# Trenton's 60 Day Rainmaker Challenge

# **Accountability Document**

Whats up G's. This will be the accountability document you will use to keep yourself on track and also accountable to your fellow G's to hold up your commitment to become a Rain Maker.

Upload this to the Agoge Competitions Chat at the end of every day so we can monitor your progression and help you where you need it.

Tag me when you upload this. This will help us all better understand the situation you are in and how to help you GET WHAT YOU WANT.

Show Agoge 01 who owns this campus.

# What is the critical task you completed today that is moving the needle most?

- Did a sales call with the ecom brand which went super well. Connected amazingly in the beginning, and positioned myself as the expert.
- Almost completed the AAA outreach course, just 2 videos left
- Took major steps to put together plan for ecom brand

## What were your achievements today?

- Got a lot of interest with this client, and scheduled the follow-up call on Mnday
- As he wants to grow the IG account, got very good insights on how top.players in his niche (home decor ecommerce) are doing it

# Twilight review on the day:

- Let's fucking go. What an amazing day. Even though I spent 2 hours straight in the Agoge chat (it was amazing, had some awesome and G conversations with my brothers) I managed to pull out 5 GWS, landed a sales call, and figured out how to make cover letter and resume to apply to jobs.
- I got to know my brother-in-law a little bit better. He's a cool dude. I must make sure 100% he's good for my lil sis. The good thing is dad my parents like him.

#### Wins:

Lot of interest from client, booked follow up call

5 GWS

#### Losses:

 Not loss, but I need to address more carefully hanging out in The Real World chats, I spent 2 hours in the chat and I didn't feel in control (although it was great

## Insights learned today and how you will apply them to hit your goal:

- Continue using Luc's technique of completing tasks
- Melatonin pills are key
- Idk if I'm crazy, but I slept 8 hours and I felt drowsy, there have been days in which I sleep 6 where I feel more energetic. Time to use scientific method. Maybe it was because of the melatonin pills. That means I need to train way harder and get tired by 11pm
- I must treat sleep as a GWS. It is super important for Testosterone. I wanted to perform another 6th GWS, but respect the **Night-long GWS**.
- I must eat more food so I don't get hungry mid GWS

#### Tomorrow's tasks:

- Finish the plan for growth of ecommerce brand and propose it to client
- Prepare some follow-up questions regarding the Avatar so I can make Monday's call way more efficient
- See how they're running IG Ads
  - o I need to find
- Contact the podcast agency

#### Any other thoughts you have on your current situation and what you need to work on:

- How to grow this ecommerce Instagram account. ALthough there are top-players that have around 90k followers, they have posts with 300-400 likes.
  - I must address if this is high or low
- Do top-player analysis on podcast agencies and how they're running their cold outreach funnels
  - This way, I could combine the AAA outreach method with this agency's value proposition and present the offer
- I need to address if pitching the upfront payment so I can buy the LinkedIn sales navigator.