

SAP SD SYALLBUS

- ❖ **Introduction**
- ❖ SAP Vs Other ERP Application
- ❖ SAP SD Overview
- ❖ SAP Systems Landscape
- ❖ Navigation in SAP
- ❖ Project Structure

- ❖ **Creation / Maintenance Org Structure**
- ❖ Defining Org units – Relations
- ❖ Assignment Org units

- ❖ **General Settings for SD**
- ❖ Master Data maintenance and configurations
- ❖ Master Data objects used in SAP SD

- ❖ **Material Master**
- ❖ Configuration of Material Master
- ❖ Field and screen selection
- ❖ Basic settings
- ❖ Settings for key fields of material master

- ❖ **Customer Master**
- ❖ Account groups and field selections
- ❖ Screen layout settings
- ❖ Partner functions

- ❖ **Tables and related info Partner Determination**

- ❖ Deciding the Scope of Customization
- ❖ Customizing Partner Determination

- ❖ **Output Determination**

- ❖ Deciding the Scope of Customization
- ❖ Setting Up Output Determination for Sales Documents

- ❖ **Pricing and Tax Determination**

- ❖ Deciding the Scope of Customization
- ❖ Configure Pricing
- ❖ Maintaining Price Records
- ❖ Other Key Settings in Pricing
- ❖ Pricing Scenarios and Notes
- ❖ Tax Determination
- ❖ Setting Up the Tax Determination

- ❖ **Availability Check & Transfer of Requirements**

- ❖ Meaning and Relationship
- ❖ Types of Availability Check
- ❖ How the Availability Check Process Works
- ❖ Customizing the Availability Check and Transfer of Requirements
- ❖ Working with the Availability Check
- ❖ Availability Check in Sales Order
- ❖ Availability Check in Shipping

- ❖ **Sales Documents**

- ❖ Structure of a Sales Document
- ❖ Origin of Data in a Sales Document
- ❖ Customizing Sales Documents
- ❖ Defining Sales Document Types
- ❖ Defining Item Categories
- ❖ Setting Up an Item Category Determination
- ❖ Defining Schedule Line Categories
- ❖ Setting Up a Schedule Line Category Determination
- ❖ Setting Up Copy Controls
- ❖ Common Sales Document Customizations
- ❖ Incompletion Procedure
- ❖ Types of Sales Documents
- ❖ Inquiries and Quotations
- ❖ Sales Returns
- ❖ Debit and Credit Notes
- ❖ Invoice Corrections
- ❖ Free-of-Charge Delivery and Subsequent Free-of-Charge Delivery
- ❖ Cash Sales
- ❖ Rush Orders
- ❖ Consignment Processing
- ❖ Third-Party Order Processing
- ❖ **Shipping and Transportation**
- ❖ The Shipping Process

- ❖ Delivery Creation
- ❖ Picking
- ❖ Packing
- ❖ Transportation
- ❖ Maintaining Routes
- ❖ The Shipment Process
- ❖ Goods Issue
-
- ❖ **Billing**
- ❖ Billing Process
- ❖ Billing Document Creation
- ❖ Some Important Billing Types
- ❖ Customizing Billing Documents
- ❖ Billing Schedule
- ❖ Billing Plans
- ❖ Rebates
- ❖ The Rebate Process
- ❖ Rebate Configuration
-
- ❖ **Account Assignment**
- ❖ Set Up Account Assignment
-
- ❖ **Credit Management**
- ❖ Introducing Credit Management
- ❖ Setting Up Credit Masters
- ❖ Processing the Credit-Blocked Documents

- ❖ Defining a Credit Control Area
- ❖ Assigning the Credit Control Area to a Company Code and Sales Area
- ❖ Defining a Permitted Credit Control Area for a Company Code
- ❖ Defining Risk Categories
- ❖ Defining Credit Groups
- ❖ Assigning Credit Groups to Sales Documents and Delivery Documents
- ❖ Determining Active Receivables per Item Category
- ❖ Setting Up Credit Checks

- ❖ **Material Determination, Listing, Exclusion, and Proposal**
- ❖ Maintaining Material Determination Records
- ❖ Customizing the Material Determination
- ❖ Automatic Product Proposal
- ❖ Material Listing and Exclusion
- ❖ Customizing the Material Listing/Exclusion
- ❖ Maintaining the Material Listing Master Records
- ❖ Customer–Material Info Records
- ❖ Creating the Customer–Material Info Record
- ❖ Creating Orders Using the Customer Material Number
- ❖ Item Proposal
- ❖ Creating an Item Proposal Record
- ❖ Seeing Customer-Specific Item Proposals in Action

- ❖ **Resume Preparation & Mock Interview**

THANK YOU..