# List and Description of Research Courses Required in the Curricula of the Program

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# **BSBA** major in Business Management

COURSE CODE	COURSE DESCRIPTION
BACN09B Business Research	The Business Research Methods course
Methods and Techniques	provides the theoretical and practical
(Chapters 1-3)	preparation for business research. The course
	covers the necessary skills and requirements
	for a literature review, qualitative and
	quantitative methods, data gathering
	procedure, and sampling methods among
	others. This course prepares the student to
	write a research proposal in addition to the
	pragmatics of ethics and project management.
BBMN08B Business Research	The Business Research Methods course
II (Chapters 4-5)	provides the theoretical and practical
	preparation for business research. The course
	covers the necessary skills and requirements
	for a literature review, qualitative and
	quantitative methods, data gathering
	procedure, and sampling methods among
	others. The objective of this course is to
	prepare the students convert a full chapter
	manuscript into a publishable format through
DDMNIO2D Designation	IMRaD.
BBMN02B Business	Business opportunity course is focused
Opportunity (With Product	on seeing and converting an idea, or
Feasibility)	someone else's situation, or community abundant resources into a more
	productive and profitable business undertaking. Students are expected to
	develop a new product and it is required
	to present to the panel of experts
	represent to the panel of experts
	the end of the semester.
	the end of the semester.

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	This course is a prerequisite for feasibility
	study and entrepreneurial management
	courses. Thus, all students enrolled in a class
	will be clustered into four (4) members in a
	group starting from this course until the
	implementation period.
BACN10B - Feasibility Study	This subject is designed to train students on how to prepare a project feasibility study which is needed before starting a new project,
	developing a new product or service,
	establishing a new business, or upgrading and
	modifying existing businesses. This consists of
	looking into the different components of a
	project such as: marketing, technical,
	management and even its socio-economic
	implication. Students will prepare and present
	their project feasibility study to a panel of
	experts during the last term of the semester as
	major requirement of the course.
BBMN07B Strategic	This course will familiarize the students with
Management	the importance of strategic management and
	business policy formulation on the survival
	and success of the firm. It includes
	environmental scanning, strategy formulation,
	strategy implementation, and evaluation and
	control. It emphasizes monitoring and
	evaluating the external opportunities and
	threats in light of a corporation's strengths and
	weaknesses.
PRTN01B Practicum (with	The essential part of the practicum is that
Business Paper)	students apply classroom-based learning and
	theories with real-world application and skills
	developed through professional linkages and
	networks. Practicum also brings a hand-full
	benefits to students, while finishing a degree
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	and when seeking a career path after the graduation.

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The students are required to complete 400 hours of service to a designated company, of which, and 200 hours will be used for research data gathering and writing with a total of 600 hours. The students are also required to submit a written evaluative report or a critique of the business operations of the company, in order for them to write in form of a marketing plan/business research paper/advertising campaign/strategic management paper that is related and relevant to the firm's product or service. The Business Paper will be orally presented and defended by the students before the panel of experts. The panel of experts is composed of three (3) members with one or two faculty members of the department and one or two representatives from the company where the students were assigned.

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