



Powerful Questions

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PLANT (Known Variables) <i>What's working? What's most important? What's exciting?</i>	SCAN (Solve for X) <i>What's out there? Who can you talk to?</i>	PILOT (Test Hypothesis) <i>What small experiments can you run?</i>
Values and Strengths • What is most important to you? • What are your biggest strengths? • When do you feel most “in the zone?” • What do people come to you for advice on most often? • What do you most look forward to on your to-do list each week? Vision: 1 year from now . . . • How do you want to feel? • What does success look like? • How will you know? What results will you see?	People • Who do you admire? • Who is doing something that excites you, personally or professionally? • Who would you love to build relationships with? • Who is already in a position similar to your 1-year vision? Skills / Research • What skills of yours are in demand? • What new skills would be most beneficial to learn? • How are you most excited to challenge	Small Experiments • Based on your strengths and your scanning, what types of opportunities are you looking for? • What's one small experiment you can run? • What next action can improve your skills? • What experiments have you already tried that you could build upon? Smart Risks • What bigger moves or projects might you want to tackle in the next year? • What would help you prepare? • What is the first next step?



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• What kind of impact will you make?	yourself?	
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