

OAT Applicant Introductions - 2025/03/27 - Transcript

Attendees

0x Recruiter, A.J. Warner, Anastassis Oikonomopoulos, Brick, Brick's Presentation, Chris (Areta), Christopher Cameron, Clifton At Arbitrum, coffee-crusher, Denys | LobbyFi, Euphoria - Lampros DAO, EzR3aL, Federico Daffina Minicucci, Frisson, Insomniac 79ac, James K, Jana Bertram, JoJo, Joseph Schiarizzi, Krzysztof Urbański, Lam Trinh, Manuel González, Matthew Fiebach, Patrick McCorry, Paulo Fonseca, Pedro Breuer, Pruitt, Raam At Arbitrum, Sam Martin, Siddharth Shah, spike watanabe, Tamara Benetti, Tom Wan, Valentin Prossliner, Yotam Harel, Zeptimus

Transcript

Brick: And then let me share my screen. So today's agenda, I was thinking I'll give a super short introduction of what the oath is, what it's supposed to do, how it fits in with OPC call, after which each applicant has about seven minutes to go through their pitches and introduce themselves, tell any other information that's relevant

Brick: there. I'll be timing you guys. But it's not going to be that strict since we have one and a half hours. So, don't think we're going to be running over, but I might be stopping you if you're running super much. I'll also probably give something like a first warning or whatever, so that's coming. if you have any questions for the candidates, please send them through in the chat and I'll do my best to moderate and ask the candidates after their speech is done some of the questions that are in the chat. And I guess with all of that out of the way, just a super short intro on the oath.

Brick: basically it's a five person committee with the down choosing or voting to choose three persons who will get elected now who then later on optimistically nominate two other members and the DO can of course reject that through a snapshot vote. The all an O's term is 12 months. but the first one is probably going to be a bit longer since there's some time between when the entity gets operationalized and then when the actual quote unquote first storm begins it's like primary mandate or kind of the key deliverables.

Brick: you can see here on the slide but basically coordinating across different entities and providers to make sure that there's no conflicting deliverables so basically processing information in a way also accountability so making sure that OPCO follows its mandate no overstepping is taking place that it's meeting its KPIs also So it will be designing these KPIs and so on the operational support side. So helping the OPCO basically develop as an entity and then also the O will be responsible for putting up the continuation proposal for the entity.

Brick: So that's going to be important. And then the final big thing is basically facilitating the recruitment of the key personnel as well as then approving any larger salaries or spends. And yeah, that's pretty much it for main responsibilities. I had prepared this list of speakers. I say that most of the confirmed speakers are here. So, I don't know, paper, if you want to kick us off. you're ready to go first, as they say.

Christopher Cameron: And I'll try to keep it under time, but I know that towards the end these things tend to run late. So, hi, I'm Paper Imperium to most people. real name Chris Cameron, that's not alpha or anything. so, I work as the governance lead at GFX Labs. which is where a lot of the relevant experience

for this position comes from. So in particular I have a lot of experience some of it unfortunate and some of it fortunate dealing with external entities that are controlled by Dows.

Christopher Cameron: in particular maker DAO has had a number of these over the years and I have seen how they can behave in unexpected ways and it makes me really cognizant of the fact that we want to avoid that as to all extent possible. So OPCO is meant to be a ministerial task performing entity. it's important to keep it that way and there's no need to reinvent the wheel on some of the organizational setup. A lot of it's boring stuff in the weeds that doesn't really need to be discussed on this call. but there's no reason why opco can't be speedily stood up and begin performing any tasks that are required of it and also not go off in its own directions without express instruction from the DAO. So I think that's a fairly simple pitch.

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Christopher Cameron: there's a lot of value at risk with one of these things both reputationally and operationally if you give it a important task. And it's just important to make sure these things stay on task that they are safe, boring, and predictable.

Brick: All right, thanks paper. next up,...

Brick: Zerox Recruiter.

0x Recruiter: GMGM. ...

0x Recruiter: hi everyone. my name is also known as Xerox recruiter. so I'm applying to O because I believe of the operational excellence, the budget discipline and the contributor empowerment are very very key to the DAO. especially for its long trans sustainability. over the past five years professionally I focused on technical recruitment roughly for about half a year or so I was over at BinanceUS leading their technical recruitment across the research function so which encompassed token listings and partnerships as well and then I had the fortunate experience of joining the offchain lab scene as their technical recruiter so I led hiring across

0x Recruiter: five departments, engineering, product, research, partnerships, and marketing. helping them grow from 42 employees to just a little over a hundred up until August of last year. I helped structure the compensation, the global compliance, coordination, and just very much like role clarity like job descriptions, interview processes, and onboarding frameworks. I led the initiative for the arbitrary ecosystem jobs board which today has over 250 positions listed and over 50 projects from the arbitrum ecosystem currently.

0x Recruiter: And when it comes to the collaboration side obviously having the fortunate of experience of being there before the launch of Nitro Nova right the DAO itself had to play a key role in finding members of the organization that did lead those initiatives. So through that I've seen some of the pain points that kind of come up with starting up a function like especially department orgs and things of that nature. these responsibilities directly correlate back to because of the accountability having managed these internal approvals hiring pipelines and feedback processes which directly align with the operational support that kind of comes with it right you need the actual infrastructure and the tools to make this happen and understanding what tooling need needs for the teams are and how they benefit and also very very

Ox Recruiter: cost productive I think play a very key role here as well especially when it comes to the hiring that will be needed for as well it's very important to consider what does this position look like the actual job description even the titles as well I especially align with the procurement and people pillar at offchain labs I advocated not using thirdparty agencies to avoid the unnecessary

Ox Recruiter: cost and I'm a very very firm believer of actually going to the ecosystem and really finding missional aligned not just budget aligned tools and projects as well which goes into the service providers aspect of this too with Xerx recruiter I've shown that having what a lean infrastructure looks like single-handly driven ecosystem hiring candidate mapping and contribut

Ox Recruiter: insights across different dashboards and reports and I feel like this is exactly what oat needs and having represented arbitrum offchain labs and the ecosystem itself through various speaking engagements at Edcon and then representing the teams at ET Denver SmartCon as well as various other conferences really helped me kind of understand those pain points

Ox Recruiter: and that the foundation OCL and many other ecosystem projects kind of have experienced and I feel like having that experience in this position definitely helps encompassing transparency reporting into this across the DAO and opco as well I think is very very key especially from how much talent is coming into the ecosystem not just individual contributors but obviously teams and founders

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Ox Recruiter: is having understanding these pain points that they go through and ensuring ways that we can provide them with clarity and I think is very very key that so yeah when it comes to understanding the hiring aspect of things I think that's where I sit the best but also operationally like project management wise having hired over 100 people in the case thus far in my career understanding those systems pain points that projects early on really helped me kind of understand it a bit better just through the experience itself and I think through that it's really helped me optimize myself for this position so yeah that's it thank

Brick: Thanks, recruiter. next up, Edger. Sorry...

Brick: if I butchered your name.

EzR3aL: It's all good.

EzR3aL: All so yeah, my name is Edgar. Maybe if you're active in the Avado, you've seen me coming across where I'm mainly active or I have been mainly active for the past four years, five years, I don't know. when the DAO really started and have been there since the beginning of Eland, so the previous iteration of the AR protocol. that's basically where I started with DeFi and everything which I did just like as a hobby and it evolved over time. Before that or let's say parallel to that I've been active for the past 15 years in sales and finance which was kind of a mix with more finance I would say towards the end.

EzR3aL: So basically my main job was optimizing processes by gering checking on those data, checking how we can improve things, how we can save money. That was the whole idea behind it, how we can improve any kind of process with trainings new systems and so on. So I was given data needed to identify the problems then manage teams to get these data between depending on 15 to 30 people and working through those things.

EzR3aL: Then after gathering all the data, checking what was the problem, what was the cause of it and making sure of course that every time you're getting this data, it's basically all the time the same way to be sure there's not a fault or some kind of mistake I made during the process of getting these data and then afterwards I had to talk to different teams because we were a big department. And we had let's say 70 people working in it with at least 10 different teams.

EzR3aL: So I had to talk with different stakeholder and tell them basically what I found out how to improve those things who we need to talk to again. maybe we need someone external to help us and in the end really finding relevant points in these data and then trying to find a way on how to save money in the end and then optimize all the things. talking to all those people like giving presentations making reports quarterly weekly depending on let's say how big the findings have been in the end and then talking I don't know maybe to the director of our company at the Avadaw I've been doing similar stuff in the background is maybe not that visible from other service providers so helping them on budgeting and financial reports

EzR3aL: checking if we can do something better and that's why I also think I could be in a good position for the role of finance and corporate u staff but also somehow in the business development because it was mainly about optimizing operations and finding a way but through data general I think the opco is a very good idea I think it's helping

EzR3aL: the DAO for more transparency. It will help us to keep budgets aligned. maybe Christopher if you can remember we've talked about it more than half a year ago when I started coming into the arbitrum dow and what is one of the pain points and how we can attack them and tackle them and then improve it in the end. So I see that this is something that opco and together with the old can be so the option is always knowing what is happening. for example not like what we have right now with the GCP I have to say it's not that transparent and many people have expressed their views on it on the forum so this is something we could definitely do better together with OPCO node yeah thank you

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Brick: Thanks for that. I can see that AJ isn't here yet. but Jenna is. sorry I didn't include you on the list. That's on me. but yeah,...

Brick: if you want to give your pitch in here, would be great.

Jana Bertram: Thanks, Brig.

Jana Bertram: Hi, everyone. This is Jana Bertram. Some of you might have seen me before, some of you might have not. but I essentially worked with the arbitrum DAO offchain, the arbitrum foundation very much since the first days of the DAO. I'm currently the head of strategy and a team slop ops lead at the RAR foundation. So those of you who are into NFDs and have transacted on Rable NFD marketplace, the foundation is essentially governing the DAO that was established to govern the protocol that powers the marketplace. But we also then built our own L3 RAR chain which was the first arbitum orbit that went on mainet last year in January.

Jana Bertram: So throughout this process there were a few collaboration points with the arbitrum da with the foundation with offchain. we actually had one of the first proposals in the arbitrum dao to integrate arbitum one with the rarable protocol. This is before the frameworks for funding and for grants were established. So we actually requested direct funding from the DAO to do this and then we also worked

closely with the foundation to bring the first arbitrum orbit to life and then as part of our strategic governance upgrade we deployed a new L2 custom token and we deployed it on arbitrum and with that we actually came back to the DAO asking for custom mapping in the native bridge and therefore this was actually a constitution

Jana Bertram: itutional proposal. So we went through this proposal twice once with constitutional. and with that I had to speak with all the key delegates and of course get a very intimate understanding of the DAO. So I think this hands-on experience with the DAO and with the delegates is valuable and also collaboration with the foundation and with offchain is just something that I've been through multiple times and I find that being the connective tissue between the three entities is actually highly important and I think that's a piece that the UPCO actually has a really great opportunity at.

Jana Bertram: I've seen with the work that I've been doing with the arbitrary found sorry with the RAR foundation and with ARDA how important it is to be a resource to the delegates and how important is to not only help them in understanding and navigating the governance process but also being there to support the execution right so making sure that if somebody has an idea they actually understand how the idea can be brought to life that's

Jana Bertram: one step and then the other step is being there to actually help on board those vendors, help manage those relationship, help drive streamlining of processes and effective resource allocation and then at the end of the day also transparency right so all of that is something that we've been doing at the Ry Foundation and I actually was doing hands-on and I feel like the value that I can bring to being part of the committee but essentially helping coast succeed is to establish processes and relationships that will really help achieve that. So I think my strong suit that I can lean into is really this operational and BD role where vendor on boarding, relationship management, stakeholder management effective operations is something that I can bring to the table.

Jana Bertram: That said, I think as a secondary strong suit hiring and recruiting because I did scale the Barry Foundation and I've been in a role of leading and managing teams for about a decade and some of these were ction really large teams where not necessarily everybody reports to me but you do lead by the idea and you do lead by alignment by influence. So this crossf functional leadership is something that I've been able to practice for a very long time. so yeah this effective delivery I think it's another strong suit of mine.

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Jana Bertram: So with that, I'm really excited about, arbitrum as an ecosystem. we're aligned because of the, rarable protocol and the RAR chain projects that we've done together. but at the same time, I think, Arbitrum has a really strong shot at becoming one of the leading ecosystems for widespread adoption, namely institutional adoption. And I think, there's just so much potential that it would be really exciting to join arbitrum and the ecosystem on. Any questions, feel free to ask me later.

Brick: Thank you, Jenna. AJ, you're up next.

A.J. Warner: Hey everyone. thank you so much for coming today. Really appreciate it. Very excited about this opportunity to share more about myself and why I think I'd be a good fit for this role in the OAT. for those that don't know who I am, my name is AJ. I'm the chief strategy officer at Offchain Labs. one of the core contributors into the Arbitrum protocol and arbitrum ecosystem. I've been doing this for nearly five

years now. I joined the team full-time was working with them before that but joined the team full-time in 2020 when the alpha test net of arbitram was just launching. have been with the arbitrum protocol and building in the arbitrum ecosystem I would say since inception. alum in my role at offchain I do a number of different things.

A.J. Warner: primarily I lead the ecosystem efforts around business development and partnerships for the arbitrum ecosystem. I work closely with the marketing teams and the product teams as well to think through some of the decisions and trade-offs that we have to make associated with that. and also work on One of those special projects that I worked on a couple of years ago was the establishment of arbitrum governance and the arbitrum dowa as well as the airdrop. So, some people hate me for that, some people love me for that. it kind of goes both ways a little bit. but I take a lot of pride in the work that we did to establish arbitrum as a digital sovereign nation as a mechanism that has the ability to have the upgrades and controls of the protocol as well as the power of the purse in the hands of the community in the hands of the people.

A.J. Warner: very very rare I would say amongst L2s and L1's in particular at the D5 level you sometimes see it a little bit more so this is obviously quite close to my heart also I think play a unique role in the arbitrum ecosystem in the sense that I work closely with a number of delegates I work closely with stakeholders like the arbitrum foundation GCP entropy and I think I have a unique vantage point in seeing how everything comes together and if I view one of the key roles of the opco to act as this coordination layer control panel the mechanism to starting new initiatives dow within the arbitrum ecosystem. I think that I can offer unique perspectives to the opco in order to be able to effectively operate in that capacity.

A.J. Warner: I would say I also have quite a good network of people that I think can help contribute and either join the OPCO or help in different capacities to continue to grow the arbitrum ecosystem including very close relationships with many of the key investors and capital allocators that support arbitrum today. So I think those are some of the unique areas. I think my vision for arbitrum is and my hopes for what arbitrum can become is actually quite ambitious. I think opco plays an absolutely critical role in doing that. the way I think about what arbitrum is it that it has as its natural resource the best execution environments that exist in crypto between arbitrum one as the most credibly neutral secure and decentralized liquid L2 and the orbit stack being the most customizable for letting builders continue on their journey and evolution into having their own chains and own environments like Jana said that Rar has as well.

A.J. Warner: and I want arbitrums DAO to build businesses that they own on top of it. I think that the GCP has done, I think the work that entropy is starting to do, I think the work that STEP has done is the first iteration of that. I think we can do so much more. I think we can be so much bigger. And I think having a mechanism through opco to institutionalize the operations of what arbitrum can be is going to be critical to allow all of the different key stakeholders and contributors into the arbitrum ecosystem to be able to run the business that it can become and the communityowned protocol that it is. and I'm really excited for that opportunity.

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A.J. Warner: I hope that, obviously I get elected and that I can continue to work with everybody who's on this call and who's contributing to Arbitum in different capacities. and if you have any questions for me about my candidacy or anything else about either Arbitram or Offchain Labs, I'm always here and I'm

always happy to chat with anyone. So, I hope I don't know if that was long enough or too long. I'm not really sure how that works. but I hope that was a helpful introduction.

Brick: Yeah, thanks Perfect. Feder Rica, you're up next.

Federico Daffina Minicucci: All right. Hey everyone, I'm Feder Rico. Excited to be here today and talk about my candidates candidacy and oak. so a little bit about me, I graduated in finance and computer science at NYU and I joined Rey over three years ago. And for those who are not familiar with Rey started off as an advisory firm that supports Dows with tasks like capital allocation, go to market, external partnerships, corporate development, and general strategy. And this includes both helping pre-launch projects with governance design and implementation as well as helping them with stuff like network design and everything needed for a successful token launch.

Federico Daffina Minicucci: And then we also work with later stage Dows working closely with key stakeholders such as labs and foundations teams to understand strategic priority and execute on them basically on whatever the teams don't have the capacity to work on internally the bandwidth to do So you can almost think of us as an outsourced BD arm for these dials. and then around over a year ago, a year and a half, we raised a small \$20 million venture fund to invest in preed and seed stage projects in the industry. yeah, so my role at Rey includes both spending time on the investments and advisory side of things. on the investment side, I primarily focus on sourcing, evaluating and supporting early stage crypto companies and founders.

Federico Daffina Minicucci: And then on the advisor side as I've been spending my time assisting Dows with various needs. for example I've been running the ecosystem development program which is basically the partnerships and funding arm of the DYDX DA and this involves giving out grants paying for integrations signing contracts with service providers all to support infrastructure chain services protocol development and general growth. and at DYDX I also help launch and hire for the Dydx operations subdow which manages community resources like farms, indexers and front ends. I also launched and ran the Osmosis grants program for more than two years funding value ad projects and strategic initiatives to grow Osmosis and its ecosystem.

Federico Daffina Minicucci: and I also lead Rey's delegate relationships with both arbitrum and unis swap and follow both Dows very closely. so yeah in terms of arbitum I've been a delegate for over a year now so I have a solid understanding of the Dow's structure and the current challenges we face which in my opinion are mainly proposal overload execution bottlenecks and pretty unclear strategic direction and yeah this is exactly where I see opco coming in basically acting as the essential bridge between the DAO and full-time teams like offchain labs, the foundation, entropy, GCP.

Federico Daffina Minicucci: and my goal is really to see arbitum and upco thrive by helping to define priorities and put a cohesive strategy in place to help deliver on them in a way that provides real ROI to the DA and also streamline these processes so execution doesn't get bottlenecked by endless proposals and discussions and also improve the transparency of all these entities. so yeah I believe I have the experience needed to help coach achieve these things for say few reasons. First of all I have a proven track record of executing whether it's building grants programs launching and hiring for sub dials or collaborating on wider growth and strategic initiatives.

Federico Daffina Minicucci: I have a track record of helping these DS navigate complex and operational and strategic challenges and achieve tangible results which I feel like exactly the sort of thing Arbit needs right now. Also have a great pulse on the market as an active investor. I'm constantly evaluating early

stage teams chatting with founders across the board. I'm up to date on the latest industry trends and know what sort of things to look out for when allocating resources and capital and hiring as well. And then I also have decent amount of arbitron specific experience as an existing delegate. I know the community. I know the challenges and the potential arbitum holes and how we could unlock that. yeah, that's pretty much it. Thanks for your time and let me know if you have any questions.

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Brick: Thanks, Pedrico. Joseph, you're up next.

Joseph Schiarizzi: All tough to follow. So many great delegates we've got coming up here. I wrote a little thing to help me keep track of my ideas that I want to share with everyone and why you should vote for me. But the basis of it is I want Arbitum to win. I think the opco is going to be one of the ways that arbitum can win and beat its competitors. and I think that the op code needs to have absolute maximum accountability much more than several other initiatives the DAO has taken recently and I think that I'm the perfect person to do that.

Joseph Schiarizzi: So, I'll give you a bit of overview about my experience and then talk more about what I want to see from the Op Coast specifically and how I'm going to help make sure that those things succeed. So, first just a bit about I'm a Solidity developer. I've been an engineer on Ethereum and Arbitum building things for about eight years now. I'm also a teacher. I've taught more than 5,000 people Solidity over the years at a number of different free boot camps. so I really, love giving back. I've been working full-time for Dows and Dow adjacent projects for a bit more than five years now, which is kind of crazy to but I was one of the original members in Meta Cartel, which was the third DAO ever.

Joseph Schiarizzi: I lost money on the first DAO, and yeah, I've been a contributor for Hero Dow, Raid Guild, Public Nouns, ETH Denver, Arbitum, obviously, and a number of other Dows over, nearly a decade. I don't think there's anyone else up here who's been contributing to Dows and working on their, very unique problems, as long as I have. And I've had some really great outcomes from a lot of those contributions. Professionally I've worked on Seport which is the smart contract library behind OpenC. I can say pretty confidently if you are active on chain almost everybody on this call has at some point given a smart contract that I've written permission to spend all the coins in your wallet.

Joseph Schiarizzi: and I worked at Consensus, Gitcoin in 2018, Open Dollar, which is a stable coin on Arbitum. I was a lead blockchain engineer at Airbus, and now I'm working on Nearite, which is a snail themed stable coin on Arbitum. And this is my Nearite snail fish tank as well. So, yeah, I've been doing this for a long time. I've also done some venturebacked startups, Keep Open Dollar, we raised several million dollars for those. And I also run a venture capital syndicate to invest in environmental related businesses and make angel investments in crypto businesses that improve the world.

Joseph Schiarizzi: so I have done a lot of the venture side of this things over the last several years and I've been on the side building apps on arbitum and trying to raise money for that and grow them and I've also been on the capital allocation venture side and funding apps on arbitum funding people building. So I've done it all. you can go through my GitHub and see the specific things that I've been working on for the last, few years. I've contributed to offchain labs, some repos fixing, some things related to time boost. And, yeah, I really, know my way around this stuff. So, I'm not going to go through all everything I've done for Arbitum Dow over the last two years.

Joseph Schiarizzi: but I think you'll find that the most active contributors, are coming up with new things for the DAO to do. And I've done that a lot. So, where do we go from here? And, where do we push the opco? I don't think anyone has said specifically what they want the opco to do besides be a great thing for arbitrum. How, there are very specific things an operational company can do that a DAO can't do because of logistics or legal overhead or different challenges that Dows have specific to them.

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Joseph Schiarizzi: very specifically I want to see one quarterly finance reports monthly forum reports asynchronously and if I'm put onto this position then I will personally guarantee that the opco will never miss a compliance or reporting deadline. And making sure that we hit all of those is really really important. And I've seen delegates asleep at the wheel in the past on similar types of proposals and things that the DAO has done which is really not acceptable to me. So I have a very high expectations and just high expectations for the reporting and accountability for this.

Joseph Schiarizzi: second, I want to build an accelerator and I think that we need more breakout apps on Arbitrum for Arbitrum to win and beat all of its competitors. So, Dows are not good at spinning up these type of ventures quickly and giving them the support that they need because there's too many people. So, opco could be a really great way to really start a really effective accelerator for arbitrum. we should help those apps grow by having more time. Yeah, thank you for finishing up here. But we should have help apps grow on arbitrum and provide BD as a service and help smaller teams, get off the ground. And we also need to start an LP network to help boost TVL on arbitrum in between all the apps. And so that should be coordinated through the opco.

Joseph Schiarizzi: and this could also be a venture syndicate on Echko and on Legion. we should be investing in everybody who wants to build on Arbitrum. And if you're deciding whether you're going to build on ARB or somewhere else, it should be such an easy decision to come to Arbitrum because you have all these specific resources available to you from the OPCO and from the DAO. so if you want to see that happen, please vote for me and Arbitrum aligned. Big brains build on Arbitrum. Let's do it. And thank you for everyone's time.

Brick: Thanks, Joseph. Pedro, you're up next.

Pedro Breuer: Hey everyone, my name is Pero I'm attorney at law specializing in IP law. As a result, I work with major companies worldwide designing and implementing their IP asset protection strategies. I've been involved in the web industry for more than six years by now, giving me deep knowledge also of most relevant regulations affecting the space, including corporate, and of course, IP laws. I'm also core team member of Ethereum Argentina team with who we host the largest Ethereum conference in Argentina, M. by the way, anyone requiring assistance with def connect let me know. Lots of stuff happening at already. You can read my application for the details of my governance experience but basically I was core member of defy latam today called sit latam sitgov in arbitrum governance.

Pedro Breuer: with them I contributed to maker and been involved in arbitron governments almost since its inception two years ago. by the way, happy birthday. Relevant to the questions in the application form, I served as an advisor during the incentives pilot program and the bridge tip. And after that, I left seed and became an independent delegate. so I've been contributing to the DA as a delegate by myself for the last eight months. As I mentioned in the forum, I envision the OPCO as a structure that we allow tackle the biggest challenges that governance currently has and not only arbitrum but most of those who actually try

to operate in a decentralized so inefficient engagement with service providers, difficulty in executing actionables after identifying problems objectives. so SOS discussion right now is key.

Pedro Breuer: challenges in retaining talent. Lots mentioned the issue of non-fulltime contributors to DO lack of coordination between stakeholders. success how it will look like. So if OPCO manages to properly understand and the D vision so SOS again coordination with delegates and efficiently executes the necessary actions to implement that vision if it aligns and coordinates arbitum stakeholders creating synergy for leveraging the available resources which are a lot to drive ecosystem growth.

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Pedro Breuer: So meaning serving as a tool the opco should be a tool for arbitum builders and new projects wanting to come to arbitum helping them navigate governance learn their needs and take advantage of the available opportunities the opco should position arbitum that was the to place for doing business if you want to do business in arbitum or with arbitum you should go to the opco to the arbit today there is a kind of negative sentiment around the law and its impact on the ecosystem

Pedro Breuer: That should change. Arbitron D should be top of mind in web free governance space as the goto place in coordination with arbitum foundation OCL GCP and entropy. the should position arbitum as the legal tool across all metrics. Arbitum is already the best place to build. I love the business model. the approach will orbit customizable approach. It has It has the best innovative teams. It has the defa ecosystem.

Pedro Breuer: So it should always be the link too. Why you should vote for me? as mentioned by Rick during his presentation OP's primary mandate is to oversee all cost operations and ensure adequate transparency. If you check my records as delegate, I do care about transparency, accountability, results and coordination with delegates. I'm meticulous with the details and execution. maybe that's because of my lawyer formation, but that's how it is. Things like GCP drama should never happen. I'm not blaming or stating who is right or wrong in the dispute, but just it should never happen the way it developed. Delegates should feel comfortable and represented by the OPO. about myself and something it was not mentioned in the application form. I'm a unique candidate in the sense that I have not a single conflict of interest. I don't work for competitors. I'm not part of another organization.

Pedro Breuer: I became the last month and years contributing to arbitron dow. I became an arbiton maxi. I've been around in the dowo since the t and I only care about arbitron winning. I'm not a service provider or a member of a multi-protocol team or a delegate in multiple dows just arbitr. I'm convinced that that's a competitive advantage that should be considered for this position of oversight arbit first. I'm really excited for the opportunity. Thank you all and if you should have any questions, feel free to reach me well here or on Telegram. Thank you.

Brick: Thanks, Bson, you're up next if there you are. Yeah.

Frisson: Hi Good to see I'm Pristen. I've been contributing to the Arbitrum DAO since day one as both a delegate and also in my primary role which is as chief revenue officer of Tally. I'm going to talk just a little bit about my past experience generally and how it is related to what I think this role demands within UPCO. and then also my past experience contributing to the arbitrum dow. and then I'll end by talking about kind of my vision for opco and what I think success looks like. So in my role at tally I've kind of built

up the go to market motion. I've been building tally for three years and I was kind of the first non-engineering hire.

Frisson: so I've built a go to market team across comms BD customer success business development and have helped turn Pali into I would say one of the leading brands in the governance infrastructure space and also helped make Tally an important piece of infrastructure that a lot of leading protocols rely on including arbitrum prior to Tally, I spent eight years building a B2B software company called Lucid in a variety of go to market roles. When I joined Lucid, there were about 50 employees there. And when I left, there were about a thousand.

Frisson: and I led a number of different teams, hired dozens if not low hundreds of employees and led global cross functional teams including having almost 20 people directly reporting up through me and larger numbers than that in dotted line crossfunctional roles. So I have a really strong understanding both of kind of go to market strategy and execution and also how to build teams that operate at a high level. With respect to the arbitrum dow specifically I've contributed in a number of areas. in my role at tally I helped led the creation and successful passing and implementation of two different proposals in the DAO.

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Frisson: The first was to expand Tally's support for the arbitrum Dow and the second was ARB staking. I'm happy to go into more detail on those with anyone who's interested. but many of you are probably already familiar. and I don't want to spend a ton of time there because we have limited time on the call. I have a lot of experience kind of standing up new initiatives in the DAO managing stakeholders managing expectations and communication on implementation etc. I also serve in multiple leadership roles on an ongoing basis within the DAO which I would if I were elected to this position be handing off to someone else.

Frisson: but have shown success leading initiatives operationally within the DAO. I'm a decent sized active delegate have been active throughout the entire existence of the arbitrum dow. I also serve as the communications chair of the ARDC and as a chair of the multisig support service. so in all of those roles, I have experience communicating with stakeholders about key initiatives going on within the DAP. so before I hand it over to Patrick, I just want to talk a little bit about why I'm excited about OPCO and what I see in terms of what I see as kind of the opportunity for OPCO going forward.

Frisson: So a key organization that sits within the arbitrum dow that's focused on growth and also operational efficiency. so I think I see Alco as being responsible for standing up new major initiatives within the DAO. AJ talked a little bit about kind of building new businesses right within the Dow. and you kind of share the excitement for that vision. so I think the opco should be responsible for proactively identifying new market opportunities for the DAO and then working with stakeholders to pursue them.

Frisson: And then I also think that the opco should be responsible for kind of maintaining the operational integrity and efficiency of both the new initiatives being stood up and initiatives throughout the DAO as a whole. ensuring timely, accurate and thorough reporting to delegates, driving feedback loops between delegates and different initiative owners within the and providing administrative infrastructure for operating initiatives. Having been kind of in the weeds on a number of key programs in the DAO, I think there's a need for kind of shared administrative infrastructure that allows programs to operate efficiently but also creates great transparency between delegates and operating initiatives.

Frisson: So lastly I would say I think the opco along with other entities has a responsibility for being a public champion of arbitum across the ecosystem. so I think a will be successful if it has identified stood up and has early traction on multiple new kind of markets or business ideas or implementations. and can kind of point to that success after a couple of years. if arbitum delegates and token holders kind of fully understand the direction and the kind of traction of opco and finally I would say if external perception of the arbitum dow has improved significantly.

Frisson: Obviously no more than one entity is responsible for external perception of the arbitum dow but I think opco can play an important role in improving that and that's like a metric that I think is I think we're all aligned is really really important and kind of want to improve over time. So that's kind of what I've done in the past both in general and also specific to the arbitrum DAO and what I see as the vision for OPCO moving forward. I'd be really excited to contribute as a member of vote. Thank you for your time.

Brick: Thanks And then last but not least, Patrick.

Patrick McCorry: Hi guys. Hopefully you can all hear me. Sometimes my apartment's Wi-Fi is awful at this time. So maybe I'll start with some background. Maybe that's a good way to start. So my name is Patrick. I got into the cryptocurrency space back in 2013. I did my PhD in cryptocurrencies. First obviously in Bitcoin, then Ethereum and emerged and I was in academia for a long time until about 2019. I worked at different universities. I started in Newcastle in England, UIU, eventually went to King's College in London. then I sort of rage quit in a way. I was academia is a scam and I left. But I really love academia the work and the lifestyle. I just don't like the system. when I left academia and obviously throughout those years I was just doing blockchain research. So very much on the technical side actually scalability research was on payment channels, state channels like the lightning network and then later on plasma and rollups.

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Patrick McCorry: So very excited by everyone else from an early stage they solve a crucial problem for me. and then from about 2019 onwards I guess for about a year or two I tried to do a startup with my friend Chris who and I worked with offchain labs. It was called any sender in the end. It was meta gasless transactions. We were just four or five years too early. but it was fun start off. We got a bit of money then covid hit and you get a mod the venture land March 2020 March. So we eventually got acquired by really nice somehow we managed to get acquired in and that I worked in fur for about a year or two and because of my academic background they didn't really know what to do with me they're like pie's an academic he's not going to be able to do devops and so they just let me do online classes and education and teach people about cryptocurrencies that was really nice and I ran this online class for I think about 700 people show up in the end I still get people today who would have been like p I love that class that you did that was really great and so when I joined the foundation about two years ago

Patrick McCorry: And in fact, it's the 2-year anniversary, I think, today of the airdrop, it? Or off the DOS. I think It isn't it? 2-year anniversary. I joined about two days later. I thought I was being hired to do research and education at the foundation. as everyone's aware, AIP1 happened. and that was my first thing I had to deal with. The foundation was only five people back then. And obviously, I jumped in. I tried to support both the foundation, the Dow, and obviously that got resolved. And then at that time we were like we actually need someone who can work with governance full-time who wants to do that and I make a joke I volunteered to tribute to do this job obviously being a technical academic going into dial governance no idea what I was getting myself into that's for sure so I make a joke now that is more people problems than

technical problems but really over the past two years I think and as obviously now getting into the Dow part I think the arbitrum dow is really lucky I say this sort of internally like the arbitrum dowo

Patrick McCorry: is the envy of nearly every other L2. if you look at other L2s, I mean maybe optimism is our biggest competitor, but other L2s are like a wasteland in a sense. They're like a desert. Nothing's really happening here where in our DO, you have 33 people on this call and we typically have over 100 users on the forum every day. that forum is exceedingly active. It drives me crazy sometimes trying to keep up with you all. But it's good. We are like, the biggest Dow for L2s at this point, I would argue. And we are basically the envy of everything. And I think it's everyone at this call and everyone in our community who's basically allowed us to do that. But there's problems in our DA as everyone's very aware. There are problems in our D that we need to fix. every program that gets approved has its own custom and confusing processes. we actually have some contributors that are earning very high salaries at this point, over \$100,000 a year. But the problem there is not the salary, it's their contributors, and there's no path to full-time employment. We should fix that.

Patrick McCorry: if you're earning a lot of money in the Dow, then at some point it's like, work for us full-time and come kick ass, just to remain as an independent contributor. we have vendors that have to negotiate with the DAO. And the vendors are who am I negotiating with? There's 20 different delegates and in the end they end up overcharging our DAO and the DAO has the approval because either proposal gridlock or, nothing happens. That's really frustrating. Then vendors have no one to really be accountable to either. And sometimes the arbitron brand does get damaged. I saw some people mention the GCP proposal this week. Sometimes we have proposals that end up damaging our brand. And that's pretty frustrating. Early on, you can deal with it. After two years, we need to reflect on our processes and think, the way the Dow works, but if you think about the processes in the DAO, for the first two years, it worked because we were in our infancy. But now we're sort of in college. we're starting to grow up a little bit of growing up and being in college.

Patrick McCorry: We should probably rethink some of given the size of our Dow at this point and how about making sure that gets that s*** happens and we kick ass and people really want to join our Dow because we're executing and really making progress. So to me that's what the OPC call really solves. Now I was excited for the OPC code because it's really the DAO saying I'm a DAO I want to create my own org. How do I do this from the ground up? In fact, the proposal again came from our wonderful contributors and how does the DAO create it own foundation from the ground up and that's basically what the up is about. To me, it's the most important proposal that's been passed probably in the DAO so far.

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Patrick McCorry: hopefully if it's successful the biggest impact going forward and make sure that bigger strategies initiatives like the SOS for example actually gets carried out and as part of my role I just want to make sure the upcom gets set up for success I think the most important thing for the OPCO is it has a competent team who are able to join and they're able to join knowing that they're going to have cooperation from the rest of the orgs and of course the OPCO will survive for years they have a stable the stable mandate, wonderful community and they can join the upco and actually execute on their mission. So to me that's probably the most important thing that makes your upco a success is to get a good team of good integrity that's going to go kick ass.

Patrick McCorry: There's lots of stuff that up should do even other people have mentioned on the call upco should be focused on transparency one for itself and also proposals in the DA but it should also be holding people accountable and holding proposals accountable I'm sure many people have seen me pop up in their DMs that's normally when proposals passing it down where we're trying to work out what's going on OPCO hopefully take on a lot of that role to make sure that if an offer promises to do something in a proposal it actually gets executed on and if they pivot in

Patrick McCorry: manner then of course there's a reason why they pivot and the optical can support them and make sure if their pivot is useful then obviously the D should allow that to happen and generally also support sorry we have one minute left nearly done and the last part is for delegates being a delegate is overwhelming I feel bad for our delegates at this point we have four proposals a week on snapshot one or two proposals on tally they're overwhelmed at this point and the upcom's job should be how do we support our delegates with information so they can actually make better decisions

Patrick McCorry: An up code should be an independent enough entity where they know delics can say I can trust the opco their only upside is the success of the dow and the success of arbitr and so that's one big role of opco is again the support the delegates and decision-m but that's it I just want to finish with the goal of the dow should be and I think Pedro mentioned this know arbitrum can win the arbitum dow can win we are a grassroots L2 we're not like a big corp we're all really nerdy with weird PFPs and we all in together and I'm really excited for that. So that's the end of my pitch and GG guys. Let's go.

Brick: Thanks Pa yeah that's all the speakers for today and just to go over the next step shortly we will be putting up the election vote on snapshot today that's of course going to be going on for a week. we will be posting one more document on the forum that just goes over as a reminder for delegates the responsible voting policies and such as well as a list of eligible candidates. Once the three first candidates have been chosen they'll start their search for the two additional members who they'll be appointing optimistically.

Brick: And as I said earlier that I always had the ability to disagree with that selection and then the oat would go and try again as they say and once that process is over the oats like actual manda the core of the mandate would start recruiting for the first internal personnel as well as that facilitating Popco to actually get operationalized swiftly. And with that all out of the way I think that was the whole call. I don't know if anybody had any questions or related to the process or the applicants feel free to raise those now. And as always Paulo

Paulo Fonseca: I arrived a little bit late to the five minutes late. I'm not sure if you mentioned this or not, but my question was Spike Watanabi disqualified?

Brick: Does the foundation want to take a stab at this?

Clifton At Arbitrum: Yeah, I can jump in. one second. Let me just pull up my notes real quick. So, yeah, unfortunately he hasn't completed his KYC process. So, we are unable to proceed with his old application. So he's unfortunately disqualified.

Brick: Recruiter.

Ox Recruiter: So the snapshots's open from today through the 2nd. can we campaign on socials for delegates to vote for us or people in ecosystem to vote for us.

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Patrick McCorry: Yeah, I think I mean I'll jump in for that. Yeah, I think you should. Yeah, it's a really big thing for the community. If you want to advertise that the upco is going to happen, they should go in the oath then yeah, why not? I think that's a very positive use of social media because people like What's his upcom about? get really excited by it.

Patrick McCorry:

0x Recruiter: Perfect. Thank you.

Patrick McCorry: Or maybe just keeping in good behavior though, we do try to keep a maximum point in this policy at least decide to, we shouldn't be on online,...

0x Recruiter: Of course.

Patrick McCorry:

Patrick McCorry: how dare you, Mr. Does your ex reccruiter apply for this joke?

0x Recruiter: Of course. No, I'm thinking of a campaign video all positive and stuff like that, but I think it'll kind of add some fun to some video content like stuff like that. So cool.

Brick: All right, seems that nothing else at this point. So if any other questions feel free to message either entropy or I guess the foundation. as I said we will be putting up the vote today and looking forward how this goes. thanks for everybody for coming. Thanks to the presenters all did a great job and I guess I'll catch you on the flip side.

0x Recruiter: Thank you. Bye.

EzR3aL: Bye.

Meeting ended after 01:01:25 🖐️

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