

Food Systems for the Future  
Two Prudential Plaza  
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Chicago, IL 60601  
fsfinstitute.net



**Position:** Strategic Partnerships and Impact Director

## **About FSF**

At Food Systems for the Future (FSF), we envision a world where environmentally and financially sustainable food systems provide regular access to affordable, healthy food for all. FSF Institute (FSFI) and FSF Ventures (FSFV) are sister organizations that work in synergy to provide thought leadership, policy acumen, and expertise in priority action areas for food systems transformation and identification of key players, areas ripe for innovation, and businesses with potential to scale. FSFI's approach is grounded in performing research to identify gaps and opportunities within domestic and global food systems impeding access to affordable, nutritious foods for all, building partnerships to support the macro policy ecosystem to drive a sustainable, malnutrition-free world, advocating for increased and diversified financing into the food system, and convening key stakeholders to drive critical dialogues around systems change for a healthier, more equitable food system. FSFV combines expertise in food systems and financial markets to deliver the catalytic capital and wrap around support to scale food and agriculture businesses owned by talented and under-represented entrepreneurs.

## **Job Overview**

FSF Institute seeks to hire a Strategic Partnerships and Impact Director to spearhead the Institute's strategic partnerships and thought leadership in global and domestic food systems arenas for driving deep-seated systems change in nutrition. We are looking for candidates that are self-starters, adaptable to a fast-paced working environment, and able to bring strong nutrition and/or food systems sustainability technical background while managing projects and partnerships effectively. This role has the opportunity to lead or support several on-going work streams at FSF including our work on "all protein" transition; our nutrition impact measurement and management tool development; our investor coalition on nutrition (ICON) work; and several pipeline projects around the climate-nutrition nexus and food is health. Successful candidates will be passionate about FSF's vision of a malnutrition-free world and mission of catalyzing, enabling and scaling market-based solutions for a healthier and more sustainable food system. The position is to be filled as soon as possible.

## **Worksite and Travel**

The position is remote, with headquarters based in Chicago, IL. Working hours are flexible, but the position will require taking Zoom calls with colleagues in the US, Europe, and Africa. US Central or Eastern Time Zone preferred but not mandatory. The position requires travel domestically and internationally 4-6 times annually, depending on need, to key global food systems fora.

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## **Reporting Lines**

You will report directly to the CEO, Ambassador Ertharin Cousin, on the substantive work and to the CFO for administration needs.

## **Responsibilities include but are not limited to:**

### Convening, advocacy, and thought leadership

- Spearhead national and international advocacy in food systems transformation
- Represent FSF publicly at key food systems convenings alongside the CEO to build the Institute's credibility and thought leadership in this space
- Draft and co-author opinion pieces and scientific articles on timely and relevant topics
- Work closely with FSF's Communications Manager to ensure timely and accurate dissemination of written and oral thought leadership across FSF's media channels

### Project Management and Execution

- Lead the design and implementation of FSF's priority programming (e.g., "all protein" transition work, consumer demand efforts, food is health programming)
- Manage existing relationships and build new partnerships with mission-aligned non-profits, governments, philanthropy, investors, government agencies, academics, and other key organizations
- Develop and manage robust yet practical budgets for new programs alongside the CFO
- Work closely with the FSF's Communications Manager to develop attractive collateral for priority programming including slide decks, infographics, event invitations, etc.

### Technical expertise

- Support the Nutrition Director in continued development, refinement, and dissemination of FSF's Nutrition Impact Measurement and Management tools and oversee their deployment for FSF Ventures Food is Health Fund
- Bring a nutrition lens to FSF's overarching strategy, new partnerships, and pipeline projects
- Monitor nutrition science and food policy research and politics to inform FSF's Institute's overarching strategy and programming and Venture's company pipeline
- Meet regularly with FSF's Nutrition Advisory Board to discuss project, track progress, and identify opportunities for growth

## **The ideal candidate will possess the following qualifications:**

- Master's degree (PhD preferred) in Food systems, Nutrition, or Food Policy
- At least 5 years working experience in nutrition, food system, agriculture or related fields with demonstrated success leading and managing projects and/or teams recognized technical expertise

- Strong working knowledge of global and domestic food systems policy landscape, including key UN bodies and government entities, and priority directions in food systems transformation
- Experience working directly with investors or entrepreneurs strongly preferred
- Entrepreneurial spirit, with demonstrated success in driving new initiatives in a dynamic working environment
- Strong interpersonal and oral communication skills, with the ability to communicate effectively to diverse stakeholders across business, investment, policy, non-profit and academia
- Demonstrated track-record of scientific writing and research translation to diverse audiences
- Demonstrated project management track-record, seeing projects through from start to finish, including ideation and strategy; budget and work planning; roll-out and dissemination; and monitoring and evaluation
- Exceptional critical thinking skills and the ability to take a systems approach to tackling complex food systems challenges
- Embraces complexity and the need for a diversity of solutions for food systems with pragmatism and a growth mindset. This includes recognizing the role of businesses and investors play in systems change
- Ability to synthesize diverse perspectives into actionable insights for driving strategic agendas
- Ability to thrive in a dynamic and ambiguous working environment – adaptable to changing organizational priorities
- Demonstrated alignment with FSF’s mission and vision
- Experience working with global teams coming from diverse ethnic, socioeconomic, geographic, and technical backgrounds
- Committed to knowledge sharing and continuous improvement
- The ideal candidate will already have a substantial network of contacts in the food systems space

### **Compensation and Benefits**

Salary (range: \$100,000-120,000 annually) and benefits will be competitive and commensurate with similar positions in sector.

### **To Apply**

Please email [info@fsfinstitute.net](mailto:info@fsfinstitute.net) with a cover letter, resume, and two references’ contact details with the subject titled “Strategic Partnerships and Impact Director”. This position is available immediately. FSF will accept and review new applications until filled.

**[Apply here](#)**