Analyzing Ads

Directions: Use this <u>article</u> to analyze 5 ad campaigns (of your choice) that are regarded as some of the best campaigns ever made. View the campaign, and determine which technique/s are used. Then explain how the ad campaign used those techniques. Type your answers in a different color.

AD 1:

- 1. Company Name:
- 2. Ad campaign:
- 3. Type of ad:

What technique/s does the advertisement use? (Check all that apply)

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|-------|------------|-----------|-----------|--------------|-----------------|--------------|------------------------|-------------------------|------------|
| Color | Repetition | Bandwagon | Nostalgia | Storytelling | Social Proof | Endorsements | Appeal To reason | Emotional Persuasian | Promotions |
| | | | | | | | | | |

How did the video use the techniques you selected?

AD 2:

- 4. Company Name:
- 5. Ad campaign:
- 6. Type of ad:

What technique/s does the advertisement use? (Check all that apply)

| Color | Repetition | Bandwagon | Nostalgia | Storytelling | Social Proof | Endorsements | Appeal To reason | Emotional Persuasian | Promotions |
|-------|------------|-----------|-----------|--------------|-----------------|--------------|------------------------|-------------------------|------------|
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How did the video use the techniques you selected?

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- 7. Company Name:
- 8. Ad campaign:
- 9. Type of ad:

What technique/s does the advertisement use? (Check all that apply)

| Color | Repetition | Bandwagon | Nostalgia | Storytelling | Social Proof | Endorsements | Appeal To reason | Emotional Persuasian | Promotions |
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How did the video use the techniques you selected?

AD 4:

- 10. Company Name:
- 11. Ad campaign:
- 12. Type of ad:

What technique/s does the advertisement use? (Check all that apply)

| Color | Repetition | Bandwagon | Nostalgia | Storytelling | Social Proof | Endorsements | Appeal To reason | Emotional Persuasian | Promotions |
|-------|------------|-----------|-----------|--------------|-----------------|--------------|------------------------|-------------------------|------------|
| | | | | | | | | | |

How did the video use the techniques you selected?

AD 5:

- 13. Company Name:
- 14. Ad campaign:
- 15. Type of ad:

What technique/s does the advertisement use? (Check all that apply)

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|-------|------------|-----------|-----------|--------------|-----------------|--------------|------------------------|-------------------------|------------|
| Color | Repetition | Bandwagon | Nostalgia | Storytelling | Social Proof | Endorsements | Appeal To reason | Emotional Persuasian | Promotions |
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How did the video use the techniques you selected?