# **Application Submission Limits -- Pros and Cons**

## **Overall Applications**

#### Pros

- 1. If you were dealing in rounds you would get through them more quickly. Limit could be numbers per applicant.
- 2. Where it possible, might be that limits might keep the application fee down.
- 3. Might keep application fees down.

#### Cons

- 1. If we create a limit one can create several applicants and get around the limits.
- 2. Any limit seems anticompetitive. Could stifle competition.
- 3. Limits in the number of applications, or time to apply may favour those who are closely following the process, as opposed to others who may require outreach.
- 4. May not be able to enforce.
- 5. Can be gamed.
- 6. Affect how and when applicant support is implemented, assuming any form of applicant support is actually implemented.

## <u>Limit Per Applicant</u>

# Pros

- 1. If you were dealing in rounds you would get through them more quickly. Limit could be numbers per applicant.
- 2. Allowing unlimited applications to an individual organization/per applicant potentially advantages monopolies.
- 3. Might keep application fees down.

4. Reducing the number of applications from applicants could conceivably reduce demand for a scarce resource.

### Cons

- 1. If we create a limit one can create several applicants and get around the limits.
- 2. Any limit seems anticompetitive.
- 3. Adds complexity and uncertainty to the process.
- 4. Can be gamed.
- 5. Any limit seems anticompetitive. Could stifle competition.
- 6. Affect how and when applicant support is implemented, assuming any form of applicant support is actually implemented.
- 7. More cost effective to apply for multiple applications.
- 8. Multiple apps is economies of scale, are further supported by the fact that biggest volume and successful TLDs (generally) are portfolio applicants.