Social Media Strategy

Soft Launch

We are planning to do a soft launch of our brand, building our audience first on social platforms and gaining their trust. We will have an Instagram, Facebook, and Twitter presence for 3-6 months before launching our digital magazine. During this time, we will be sharing articles from other sites, promoting celebrities who are involved in sustainable-focused organizations and inviting them to share our content on their platforms, and partnering with micro-influencers to have them submit videos, share content, and do Instagram takeovers.

Reach

We will reach our audience by posting relevant, interesting, and engaging content on our social media platforms, utilizing Instagram, Twitter, Facebook, YouTube, and Pinterest, posting at least once a day on Facebook, Twitter, and Instagram and approximately once a week on YouTube. Events that are promoted on our social media platforms will also be a way to reach a larger audience and involve the community. Polls will be a fun way for users to interact and provide us with insights into what topics gain the most traction and how to shift our articles to be relevant. We will also feature influencers and celebrities that are active or founders of environmental and human rights focused organizations. We will create unique hashtags, such as #ShiftThrift, and use trending hashtags, such as #MeatlessMonday, for Twitter and Instagram that will help reach new viewers and encourage our existing audience to share our content. We will incorporate user generated content in our Food vertical for recipes and restaurant reviews in metropolitan areas across the United States.

YouTube & Pinterest

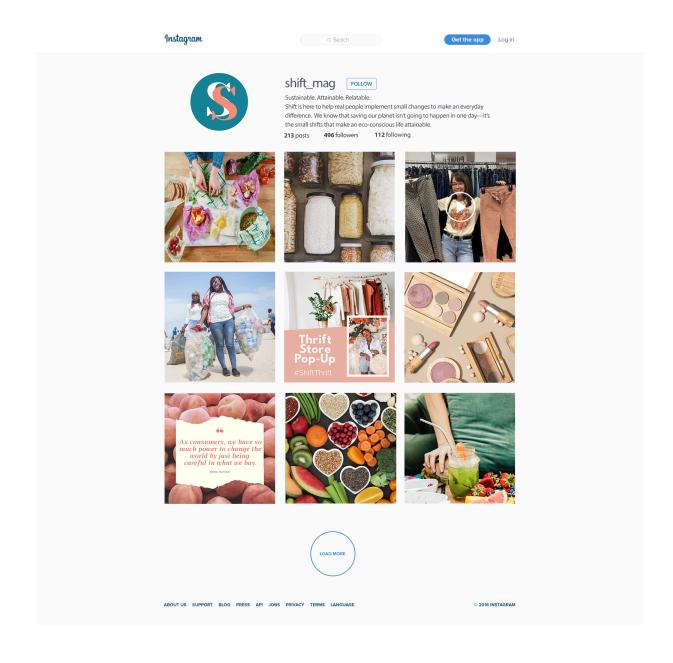




YouTube and Pinterest will not drive traffic so much as they will be platforms to increase brand awareness and name recognition. On YouTube, we will post slightly longer videos, keeping them in the 6-10 minute range. These videos will be educational while still being fun and light-hearted. Our Pinterest boards will represent the pillars of content that are represented on our website, including photo and video posts.



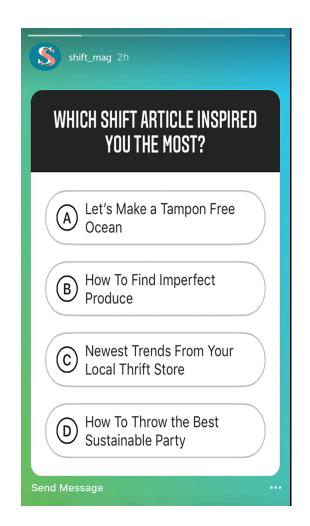
Instagram will be the main platform we will use to drive traffic back to our site. Here we will post articles and use the 'link in bio' feature so viewers can read the full article on our website. We will also post memes and time lapse videos that will relate to the younger spectrum of our demographic. Stories will be used to let the audience get to know and trust our team members, and highlights will create stronger connections to our experiential events and drive traffic back to our site through the 'swipe up' feature.

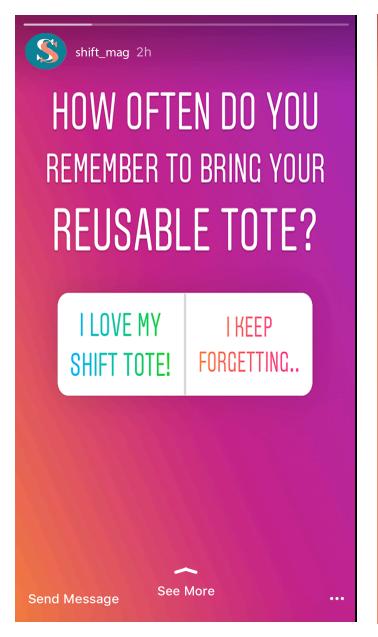


Instagram Highlights and Stories













TAKE OUR QUIZ

PLAN YOUR OUTFIT FOR A NIGHT OUT AND WE'LL GIVE YOU THE PERFECT ECO-FRIENDLY RESTAURANTS

PICK A TOP











Twitter is another platform that we will use to drive traffic back to our site. We will engage users with live tweets during our experiential events, bring the community together with information on local events, and post tweets on environmental news and headlines.







Facebook will help us reach the older end of our demographic and drive traffic by posting articles daily that links back to our site. We will post quizzes and 30 second to 2 minute informational and how-to videos on this platform. Facebook groups are becoming increasingly popular and will help us build a loyal community.



