

April 13, 2021 Startup Monterey Bay Tech Meetup - Meeting Chat

00:33:44 Lynnette Lathrop: Welcome everyone!

00:36:45 Brad Barbeau (he/him/his): We'll start at 6:05

00:44:25 Maria Machado-Sanchez: Hello, my name is Maria and I am a student of Hartnell, out of Salinas.

00:44:30 John Tannaci: <https://www.linkedin.com/in/johntannaci/>

00:44:42 Rene Mendez: Hi everyone, glad to be participating this evening. Looking forward to the conversation and learning. Rene Mendez, City Manager, City of Gonzales

00:45:02 Hillary Talbot: Hillary is a community capital advocate and local investor at heart. She founded Sail Community Capital to help startups and small businesses raise the funds to bring their dreams to life. She guides clients through the maze of crowdfunding to select a securities-based crowdfunding platform, build their debt or equity offering, and market their raise. Hillary is also building a coalition of local investors who want to create vibrant local economies.

00:45:09 Dereck Glover: Hello. Dereck Glover here. I work with Oracle Cloud and Oracle for Startups

00:45:10 Helle Petersen: Hi - looking forward to tell you more about BlueTechValley

00:45:15 Ashley Gauer, MBEP: Hi Everyone, Ashley here with Monterey Bay Economic Partnership tuning in from Pacific Grove - looking forward to connecting!

00:45:23 Eldon Loblein: Hi everyone. Eldon Loblein here (CEO, Gametiks.com, social media platform for hunters, fishermen, and outfitters)

00:45:26 Ronak Shah: Hi All, This is Ronak shah

Our Services: Enterprise level Custom Software Development, Mobile apps, DevOps, ERP, CRM, UI/UX Design, Web Development, AI / ML, IOT

Ronak.shah@agileinfoways.com

You can visit us on <http://agileinfoways.com>

Linkedin: <https://www.linkedin.com/in/ronakshah2/>

00:45:29 DAMIEN NGUYEN: hey everybody, my name is Damien Nguyen. I am a local from Monterey County and recently graduated from the university of san diego

00:45:35 Charles Douglas: Hello, I am involved in healthcare - <https://www.linkedin.com/in/charlesadouglas/>

00:45:43 Cindy Merzon: Cindy Merzon, Director, Cal Coastal SBDC serving Monterey and San Benito County small businesses with no cost 1:1 business advising and training. Register for services at <http://casbdc.biz/ccsignup> and see training schedule here: <https://calcoastalsbdc.com/center-calendar>

00:45:49 Josh Metz: Hello All! Josh Metz here. Man with a couple hats. Senior Advisor with Regional Government Services - supporting excellent government Rgs.ca.gov. Hat #2. Co-founder MontereyBayDART.org

00:46:23 Larry Y: Larry Yang here. Product Manager based in Silicon Valley. Love the remote format... gives me the chance to join more of these!

00:46:38 Anita Joshi: Hello! Anita here!
Owner/founder of Chai Five Organics Co.
Www.chaifiveteaco.com
Instagram: @Chai.Five.organics

00:47:40 Murat Yalcin: Hi, I'm Murat. CEO of UrbanicFarm. I am Data Scientist and working on AI models. Looking forward to connect. contact@urbanicfarm.com

00:48:27 Larry Y: Go, Otters!

00:48:46 Kathybelle Barlow: Hi Everyone, I'm Kathybelle Barlow, CSUMB student, iiED Research & Management Intern, CHHS Collaborative Health & Human Services major, Nonprofit Management minor, Social Work and Public Administration/Nonprofit Management concentrations. Go, Otters

00:48:55 Kathybelle Barlow: !

00:49:19 Kathybelle Barlow: Yay, Startup Launchpad!

00:53:34 Brad Barbeau (he/him/his): Has anyone tried them?

00:54:22 Lynnette Lathrop: <http://www.santacruztechbeat.com/>
<http://www.startupmontereybay.com/>
<http://www.santacruzworks.org/>

00:54:37 Gal Nahum: im using AC/DC transporter turn DC curent around to be conducted in the air take - DC current conducted on 1 plat opposite 2 plate DC curre nt between them force filed that will take the CO2 apart letting out only clean O2

00:54:57 Lynnette Lathrop: <https://www.startupmontereybay.com/launchpad/>

00:55:38 Lynnette Lathrop: <https://www.startupmontereybay.com/get-virtual/>

00:56:32 Kathybelle Barlow: Can we get help from Startup Launchpad mentors when we are participating in Startup Challenge, or after?

00:57:57 Lynnette Lathrop: <https://startupchallengemb.com/>

01:00:57 Brad Barbeau (he/him/his): Why food production in an energy innovation program?

01:10:13 Lynnette Lathrop: EmpowerInnovation.net

01:13:51 Bill LeBon: Why is CEC focused on EVs when biofuels get a much bigger bang for the buck? i.e.: 10% of CA fuel is biofuel whereas EVs are 1%.

01:16:15 Lynnette Lathrop: <https://www.energy.ca.gov/>

01:17:02 Lynnette Lathrop: From Gal: DC work on a different sound wave the AC

01:28:24 Lynnette Lathrop: <http://valleyventures.org/>

01:31:57 Lynnette Lathrop: <https://www.bluetechvalley.org/>

01:32:33 Josh Metz: thank you Helle!

01:39:48 Lynnette Lathrop: <https://mbcareerconnect.org/student-ambassador-program>

01:40:28 Lynnette Lathrop: <https://mbep.biz/climate-change-funding-programs/>

01:42:22 Lynnette Lathrop: <https://3cenergy.org/energy-programs/>

01:43:26 Lynnette Lathrop: <http://www.mbep.biz>

01:43:41 Lynnette Lathrop: <http://www.mbep.biz/action-center>

01:44:01 Lynnette Lathrop: Ashley Gauer

agauer@mbep.biz

01:44:13 DANIEL HOWE: Thank you!

01:44:31 Josh Metz: thank you Ashley!

01:45:43 Ashley Gauer, MBEP:

<https://mbep.biz/events/7th-annual-regional-economic-summit/>

01:57:03 John Tannaci: Thanks, Rene, for a great presentation, and an innovative program. I'm curious about your negotiated wholesale rate: does it vary at all for different times of day (e.g., high demand)?

01:59:58 John Tannaci: Thanks, Rene! I really appreciate your efforts to simplify a complex system...

02:01:00 Larry Y: Rene: very exciting project. thanks for sharing and looking forward to seeing it go live!

02:04:46 Brad Barbeau (he/him/his): Are you talking with any of the other municipalities in the county?

02:05:31 Gal Nahum: agauer@mbep.biz

02:11:19 Brad Barbeau (he/him/his): Are there plans to expand this into the residential areas

02:12:06 Josh Metz: how might multiple microgrids be connected and optimized? is this part of your strategic development approach?

02:14:34 Kevin Dobson: How are you pricing this power?

02:14:50 Lynnette Lathrop: info@startupmontereybay.com

02:15:00 Lynnette Lathrop: <https://startupchallengemb.com/>

02:15:01 DANIEL HOWE: Really enjoyed the presentations thank you!

02:15:22 Kathybelle Barlow: Thanks, everyone!

02:16:37 Rene Mendez: my email address is rmendez@ci.gonzales.ca.us if anyone is interested in more information on our microgrid or drilling down more into our project. Thank everyone. Rene Mendez

02:16:51 Jason Sedano: jsedano@concentricpower.com

02:18:45 Kevin Dobson: What is Gonzalez's growth model?

02:21:06 Maria Machado-Sanchez: Thank you all!

02:21:11 Ashley Gauer, MBEP: A side-shoot of this project is to explore the development of a solar manufacturing facility to provide the panels for the microgrid, local workforce training/job creation. If anyone knows of a local nonprofit/forprofit who might be interested in expanding their portfolio in solar manufacturing & installation, and serving as a potential turn-key organization of the facility, please email me =)

02:21:14 Lynnette Lathrop: <https://tinyurl.com/iiEDnewsletter>

02:21:29 Lynnette Lathrop: Register for the next meetup:

Follow us on Eventbrite: <http://csumbiied.eventbrite.com>

02:21:30 John Tannaci: Thanks to all for an informative session!

02:21:38 DAMIEN NGUYEN: thank you!

02:21:42 Ashley Gauer, MBEP: Thanks everyone!