

Tab 1



Negus Solutions Inc. Business Overview

Negus Solutions Inc. is a black-owned business providing a variety of business tailored to meet the diverse needs of clients, ranging from business formation and compliance to tax preparation and AI-driven solutions. This outlines the key services offered.

Consummate BizFilings Services

This service focuses on providing comprehensive business filing and compliance services by reselling TPA BizFilings' packages using the Negus Solutions brand.

Key Features

- Business formation services for LLCs and corporations
- Compliance monitoring and alerts
- Customizable client dashboards
- Tiered pricing for various needs

Target Market

- Small businesses and startups
- Professional service firms (accounting, legal, payroll)

Pricing

Dedicated Manager costs, with packages including Basic, Deluxe, and Complete, each offering increasing levels of service.

Package	Price	Key Features
Basic	\$162	LLC/Corp formation, name check, document prep
Deluxe	\$342	Basic + EIN filing, corporate kit
Complete	\$417	Deluxe + rush processing, compliance alerts

Tax Preparation Center

This segment offers tax preparation and planning services for individuals and businesses, as well as bookkeeping services using Intuit software.

Services Offered

- Individual tax preparation
- Business tax preparation
- Bookkeeping services
- Budget preparation based on tax filings

Key Specifications

- Utilizes the Proconnect Platform partnership with Intuit Inc.
- Provides electronic and paper filing options
- Offers QuickBooks subscriptions and Gusto Accounts for payroll administration

Milestones

- Obtaining and maintaining a Professional Tax Identification Number (PTIN)
- Acquiring an Electronic Filing Identification Number (EFIN) for online filing
- Creating social media content for the Tax Preparation Center

Negus AI Business Segment Plan: AI Bot Development Services

This segment focuses on developing custom AI bot solutions for small-to-medium businesses (SMBs), leveraging the Aminos.AI no-code chatbot platform.

Core Service Offerings

- Custom AI Bot Development Packages (Starter, Pro Automation Suite, Enterprise Solutions)
- Vertical-Specific Solutions for industries like E-commerce, Professional Services, and Healthcare
- Managed Services (Bot Optimization, Lead Nurturing, Compliance Audits)

Key Features

- Integration with CRM systems
- Multi-channel bot deployment (website, SMS, WhatsApp)
- AI-powered tax deduction assistant (cross-sell for tax clients)

Pricing

Offers various packages with one-time fees and monthly subscriptions, as well as custom pricing for enterprise solutions.

Industry	Bot Functionality	Differentiator
E-commerce	Abandoned cart recovery + sales tax alerts	Syncs with Shopify/QuickBooks
Professional Services	Appointment booking + document collection	Auto-generates 1099/contract drafts
Healthcare	HIPAA-compliant intake + insurance checks	Integrates with EHR systems

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