# 2024 Triad Cushion Ordering Guide and Pricing

Please send orders via email to <u>sales@triadcushion.com</u>. Orders will be acknowledged within 48 business hours. Please verify and check your acknowledgment for accuracy and let us know of any discrepancies as soon as possible.

- Casings only- Take 30% off the complete cushion price
- Foam Cores only (in water-resistant ticking)- Take 40% off the complete cushion price
- Back only Take 60% off the complete cushion price
- Seat only Take 40% off the complete cushion price

## **Add Ons & Upgrades**

Add a center fabric-covered button to any back for \$20.00 MSRP

Add fabric ties or Velcro Tabs (must specify exact location and length): \$15.00 MSRP each

Add mesh drain panel to bottom to any seat cushion: \$40 MSRP each

Upgrade back cushions to WRT (water-resistant ticking): \$28 MSRP each

Add wind flap (prevents backs from falling over) \$44.00 MSRP

### **Sunbrella Rain Cushions**

Sunbrella Rain cushions will have a mesh bottom panel and mesh zipper panel on the back for breathability

Link to 2024 Available Rain Fabrics (and Grade Chart)

## **Cut Yardage Fabric Pricing**

Contact Triad Cushions for Bulk order 60yr+

Grade A - \$55.00/yd.MSRP

Grade B - \$62.00/yd. MSRP

Grade C - \$96.00/yd. MSRP

Grade D - \$120.00/yd.MSRP

Grade E - \$136.00/yd.MSRP

#### **Rush orders**

A 20% Rush fee will move production to after-hours bonus production time. Orders must be pre-approved by the Triad Cushion office before a rush order can be acknowledged. Typically lead time will be 5 to 7 business days

#### **Returns & Cancellations**

Order cannot be canceled once production has begun. Special Order items cannot be returned. We are glad to help correct any discrepancies in your order should they arise. Please contact office@triadcushion for any service-related questions.

#### **Dealers Price Level Breakdown**

Level I Designers (10k or less)-.6(40% of MSRP) Level II Designer (10k-25k) -.5 (50% off MSRP) Wholesale/Dealer(25k-100k) - .324 off MSRP Platinum Dealer (100k-200K)-.307 off MSRP Wholesale Manufacture (200k+) -.29 off MSRP

## Repair Fee

Repair or replace the Zipper on the Back Cushion \$40.00 MSRP each Repair or replace the Zipper on the Seat Cushion \$40.00 MSRP each

Repair or replace fabric ties or Velcro Tabs (must specify exact location and length): \$25.00

MSRP each

Repair seam on cushions \$30.00 MSRP each