

NIKLAS HARMANN

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Bachelor student in International Hospitality Management at École Hôtelière de Lausanne (EHL), with a strong interest in Hospitality Finance. Certified in Excel MO-201 and TOEFL Essential, with professional experience at One&Only Portonovi (F&B Intern), Fairmont Grand Hotel Geneva (Banquet Supervisor), and Brasserie Belleville Lausanne (Chef de Rang). Former Patrol Leader in Scouts d'Europe, with proven leadership and organizational skills. Passionate about financial analytics in hospitality and preparing to pursue the CFA designation.

EDUCATION

Ecole Hôtelière de Lausanne (EHL), Lausanne, Switzerland

September 2023 - August 2027

Bachelor of Science (B.Sc.) in International Hospitality Management,

- Expertise: Hospitality Finance, Revenue Management, and Strategic Operations
- Certifications: STR CHIA (Certification in Hotel Industry Analytics), Excel MO-201 (Microsoft Office Specialist Expert)
- Projects: Business Simulation on Hotel Asset Management and Benchmarking (RGI, RevPAR, GOPPAR)

PROFESSIONAL EXPERIENCE

One&Only Portonovi (Kerzner International), Herceg Novi, Montenegro

F&B Intern

June 2025 - September 2025

One&Only Portonovi is a flagship ultra-luxury resort within the Kerzner International portfolio, located in Montenegro's Bay of Kotor. The property features 123 guestrooms, suites, and villas, fine dining restaurant, spa, and marina facilities, serving as a regional benchmark for luxury hospitality.

- Supported daily F&B operations across multiple outlets, ensuring consistent service standards aligned with the One&Only brand.
- Assisted in coordinating reservations, table management, and guest flow to optimize service efficiency during high-volume periods.
- Collaborated with the culinary and service teams to deliver seamless guest experiences, addressing guest needs proactively.
- Gained exposure to cost control, inventory monitoring, and logistics processes within the F&B department.

Brasserie Belleville, Lausanne, Switzerland

Chef de Rang

February 2024 - Present

Brasserie Belleville is a traditional French brasserie located in the heart of Lausanne, known for its high service standards and a clientele combining both local regulars and international visitors.

- Managed a section of the dining room, ensuring smooth and efficient service during peak hours.
- Took customer orders, advised on menu selections, and guaranteed guest satisfaction through attentive and personalized service.
- Coordinated with the kitchen and bar to maintain workflow efficiency and meet quality standards.
- Contributed to the training and guidance of junior staff, helping uphold the brasserie's reputation for consistency and excellence.

Fairmont Grand Hotel Geneva, Geneva, Switzerland

Banquet Supervisor

August 2023 - January 2024

Fairmont Grand Hotel Geneva is a five-star luxury hotel located on the shores of Lake Geneva, featuring extensive banquet and event facilities for conferences, weddings, and large-scale corporate gatherings.

- Supervised the execution of banquet operations (conferences, weddings, seminars) for up to several hundred guests, ensuring alignment with Fairmont's luxury service standards.
- Coordinated temporary staff teams (10–20 people), delegating tasks and maintaining workflow efficiency during high-pressure events.
- Oversaw event logistics including room setup, service sequencing, and timing, while liaising with kitchen and AV teams.
- Monitored cost control and resource allocation to optimize profitability and reduce waste during large-scale functions.
- Served as primary point of contact for VIP clients, ensuring seamless communication and client satisfaction.

Beshoff of Howth, Dublin, Ireland

Fishmonger

July 2022 - February 2023

Beshoff of Howth is a renowned Irish fishmonger and seafood retailer, known for its tradition, product quality, and high standards of freshness.

- Sold and promoted a wide variety of fresh fish and seafood products to customers while ensuring excellent service.
- Maintained strict hygiene and food safety standards in accordance with Irish regulations.
- Oversaw product display, pricing, and quality control to enhance customer satisfaction and trust.
- Assisted with stock management and daily logistics to ensure continuous product availability.

LEADERSHIP AND ORGANIZATIONAL EXPERIENCES

Scouts d'Europe, Carpentras, France

Scout Member & Patrol Leader

September 2015 - July 2022

The Scouts d'Europe is a European Catholic scouting movement emphasizing leadership, outdoor education, community responsibility, and personal development.

- As a Scout Member, actively engaged in weekly meetings, outdoor expeditions, and service projects, fostering discipline, teamwork, and adaptability.
- Participated in the organization of local community initiatives such as environmental actions and fundraising events, reinforcing civic engagement.
- Contributed to the success of regional and national scouting camps, gaining experience in logistics and collaboration across large groups.
- As a Patrol Leader, supervised and mentored a team of 6–8 scouts, coordinating daily camp responsibilities, training activities, and outdoor survival tasks.
- Designed and led leadership and skill-building exercises, strengthening team spirit, autonomy, and resilience within the patrol.

DEGREES AND QUALIFICATIONS

TOEFL Essential:

- Assessed English proficiency with focus on communication, comprehension, and academic language skills.
- Certified ability to operate in international academic and professional environments.

Excel MO-201 – Microsoft Office Specialist Expert:

- Certified advanced proficiency in Microsoft Excel for data management and analysis.
- Skills: Financial modeling, pivot tables, advanced formulas, data visualization, and reporting.

CHIA certification:

- Certified ability to analyze and interpret hotel performance data, benchmarking, and market trends.
- Skills: Revenue per Available Room (RevPAR), Average Daily Rate (ADR), Occupancy analysis, competitive set benchmarking, profitability measures, and strategic decision-making using STR data.