

Building Strong & Celebrating Mary Kay Business 2025-2026 Awards

Unit Awards

- Weekly Accomplishment Sheets must be sent to your director to receive recognition in the unit newsletter.
- Pink Tumbler Power Monthly Promotion (Add to your Bling Collection of Decals)
 - Consistency Club \$225+ wholesale for three consecutive months
 - MK Power Up & Grow Selling Challenge- \$600+ Wholesale Cumulative in each month of the two-month Timeframe (July-August) (September-October) (November-December)
 - Star Consultant Quarterly Contest
 - Career Path Advancement Recognition
 - Team Building (Bee for each new team member)
 - Crowning Achievers- Working the MK Business Full Circle
 - Completing Mary Kay Intouch Trainings- MK Confident

New Consultant Prizes

- Place your initial \$400+ wholesale order –Pink Tumbler
- Great Start Qualified- personal retail sales of \$600+ wholesale order(s) can be single or cumulative for 3 months
- Pearls of Sharing Earrings- Share MK Opportunities with 3 People with Director & submit Survey Sheet
- Pearls of Sharing Bracelet- Share MK Opportunities with 3 People Alone & submit Survey Sheet
- Pearls of Sharing Necklace-Add your 1st Great Start Qualified Team Member
- Perfect Start- 5 classes (15 faces) during first two weeks– Gold-tone PS pin
- Power Start- 10 classes (30 faces) during first month) – Gold-tone PS pin with crystals

Unit Yearlong (July1-June 31)

- Unit Court of Sales (\$11,250 Retail)- A Surprise
- Unit Court of Recruiting (6 qualified)-A Surprise

Unit Yearlong National Area Princess Court (July1-June 31)

- Princess Unit Court of Sales (\$22,500 Retail)- A Surprise
- Princess Unit Court of Recruiting (12 qualified)-A Surprise

Company Awards Yearlong (July1-June 31)

- *MK Power Up & Grow Selling Challenge- \$600+ Wholesale Cumulative in each month of the two-month Timeframe (July-August) (September-October) (November-December)
- Queen's Court of Sales (45,000 Retail Production) Choose Your MK Company Prize
- Queen's Court of Recruiting (24 qualified) Choose Your MK Company Prize

When you Achieve any Company Yearlong Courts you will attend a special royalty reception before Awards Night held at Seminar.

Quarterly Star Consultant- Gold Ladder of Success

Sapphire Level (\$1800 wholesale) -prize +
Ruby Level (\$2400 wholesale) – prize +
Diamond Level (\$3000 wholesale)- prize+
Emerald Level (\$3600 wholesale)-prize +
Pearl Level (\$4800 wholesale)- prize+

*Advance to next prize level with each new qualified recruit.
*Achieve Star Consultant status all four quarters and receive special recognition, prizes and meals at Seminar.

Ongoing Levels of Achievement

Senior Beauty Consultant - 1 or 2 active personal business associates (4% comm.)

Star Recruiter (Red Jacket) – 3 active personal business associates (4% comm.)

Star Team Builder- 3 or 4 active personal business associates (4%, 6%, 8% comm.)

Team Leader- 5-7 active business personal associates (9% or 13% comm.)

Elite Team Leader- 8 or more active business associates (9% or 13% comm.) *May go on target for Directorship!

Director In Qualification- 8 active personal team members and build together 24 New Unit members (9% or 13% comm.)

Sales Director- 24 active unit members (4%,9% or 13% team comm. + 9%,13% or 23%-unit comm.) & Earn MK Career Car

Keep dreaming big and remember, we believe in you! As Mary Kay Ash said, "Be a dreamer. Have a sense of greatness. It has been said that if you can dream it, you can do it. And I believe that. Before your dream can become a reality, you must see it in your own mind; see its fulfillment, whatever it might be.