

RIGHT TO HEALTH ACTION

Fundraising Team Roles and Responsibilities

Main Objective: Collaborate both internally and externally to develop and execute fundraising campaigns/events, strengthen relationships with potential funders, and draft grant applications.

Skills/work required to be successful in the role:

1. Developing a robust understanding of R2HA's strategic goals, values, plans, and narrative
2. Research grant applications and like-minded organizations to connect to raise funds
3. Analysis of past fundraising efforts by liaising with Events, Policy, or Organizing teams to collect quantitative and qualitative data
4. Drafting impact statements and thank you emails to donors
5. Lead well-planned meetings with organizations and potential funders in the global health equity and climate justice space to cultivate good working relationships
6. Persuasive writing and editing to contribute to grant applications
7. Corraling stakeholders (R2HA internal team members, external coalition members, health experts, activists, etc.) to collaborate on fundraising and joint efforts to secure resources for this movement.
8. Creativity, enthusiasm, and ideas to grow our fundraising strategy, and respect for others
9. Clear and accountable communication via messaging, phone, and video calls
10. Breaking down tasks as needed and sharing pieces so that multiple teammates can work together remotely

Relationship with Fundraising Team Lead:

1. Fundraising Team Lead will coordinate weekly planning meetings.
2. Fundraising Team Lead will provide sample resources, feedback as requested, and support across all team tasks as needed.
3. Brainstorming 1-on-1s with Team Lead as needed to share input and adapt strategy

Expectations:

1. Attend and participate in weekly Fundraising Team meetings
2. Attend All-Team Monday meetings on a weekly basis (8:00 - 9:30pm ET)
3. 5-10 hours per week to research grants, set meetings with funders, develop pitch/strategy, prepare materials, and coordinate with teammates.
4. Communicate clearly with other team members to ensure we submit applications and conduct meetings on time and well-prepared