. Francis	817-628-6888	info@quancefornewyork.com	Todd A. Francis	(212) 900-1082	info@quancefornewyork.com	
12 Garcia, Kathryn A	Mayor	New York	D	Kathryn Garcia 2021	817-629-4324	info@kathryngarciafornewyork.com	Lindsay Owen	948-239-0852	info@kathryngarciafornewyork.com	Blow
13 Gaurin, Garry	Mayor	New York	D	Garry Gaurin for	718-204-2378	info@garrygaurinfornewyork.com				
14 Hernandez, Miguel	Mayor	New York	R	Miguel Hernandez	646-478-6283	miguel@mhernandezfornewyork.com				
15 Kowitz, Barbara	Mayor	New York	D	Barbara Kowitz for	212-675-8777	info@barbarakowitzfornewyork.com	Chapin Fay		info@barbarakowitzfornewyork.com	
16 Kowitnick, Christopher S	Mayor	New York	I	Chris for NYC	646-626-8222	info@chrisfornewyork.com				
17 Lavin-Smith, Abbey S	Mayor	New York	R	Abbey S for Mayor	646-784-3182	info@abbeylavin-smithfornewyork.com				
18 Levin, Kenneth A	Mayor	New York	R	Kenneth A. Levin	631-723-7800	info@kenlevinfornewyork.com				
19 McGuire, Raymond J	Mayor	New York	D	Ray McGuire for	633-682-4728	info@raymcguirefornewyork.com	L Jay Williams		info@raymcguirefornewyork.com	LAW
20 Mankin, Carlos	Mayor	New York	D	NYC For Carlos	817-688-1788	info@carlosfornewyork.com	Brendan Deane	628-388-4124	info@carlosfornewyork.com	
21 Morales, Duane	Mayor	New York	D	Duane Morales for	718-678-4970	info@duanemoralesfornewyork.com	Breana Ma	(202) 615-1028	info@duanemoralesfornewyork.com	
22 O'Brian, Gray	Mayor	New York	R	Gray O'Brian for	810-484-4128	info@grayobrianfornewyork.com				
23 Padgett, Wilson A	Mayor	New York	R	Wilson A. Padgett	810-484-4128	info@wilsonpadgettfornewyork.com				
24 Purpys, Caron L	Mayor	New York	I	Purpys for Mayor	212-470-1938	caronpurpysfornewyork.com				
25 Piro, Pierluigi L	Mayor	New York	D	Pierluigi Piro for	212-470-1938	info@pierluigipirofornewyork.com				
26 Rucinski, Michael J	Mayor	New York	I	Michael Rucinski for	646-718-7198	info@michaelrucinskifornewyork.com				

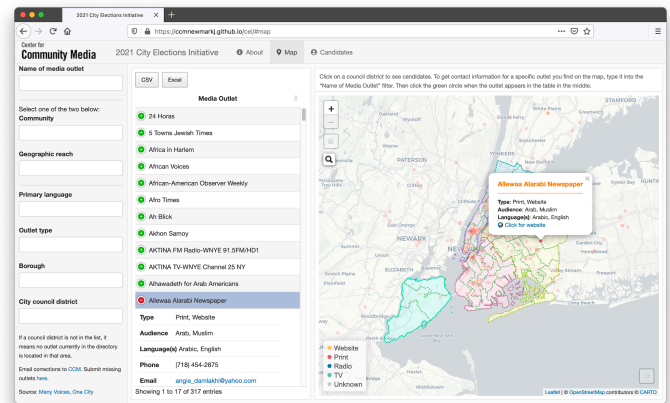
The CCM City Election Initiative is acting as an ambassador to the political markets. The initiative is reaching out to candidates and other groups to trumpet the benefits of advertising in our community news outlets.

[VISIT THE DATABASE](#)

New York City Media Map

In addition, the 2021 City Elections Initiative has developed an [original interactive map](#) of the New York City metro area's community media ecosystem, which can be sorted by community, geographic reach, language, borough, and city council district.

Political candidates, campaign staffers, and advertisers in city government and voter education organizations are welcome to explore the map to find the outlets serving the communities and voters they'd like to reach.



Visit [Many Voices, One City](#), CCM's directory of more than 300 New York City metro area community media outlets. This directory is updated continually. Please contact ccm@journalism.cuny.edu if your organization is not listed.

VISIT THE MAP