

## PROGRAM INFORMATION FORMAT

<b>Course Name</b>	<b>Public Private Partnership and Infrastructure Development</b>
<b>Course Name as on Certificate</b>	Public Private Partnership and Infrastructure Development
<b>Certificate Issued by</b>	IIM Jammu
<b>Institute</b>	Indian Institute of Management Jammu
<b>Introduction</b>	<p>Infrastructure development plays a pivotal role in driving economic growth, enhancing productivity, and improving the quality of life. However, the scale and complexity of modern infrastructure projects often exceed the capacity of public sector financing and delivery mechanisms. In response, Public Private Partnerships (PPPs) have emerged as a strategic model to leverage private sector expertise, efficiency, and investment in delivering essential infrastructure and public services.</p> <p>This Management Development Program (MDP) is designed to equip mid- to senior-level managers, policymakers, and professionals with a comprehensive understanding of the PPP framework and its critical role in infrastructure development. The program explores the strategic, financial, legal, and operational dimensions of PPPs and offers practical insights into planning, structuring, and managing PPP projects effectively.</p> <p>Through a mix of lectures, case studies, group discussions, and hands-on exercises, participants will gain the tools and frameworks needed to:</p> <ul style="list-style-type: none"> <li>• Evaluate the suitability of PPPs for various infrastructure projects</li> <li>• Understand risk allocation and value-for-money assessments</li> <li>• Structure bankable PPP contracts</li> <li>• Navigate regulatory and legal challenges</li> <li>• Manage stakeholder expectations and governance issues</li> </ul> <p>The course emphasizes real-world applications across key sectors such as transportation, energy, water, and urban infrastructure. It also incorporates best practices from both Indian and international contexts.</p> <p>Whether you represent the public sector seeking to collaborate with private players or a private entity interested in infrastructure development, this program will enhance your ability to create sustainable, efficient, and impactful partnerships.</p> <p>Infrastructure development plays a pivotal role in driving economic growth, enhancing productivity, and improving the quality of life. However, the scale and complexity of modern infrastructure projects often exceed the capacity of public sector financing and delivery mechanisms. In response, Public Private Partnerships (PPPs) have emerged as a strategic model to leverage private sector expertise, efficiency, and investment in delivering essential infrastructure and public services.</p> <p>This Management Development Program (MDP) is designed to equip mid- to senior-level managers, policymakers, and professionals with a comprehensive understanding of the PPP framework and its critical role in infrastructure development. The program explores the strategic, financial, legal, and operational dimensions of PPPs and offers practical insights into planning, structuring, and managing PPP projects effectively.</p> <p>Through a mix of lectures, case studies, group discussions, and hands-on exercises, participants will gain the tools and frameworks needed to:</p> <ul style="list-style-type: none"> <li>• Evaluate the suitability of PPPs for various infrastructure projects</li> <li>• Understand risk allocation and value-for-money assessments</li> <li>• Structure bankable PPP contracts</li> <li>• Navigate regulatory and legal challenges</li> <li>• Manage stakeholder expectations and governance issues</li> </ul> <p>The course emphasizes real-world applications across key sectors such as transportation, energy, water, and urban infrastructure. It also incorporates best practices from both Indian and international contexts.</p> <p>Whether you represent the public sector seeking to collaborate with private players or a private entity interested in infrastructure development, this program will enhance your ability to create sustainable, efficient, and impactful partnerships.</p>
<b>Course Objectives</b>	<ol style="list-style-type: none"> <li>1. To develop a comprehensive understanding of the PPP model—its legal, financial, and institutional frameworks—and evaluate its applicability in diverse infrastructure sectors such as transportation, energy, water supply, and urban development.</li> <li>2. To equip participants with practical skills to design, structure, and manage PPP projects, including risk-sharing mechanisms, stakeholder management, financial modeling, and performance monitoring.</li> <li>3. To enhance strategic decision-making and policy formulation capabilities by analyzing real-world case studies, identifying best practices, and addressing challenges in implementing PPPs in both national and international contexts.</li> </ol>
<b>Eligibility</b>	Mid level executive working in government and private sector

<b>Program Prerequisites</b>	Those who work in public and private organizations
<b>Target Segment/ Who Should Attend</b>	Those who work in public and private organizations.
<b>Type of Certificate</b>	MDP Certificate from IIMJ
<b>Total No. of Hours</b>	18
<b>Fee</b>	<p><b>Early bird: Register by 28-07-2025 to avail early bird discount</b>  Online Mode : Rs. 18,000 + GST  Offline Mode: a) Rs. 42,000 + GST (Residential Single Occupancy)  b) Rs. 36,000 + GST (Residential Double Occupancy)</p> <p><b>Registration from 29-07-2025 to 13-08-2025</b>  Online Mode : Rs. 21,000 + GST  Offline Mode: a) Rs. 45,000 + GST (Residential Single Occupancy)  b) Rs. 39,000 + GST (Residential Double Occupancy)</p> <p>With an off on Sunday Aug 31, 2025, enables residential participants to visit Mata Vaishno Devi 's Shrine (Personal Capacity)  Room/ stay facility for family is available @Rs 3000+GST (Single/Day) and @Rs 4000 +GST (Double/Day)</p>
<b>Date</b>	8/28/2025 to 8/30/2025
<b>Mode</b>	Hybrid
<b>Pedagogy</b>	Class lecture and workshops
<b>Course Content</b>	<p>Day 1: Foundations and Strategic Context of PPPs</p> <ul style="list-style-type: none"> <li>⊕ Session 1: Introduction to Infrastructure Development and PPPs <ul style="list-style-type: none"> <li>• Overview of infrastructure's role in economic growth</li> <li>• Rationale for PPPs: Bridging the infrastructure gap</li> <li>• Case Discussion: Coal Railway development through PPPs</li> </ul> </li> <li>⊕ Session 2: Strategic Considerations for PPP Suitability <ul style="list-style-type: none"> <li>• Assessing project viability for PPPs</li> <li>• Sector-specific considerations (transport, water, energy, etc.)</li> <li>• Value for Money (VfM) analysis</li> <li>• Group Exercise: PPP or not? Evaluate 3 hypothetical projects</li> <li>• Types and models of PPPs (BOT, BOOT, DBFOT, etc.)</li> <li>• Global and Indian PPP landscape</li> </ul> </li> <li>⊕ Session 3: Risk Identification and Allocation <ul style="list-style-type: none"> <li>• Types of risks in PPPs (construction, financial, demand, political, etc.)</li> <li>• Risk allocation principles between public and private sectors</li> </ul> </li> </ul>

- Tools for risk mitigation
- Case Discussion: Hyderabad Metro
- ⊕ Session 4: Group Discussion and Simulation
  - Group presentations: Risk allocation in assigned projects
  - Role-play exercise: Public vs. Private stakeholder negotiations
  - Case Discussion: Jewar Airport

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- ◆ Day 2: Financial, Legal, and Regulatory Dimensions
  - ⊕ Session 5: Financial Structuring of PPPs
    - Project finance vs. corporate finance
    - Revenue models, financial feasibility, and funding sources
    - Basics of financial modeling for PPPs
    - Case Study: Financial structure of a toll road project and Annuity Project
  - ⊕ Session 6: Legal Framework and Contract Design
    - Legal underpinnings of PPPs in India (Model Concession Agreements, sectoral laws)
    - Key components of PPP contracts: Payment terms, dispute resolution, termination clauses
    - Interactive Exercise: Dissect a sample PPP agreement (Solid Waste Management)
  - ⊕ Session 7: Regulatory and Institutional Ecosystem
    - Regulatory agencies (NITI Aayog, DEA, PPP Cells in states)
    - Role of multilateral agencies (ADB, World Bank, etc.)
    - Recent policy trends and reforms in PPPs
    - Guest Speaker/Q&A: Expert from government or multilateral agency
  - ⊕ Session 8: Group Case Study Analysis
    - Break into teams to analyze a real PPP project (e.g., Chennai Metro or Smart Cities Mission)
    - Present key legal, regulatory, and financial aspects

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- ◆ Day 3: Execution, Governance, and Sectoral Insights
  - ⊕ Session 9: PPP Project Lifecycle and Execution Challenges
    - Project stages: Planning, procurement, construction, operation, exit
    - Common implementation bottlenecks

	<ul style="list-style-type: none"> <li>• Monitoring and evaluation tools</li> <li>• Case: Mumbai-Pune Expressway or an urban water supply PPP</li> <li>⊕ Session 10: Governance, Stakeholder Management, and Transparency <ul style="list-style-type: none"> <li>• Public accountability in PPPs</li> <li>• Engaging and managing stakeholders (local communities, NGOs, media)</li> <li>• Grievance redressal mechanisms</li> <li>• Interactive Role-play: Managing a stakeholder crisis scenario</li> </ul> </li> <li>⊕ Session 11: Sectoral Best Practices and International Lessons <ul style="list-style-type: none"> <li>• Sector-specific insights: Urban infrastructure, energy, water, transport</li> <li>• Comparative international practices (UK's PFI, Australia, South Africa, etc.)</li> <li>• Trends in green PPPs and climate-resilient infrastructure</li> <li>• Case Discussion: Manila case study</li> </ul> </li> <li>⊕ Session 12: Capstone Exercise and Wrap-up <ul style="list-style-type: none"> <li>• Simulation: Structure and present a PPP proposal from scratch (assigned sector)</li> <li>• Peer feedback and faculty critique</li> <li>• Summary of key takeaways, reflections, and certificate distribution</li> </ul> </li> </ul>
<b>Key Programme Highlights/USP</b>	Best practices on Public Private Partnerships
<b>Program Directors</b>	Professor Ravij Seth, Dr Jaganth G, and Dr Sourav Mondal
<b>Key Attractions for sessions</b>	Exposure to multiple international practices and sessions by public organization experts