

# Academic Year-2024-25 Department of Social Sciences and Humanities

### **Event Report**

1. Academic Year : 2024-2025

2. Name of the Event : Work Shop on Digital Marketing 101

3. Date of the Event : 30<sup>th</sup> October, 2024

4. Organized by (Event Incharge) : Shivakumar Reddy

5. Objectives of the Program : The primary objective of the Digital Marketing workshop was to empower participants with the knowledge, skills, and strategies necessary to effectively leverage digital marketing channels to achieve significant brand growth and sales.

#### Specific Objectives:

To provide a comprehensive understanding of the key principles and practices of digital marketing.

To equip participants with practical tools and techniques to create and implement effective digital marketing campaigns.

To explore innovative strategies for leveraging social media, content marketing, and other digital channels to engage target audiences.

6. Event report : Suraj Rayaprolu, CEO of MNV Digital Marketing Company, recently conducted a transformative workshop that delved into the multifaceted world of digital marketing. The event offered invaluable insights and powerful motivation to significantly boost brand reach and sales.

The workshop dissected critical pillars of digital marketing, including content creation and performance marketing. Suraj Rayaprolu, a renowned expert in the field, shared his company's innovative approach to leveraging memes, trending audios, and user-generated content to maximize reach. He shed light on how MNV Digital Marketing Company successfully achieved crores in revenue by harnessing the power of digital media.

The Power of Memes and User-Generated Content

A key highlight of the workshop was Rayaprolu's discussion on the strategic use of memes and user-generated content. He emphasized how well-crafted memes, aligned with current trends and cultural nuances, can rapidly gain traction and generate significant brand visibility. By understanding the psychology behind viral content, MNV Digital Marketing Company has mastered the art of creating memes that resonate with the target audience.

User-generated content, another powerful tool in the digital marketer's arsenal, was also explored in depth. Rayaprolu explained how encouraging user-generated content can foster a sense of community and authenticity around a brand. By providing a platform for creative expression, brands can tap into the collective energy of their audience and generate buzz.

7. Outcomes : The Digital Marketing workshop, led by Suraj Rayaprolu, CEO of MNV Digital Marketing Company, yielded the following significant outcomes:

Knowledge and Skill Enhancement:

Deep Dive into Digital Marketing: Participants gained a comprehensive understanding of the core pillars of digital marketing, including content creation and performance marketing.

Mastering Content Creation: The workshop provided insights into crafting high-quality content that resonates with the target audience, including the strategic use of memes, trending audios, and user-generated content.

Leveraging Digital Trends: Participants learned how to identify and capitalize on emerging digital trends to stay ahead of the curve.

Data-Driven Decision Making: The workshop emphasized the importance of data analytics in measuring and optimizing digital marketing campaigns

8. No of Participants : 50

9. Winners List (If Competition) :

- 10. Supporting Documents to be attached(hard Copy)
  - a) Brochure/Circular (with Title and Date of Event)
  - b) Photos (Geo tagged and Normal, captioned with Title and Date))
  - c) List of Participants with signatures (with title and date)
  - d) Xerox of Winners certificates issued (with title and date)

**Event Incharge** 

**HoD/Coordinator** 

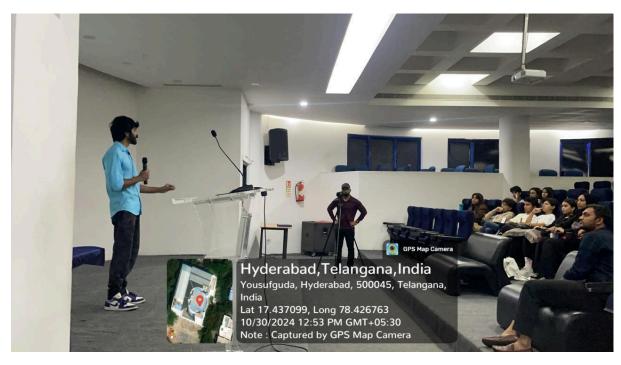
a) Brochure/Circular (with Title and Date of Event)

Workshop on Digital Marketing



# a) Photos (Geo tagged and Normal, captioned with Title and Date)) Workshop on Digital Marketing ( $30^{th}$ October, 2024)









## c) List of Participants with signatures

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#### Academic Year-2024-25 Semester- Odd Department of Social Sciences and Humanities BA 1

Name of the Event: WORKSHOP ON DIGITAL MARKETING. Date: 30th October, 2024

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### Academic Year-2024-25 Semester- Odd BA 3

# Department of Social Sciences and Humanities

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