

This is where you put an introduction.

Pull two main callouts from the content below to reference. You want them to read the rest of the email.

Pick One Challenge

Pick One Win

Make it a great day!

Kyle

THIS WEEK'S FORECAST: SUNNY



WIND SPEED (how much pipeline did we produce compared to our goal)

WEEKLY	4/8/2024	4/15/2024	4/22/2024	4/29/2024	5/6/2024	5/13/2024	5/20/2024	5/27/2024
Created	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000
Weekly Goal	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000
WEEKLY	4/8/2024	4/15/2024	4/22/2024	4/29/2024	5/6/2024	5/13/2024	5/20/2024	5/27/2024
MIDMARKET								
Created	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000
Weekly Goal	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000
UPMARKET								
Created	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000
Weekly Goal	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000	\$600,000
MONTHLY	April	May	June					
MIDMARKET								
Created	\$600,000	\$600,000	\$600,000					
Monthly Goal	\$600,000	\$600,000	\$600,000					

UPMARKET								
Created	\$600,000	\$600,000	\$600,000					
Monthly Goal	\$600,000	\$600,000	\$600,000					
QUARTERLY	Q2							
Total Created	\$600,000							
Quarterly Goal	\$600,000	\$600,000						

FROM THE SOURCE (sales and renewal conversations all tracked by Gong)

GONG Call of the Week: LINK A GONG CALL for the Company to listen to

Give description and main points of the gong call.

KNOW BEFORE YOU GO (weekly updates from the sources)

Demand Update: TBD

Outbound Update: TBD

Enablement: TBD

Product Marketing Update: TBD