

ASSIGNMENT.

- *My ideal goal is 2-3000\$ a month.*

1. Ideal goal in 3-6 months.
2. identify as many of the cause and effect chain that will lead to the desired results.
3. identify any potential "unknowns" or assumptions in your understanding of the cause effect chains.

1. Pick one of the goals that your ideal self is going to achieve in the next 3-6 months:

- earning 2-3k a month

2. Identify as many of the cause and effect chains that will lead to the desired result:

- ☐ I need to provide around 20-30k in PROFIT.
- ☐ I need to drive them to his coaching or his high ticket program, Example: 500\$ I have to make it sell 40-60 times. or if he has a product for 1000\$ it has to sell 30 times etc etc.
- ☐ I'll need to provide as much value and drive clients from social media.
- ☐ I'll have to wake up earlier, be productive and only think about religion, loved ones, work and training.
- ☐ Train HARDER, much HARDER. (Training harder will affect your brain in a harder and better way. It will make you push harder.
- ☐ Look at the problems I'm facing and actually ANALYZE them. Sit down and take a DEEP breathing session and think about what I actually have to DO.

3. Identify any potential "unknowns" or assumptions in your understanding of the cause effect chains:

- ☐ The client might ghost me/ not pay me if I HAVEN'T provided the outcomes I was supposed to.
- ☐ I've grabbed attention earlier on social media but it might be different now.
- ☐ Always look at the top 3-5 top players in the market RIGHT NOW.
- ☐ Review the BOOTCAMP notes that you took.

- ☐ Who the top player in the market is, who the target audience is, what objections or questions the clients may have for me, if negotiations will be made, if my prospect is even going to be someone worth working with when I get a taste of working with them through the discovery project.