

# KAAM TAMAM YA SAMJHAUTA: THE NEGOTIATION WAR

## 1. ABOUT THE COMPETITION:

Negotiation is the cornerstone of dispute resolution, a skill essential for legal practitioners, policymakers, and business professionals alike. At **Legalite**, our esteemed law fest, we recognize the power of negotiation in shaping fair agreements, resolving conflicts, and bridging gaps in diverse legal scenarios. The **Bargaining for Justice – Negotiation Competition** serves as a dynamic platform for students to engage in high-stakes discussions, tackle real-world legal and socio-economic disputes, and develop strategic problem-solving abilities.

This competition aims to **merge legal acumen with negotiation skills** by simulating challenging negotiation scenarios inspired by **rural disputes and Panchayat governance issues**. From land conflicts to budget allocations, participants will navigate complex legal problems, balancing legal reasoning, ethical considerations, and practical diplomacy to secure favorable outcomes.

By engaging in this competition, participants will not only sharpen their **advocacy and persuasive communication skills** but also gain insights into the nuances of rural legal challenges, community governance, and collaborative dispute resolution. Legalite believes in fostering a **learning-through-experience approach**, where students are not just competitors but future problem-solvers shaping the legal landscape.

## 2. ELIGIBILITY & TEAM COMPOSITION:

- Each team must mandatorily consist of two individuals, one client and one counsel.
- The competition shall be open for the students currently pursuing their bachelor's degree in law i.e. 3-Year LL.B. course or 5-Year LL.B., master's degree in law i.e., LL.M, course from any recognized university/college in India.

## 3. REGISTRATION:

- Interested teams must complete the registration process by filling out the official **Google Form** provided by the Organizing Committee.
- The **last date for registration** is 21st April 2025, by or before **11:59 PM**.
- Payment details will be shared post-registration. The registration shall be deemed complete only after the successful payment of the fee.
- Upon successful registration, teams will receive a **confirmation email** from the Organizing Committee.
- Any requests for modifications in team composition after registration will not be entertained.

#### **4. REGISTRATION FEE:**

- Every team interested to participate in the competition must pay a registration fee of Rs. 200 only.

#### **5. MODE:**

- The event will be conducted offline at Bennett University campus.

#### **7. RULES OF THE COMPETITION**

- There shall be four rounds: -

**a) Preliminary Round 1 & 2 – (22nd April 2025) (Online)**

**b) Quarter Final Round – (22nd April 2025) (Online)**

**c) Semi Final Round – (26<sup>th</sup> April 2025) (Offline)**

**d) Final Round – (26<sup>th</sup> April 2025) (Offline)**

- Competition Structure:
  - a. There shall be five rounds i.e., Preliminary Round I, Preliminary Round II, Quarter Final Round, Semi-Final Round and Final Round.
  - b. All the rounds following Preliminary Rounds shall be knockout rounds, i.e., the team scoring higher than the opponent team in each conference room will directly qualify for the subsequent round. The scores for such rounds will be revealed as soon as the judges have finished evaluation.
  - c. The fixtures for each round shall be shared prior to the competition

- The roles that have been communicated or confirmed with the organizing committee shall be final. No changes in the role allocation would be allowed, except for in exceptional circumstances, which would be at the discretion of the organizing committee.
- In order to preserve anonymity, each team will be identified by a team code, which will be provided to each team after the registration process.
- Scouting is prohibited and will result in a 5-mark penalty.
- Judges and the teams shall agree beforehand to the commencing time of the session.
- All the participants are requested to have a Gmail/Google account. The email ID used while registration shall be used for communication. Virtual Platforms to be used during the competition shall be Google Meet/ Zoom/ Microsoft Teams.
- The Organizers can amend, change or include any changes to the given rules and regulations if the need arises to do so.
- Depending on the number of participants, the organizers can do away with one or more rounds of the competition.
- ***Walkover Policy:*** All participants must be present in the allocated time slot at the specified rooms. In case of the team not being present at the allotted time due to any reason which results in an undue delay in the round, or results in difficulty in conducting the round, a walkover will be given to the opposing team. We highly recommend that you be present at the designated room 10 minutes earlier than the specified time.

## **8. TIME STRUCTURE OF THE ROUNDS:**

- Preliminary Round I &II: Total conference time - 20 minutes (inclusive of 2 minutes for Opening Statement and 2 minutes for Closing Statement, per team). An additional 5 minutes will be given as buffer time to adjust with internet connectivity + 5 minutes for Q&A. In total, ONLY 30 minutes shall be allotted for each round.
- Quarter Final Round: Total conference time - 20 minutes (inclusive of 2 minutes for Opening Statement and 2 minutes for Closing Statement, per team). An additional 5 minutes will be given as buffer time to adjust with internet connectivity + 5 minutes for Q&A. In total, ONLY 30 minutes shall be allotted for each round.
- Semi-Finals: Total conference time - 20 minutes (inclusive of 2 minutes for Opening Statement and 2 minutes for Closing Statement, per team). An additional 5 minutes will be given as buffer time to adjust with internet connectivity + 5 minutes for Q&A. In total, ONLY 30 minutes shall be allotted for each round.

- Grand Finale: Total conference time - 25 minutes (inclusive of 3 minutes for Opening Statement and 3 minutes for Closing Statement, per team). An additional 5 minutes will total, ONLY 35 minutes shall be allotted for each round.

## **9. CONFIDENTIAL INFORMATION:**

- Each Negotiating Pair will be provided with separate Confidential Information for their respective side 30 minutes before the start of each session.
- The mode of communication of Confidential information will be through mail

## **10. COMPETITION PROPOSITION :**

- The Organizing Committee will be releasing the proposition of all the rounds of the competition on (23rd April 2025). In case of any changes in the schedule, the same shall be notified.
- Clarifications to the General Information– If a participating team has any questions or clarifications in relation to the same, then these can be submitted to the organizing committee.
- While the participating teams are not allowed to create new facts, the Proposition is subject to reasonable interpretation and the participating teams may draw reasonable conclusions from them. Whether a participating team's interpretation is reasonable is a matter entirely within the discretion of the Judges.

## **11. JUDGEMENT CRITERIA :**

- Teams will be judged based on the following criteria:
  - i. Legal Reasoning & Argument Structure - 25%
  - ii. Negotiation Strategy & Adaptability - 25%
  - iii. Teamwork & Coordination - 20%
  - iv. Professional Conduct - 15%
  - v. Clarity of Closing Statement - 15%
- The decision of the judges will be final and binding.

## **12. CODE OF CONDUCT:**

- Participants are to conduct themselves with the required etiquette during the span of the entire competition. Reckless or irresponsible behavior by any of the team members of an institution may result in the disqualification of the entire team.
- All or any grievances are to be presented only to the Organizing Committee of the Competition and the decision of the Organizing Committee will be final.
- Participants shall not reveal their personal identities or that of their University to any judge or participant during the course of the competition.
- Any attempt to obtain the Confidential Information shall render a team liable for immediate disqualification.
- Failure to adhere to any of the time limits will result in a penalty against whomsoever the delay is attributable.
- The official language of the competition is strictly English. Communication in any other national or regional language during the competition rounds shall not be allowed.

Participants should be in FORMAL ATTIRE for the competition.

### **13. RESULT DECLARATION**

- Results would be declared in the Valedictory Ceremony on 27<sup>th</sup> April 2025.

### **14. CONTACT DETAILS:**

- In the case of any confusion or queries, please reach out to us on [law.fest@bennett.edu.in](mailto:law.fest@bennett.edu.in) or contact the undersigned:
  - Riddhi Garg: +91 99962 71156
  - Sakhi Chhabra: +91 98382 22003

*" May the best negotiators prevail!"*