

Regional Cost of Labor in Compensation

Resource for Candidates for a Vice President Position

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Thank you for considering a Vice President role at LEE. We are committed to transparency in compensation and designed this resource to provide insight into our pay structure. Each offer takes into account a variety of factors, including work experience, educational background, and your regional location. Please note that this resource is illustrative and not a guarantee of compensation; a more nuanced calculation will be shared upon offer. Also remember that competitive pay is just one aspect of our approach to compensation; we welcome you to review our comprehensive benefits package.

Cost of Labor Adjustment (COLA) Tiers

As a national organization with significant regionally based work, LEE is competing for talent in a number of local markets. Therefore, we use a regionally adjusted compensation strategy to acknowledge local labor conditions and help us attract and retain talent across the country. "Cost of labor" refers to the "going rate" that employers must pay to obtain the talent they need to meet their goals. Pay varies regionally based on the strength of the labor market and supply of people with a given set of skills in a given region.

Cost of Labor calculations are considered a compensation best practice and are used across industries. LEE maintains five Cost of Labor Adjustment (COLA) tiers. Sample locations in each tier are listed below.

100% COLA tier	105% COLA tier	110% COLA tier	115% COLA tier	120% COLA tier
Rural areas, small cities,	Mid-sized cities and	Metropolitan areas with	Large metro areas with	Central core of the most
locations in the West	outlying suburbs, e.g.	strong labor markets and	knowledge economies,	sought-after, highly
and South, e.g. Atlanta,	Baltimore, Dallas,	multiple industries, e.g.	e.g. Boston, Seattle,	educated regions (within
San Antonio, Milwaukee	Houston, Minneapolis	Chicago, Denver	Silicon Valley,	city limits of NYC, SF)
Atlanta, GA	Austin, TX	Chicago, IL	Bay Area, CA	NewYork, NY
Charlotte, NC	Baltimore, MD	Denver, CO	Boston, MA	San Francisco, CA
Las Vegas, NV	Dallas, TX	New Haven, CT	Los Angeles, CA	San Jose, CA
Memphis, TN	Detroit, MI	Sacramento, CA	Napa, CA	
Miami, FL	Fresno, CA	Santa Barbara, CA	Seattle, WA	
Milwaukee, WI	Houston, TX	Santa Cruz, CA	Silicon Valley, CA	
New Orleans, LA	Minneapolis, MN	San Diego, CA	Tristate NY-NJ-CT	
Phoenix, AZ	Philadelphia, PA	Trenton, NJ	Washington, DC	
Richmond, VA	Portland, OR			
SanAntonio, TX	Providence, RI			

Vice President Compensation by Regional Cost of Labor

	100% COLA tier	105% COLA tier	110% COLA tier	115% COLA tier	120% COLA tier
Min: 10 yrs in a relevant senior role	\$165,350	\$173,620	\$181,890	\$190,160	\$198,430
15 yrs	\$182,520	\$191,650	\$200,780	\$209,900	\$219,030
20 yrs	\$201,530	\$211,610	\$221,690	\$231,760	\$241,840
Max: 24 yrs in a relevant senior role	\$215,000	\$225,750	\$236,500	\$247,250	\$258,000