COMMON QUESTIONS

Want to make responding easier? [Click here for Excel Sheet]

*** Closing question: (get the name & phone #)

Great. Let me connect you with our local office manager for a virtual interview. I'll have our scheduling assistant (**NAME**) reach out to schedule a time. What is the best phone number to reach you?

Why did you follow me? (or ending a relational convo)

I'm moving to ___ this summer (**or** I work with a lot of students in ___) and wanted to broaden my network in the area with some cool new people. Wanted to connect so you know I'm not a ghost follower ha ha. Have a great day! ***(Brett Wiggins / Michiana Division)***

What's the job? / What exactly will I be doing?

Sure, so it's entry level sales and customer service. Basically what someone would get paid to do is talk with customers through Zoom or in person, present products, answer questions, and help them place orders. Pretty simple stuff. No experience is required since we train all new team members.

Would you like me to get you set up to speak to a manager? That way, you can get more information and see if this is a good fit?

Where is it?

We have offices throughout the US and Canada. Would you like me to get you set up to speak to a manager? That way, you can get more information and see if it's a good fit?

What are the hours?

The hours are super flexible and easy to work around other obligations. We work with a lot of students, around classes, and over their school breaks. So it really depends on the applicant's schedule. I can get you scheduled to speak to a manager so you can get more information and see if this is a good fit?

What's the company/product?

It's @VectorMarketing - we market Cutco products. It's high-quality stuff for the kitchen. Our customers love it because everything is guaranteed forever. Students can earn bonuses when people buy, but we also pay a flat rate (NOT based on sales). Would you like me to get you set up to speak to a manager? That way, you can get more information and see if this is a good fit?

What is the pay?

It's_____ base-appt. A flat rate, not based on sales, so it's guaranteed and there's no customer pressure.. If you have no sales experience, that's ok because there's training for all new team members. Would you like me to get you set up to speak to a manager? That way, you can get more information and see if this is a good fit?

What is outcome income?

With outcome based income, when don't have a lot of time but need to make more than minimum wage.

What is on demand work?

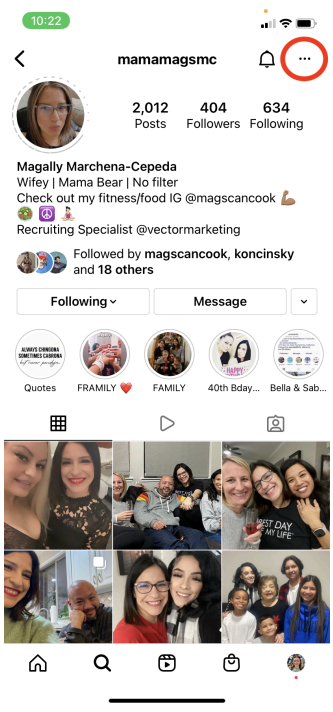
With on demand work, schedules are flexible and you work when you can. So schedules can look different on a day to day basis.

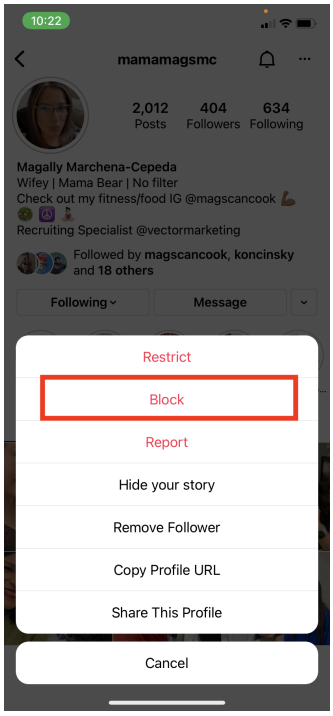
Less Common Questions / Scenarios

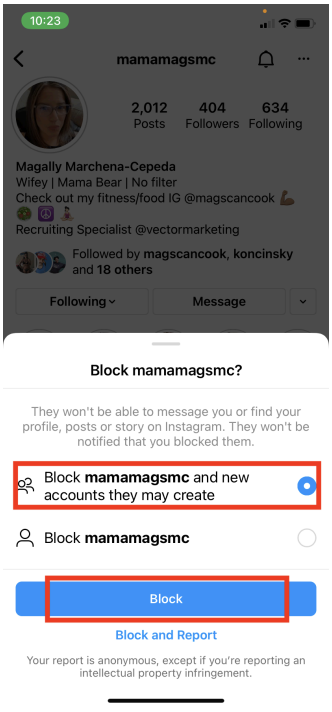
Inappropriate / makes you uncomfortable

How to block somebody:

1. Open person's profile
2. Click 3 dots in the upper right corner
3. Click **Block**
4. Click the option that says "Block _____ and new accounts they may create."
5. Click **Block**







Are there any requirements?

Good question! The position is entry level so no experience is required. In the interview process, we traditionally look for someone who has a positive attitude and strong work ethic. Would you like me to get you set up to speak to a manager? That way, you can get more information and see if this is something you would be interested in?

Do I know you? / How did you find me?

Hi! No you don't know me! But like I mentioned, I work with Vector and we look through different student profiles and use things like hashtags, location, etc. Your page caught my eye so I thought I'd reach out. Would you like me to get you set up to speak to a manager? That way, you can get more information and see if this is something you would be interested in?

OR

No, you don't know me. I was scrolling through Instagram via the explore page and other accounts that I follow and I came across your page! I was mainly looking for college student accounts and people who are interested in some of the same things as me. The reason I am messaging you is because I want to share an opportunity for work that has really helped me throughout college. Would you like me to get you set up to speak to a manager? That way, you can get more information and see if this is something you would be interested in?

How soon would I be able to start?

After you go through a virtual interview with a manager and decide this is a good fit for you, you will go through our training and be able to start right away. Would you like me to get you set up to speak to a manager? That way, you can get more information and see if this is something you would be interested in?

Are you a Pyramid Scheme?

We are not a pyramid scheme. A pyramid scheme is when people pay money to join an organization and then they earn a majority of their income on the activity of recruiting more people. Their income comes primarily from getting people to join up vs actually selling a product to non-members. Cutco doesn't work like that. The only way our team members earn money is by showing and selling products to customers. That's called direct sales. Would you like me to get you set up to speak to a manager? That way, you can get more information and see if this is something you would be interested in?

Vector's a scam / Is this a scam?

Not at all. Vector is a legitimate company that has been in business since 1981 and it's constantly evolving and offering opportunities to work from home and gaining valuable work experience. We were voted Top 20 companies in USA Today and we have a 4.4 rating on Glassdoor. Would you like me to get you set up to speak to a manager? That way, you can get more information and see if this is something you would be interested in?

(SMRA) Did your account get hacked?

No. Lol. I can see why you would think that but it's really me. My work has some great opportunities that I just wanted to share with you in case you were looking to make some extra money. I like it. I thought you'd like it too. Want me to get you set up to speak to a manager? That way, you can get more information and see if this is something you would be interested in.