

Inviting Guests to be Face Models at Meeting:

Hi! Is _____ There? Hi! This is _____ with Mary Kay! How are you? Do you have just a quick minute? Great!! I am sooo stinkin excited. I am putting together my professional portfolio and I am looking for models to take before and after pictures for my portfolio and I was wondering if there was any reason why you couldn't find an hour this week to help me out? It's fun and free and you get an awesome thank you gift?

You are awesome! I do this Thursday Evenings from 6:30pm-7:30pm! Is this Thursday or next Thursday best for you? Great, It is at _____. Is there any reason why I couldn't pick you up or would you rather meet there? Great!

And just so you know, I am looking for all types of face shapes and eye shapes and skin tones and hair color, so do you have 2-3 friends (over 18 with no mk consultant), family, neighbors, or coworkers that you could invite that would really help me out and I will give you \$10 in Free Product for each friend who joins you?

Great thanks!! I will call you tomorrow and get their names and numbers, because after you invite them I will just need to ask them a few brief questions about their skin? What's a good time to call? Awesome thank you for helping me out! Talk to you soon!

Inviting Guests to New product Preview at Meeting:

Hi _____! This is _____ with Mary Kay! How are you? Do you have just a quick minute? Great!! I am sooo stinkin excited. We have a fabulous guest event on Thursday Evening at 6:30pm where we are Launching our new _____ products! I would love for you to come and be a face model, and to just get your opinion of our new _____ products! You will get a FREE facial and get to be the first to try out these new _____ products! It is at _____. Is there any reason why I couldn't pick you up or would you rather meet there? Great! You are welcome to bring a couple friends if you know someone who would enjoy this. I need to RSVP to my Director so I can reserve a spot for you (and any of your friends). Can I count you as a YES?! Great thanks!! Would you like to share this with a couple friends, and I'll give you \$10 in FREE Product for each friend (over 18 with no mk consultant) who joins you!? Great! I will call you tomorrow and get their names and numbers, because after you invite them I will just need to ask them a few brief questions about their skin? What s a good time to call?

Awesome thank you for helping me out! Talk to you soon!