

## **Checklist for Selling a House**

When preparing to sell a house, there are a number of important considerations behind the scenes that can make the home sale a bit more seamless. Print out and follow this checklist of to-do items before putting your house on the market.

To-Do Activities	
٥	Decide how to sell your house Will you sell with an agent on the MLS or to a cash buyer?
	Do a net proceeds calculation  How much money are you going to receive from selling after all costs are accounted for?
	Talk to the right people Need an agent? How about a good contractor? Have you consulted with your financial advisor?
	Get your paperwork in order Find all your needed documents, including original sales contract, utility and water bills, maintenance records, and your mortgage statement.
	Do a home inspection While you'll have to pay out of pocket, doing your own inspection will tell you what issues potential buyers are going to find.
	Obtain a copy of your survey While not required, being able to give this info to buyers will make the sales process a lot more seamless.
0	Get copies of warranties or manuals These may be attractive documents for buyers who will want to know what they are acquiring with the property.
	Update insurance policies Check how the home sale will affect your homeowners and life policies.
٥	Search your address online Know what buyers will find when they search for your house.