

Fujitsu Malaysia Appoints Rusydan Yusof as Vice President of Sales, Public Sector

KUALA LUMPUR, 1 August 2013 – Fujitsu, a leading provider of ICT solutions and services, today announces the appointment of Mr. Rusydan Yusof as its Vice President of Sales, Public Sector in Malaysia effective immediately.

Rusydan brings to Fujitsu over 20 years of experience in managing, planning and executing various ICT projects for the public sector industry. In his new role at Fujitsu, Rusydan is set to leverage his sound industry knowledge to drive the profitability and business growth of Fujitsu Malaysia, together with the local management team.

Rusydan started his career as a Sales Executive in the Oil, Gas and Energy sector servicing clients such as Petronas, TNB and more before moving into the ICT line. Within the ICT sector, Rusydan's experience lies in developing channel businesses as well maintaining direct engagements with the government clientele. He has proven track record in delivering large and medium projects throughout his career, with stakeholders being within the government agencies, government linked companies and higher learning institutions. Rusydan's capabilities to manage and lead a team of staff from both the technical and non-technical background as well as his ability to successfully manage client expectations, have been crucial to his success to date.

Fujitsu Malaysia is confident that Rusydan's strong business acumen, management experience and amicable inter-personal skills will be great assets to the organisation and can further elevate the company's strong growth momentum in the public sector and increase its overall market share.

"I look forward to working with the team at Fujitsu to deliver ICT offerings that meets our customers' business needs. By capitalising on Fujitsu's technology innovation, I hope to be able to help our customers address their ICT challenges by providing them the solutions that not only solve their challenges but enhance their business efficiency. Fujitsu's strong technology presence in the field of Cloud, systems integration and network convergence is essential to today's businesses especially with the recent explosive growth of data and mobility trends," ends Rusydan Yusof, Vice President of Sales, Public Sector, Fujitsu Malaysia.

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About Fujitsu

Fujitsu is the leading Japanese information and communication technology (ICT) company offering a full range of technology products, solutions and services. Approximately 170,000 Fujitsu people support customers in more than 100 countries. We use our experience and the power of ICT to shape the future of society with our customers. Fujitsu Limited (TSE: 6702) reported consolidated revenues of 4.4 trillion yen (US\$47 billion) for the fiscal year ended March 31, 2013. For more information, please see <http://www.fujitsu.com>.