

How to Guide: Jon William Johnson

I put this document together to give a quick understanding of “who I am”. My goal is to give you insight into my personality type and how I work when I’m at my best.

Personality Type: ENFJ (Extroverted, Intuitive, Feeling, Judging)

I am often described as thoughtful and idealistic. I strive to have a positive impact on other people and the world around me. I rarely shy away from an opportunity to do the right thing, even when doing so is far from easy.

I tend to be vocal about my values, including authenticity and altruism. When something strikes me as unjust or wrong, I am very confident in speaking up. My sensitivity and insight have helped me to speak in ways that resonate well with others.

My personality type gives great insight into my chosen career path as I find value in helping others. Specifically with my creativity and drive. I have the ability to serve and uplift others in nearly any work environment.

The greatest satisfaction I can find in work is to see the positive effects of what I’m doing. To feel and experience the gratitude and appreciation of the people I’ve helped.

General Strengths: Receptive, Reliable, Passionate, Altruistic, and Charismatic

Areas of growth:

I have a loud voice and a confident perspective. It is imperative that I leave room for the things I do not know. And there is much that I do not know. I must work to focus on others in the room to ensure that voices and competing perspectives are heard, appreciated, and valued.

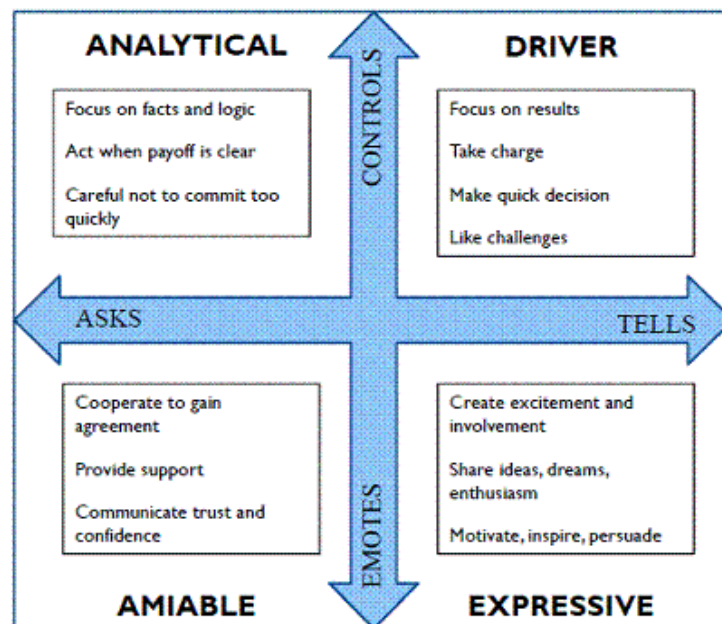
Over the years I have received feedback that I “wear my emotions openly” and that it is apparent when I am upset or frustrated. I am self-aware. I know this about myself and I work diligently to ensure I am showing proper respect to colleagues during times of disagreement or conflict though at times I fail. I am quick to acknowledge and adjust in these moments.

Additionally, repetitive, isolated, or otherwise constrained work often frustrates me.

General Weaknesses: Overly Idealistic, Can come off condescending at times, Moments of Intensity, Overly Empathetic.

Working Style:

Of the four dominant working styles - Amiable, Analytical, Driver, Expressive - I fit firmly into [Expressive](#)



Overview of “Expressive:

People with an Expressive style are characteristically friendly, enthusiastic, socially adept and optimistic. **They tend to be full of ideas and thoroughly enjoy brainstorming with others.**

Typically talkative and open, Expressives tend to readily exchange information and life experiences and are usually motivated by acceptance and appreciation. They value creativity and collaboration and work best in a stimulating, personal and friendly team environment.

You can ordinarily count on Expressives for their energy, encouragement, and vision, but they usually leave the details to others. Sometimes, they can be seen by others as overly dramatic, impulsive, disorganized, and even egotistical. Because Expressives are generally spontaneous, self-assured, and passionate, they may be perceived by others as too impulsive, overly talkative, unrealistic, and abrasive.

Personal Life:

Alongside my professional life, I put a lot of stock in knowing people on a personal level. To whatever level they are comfortable with.

I've been married for 14 years to my wife, Rachel. I have three children. Ella (9), Noah, (13) and Connor (19). My younger two live with me and my wife full time. My eldest splits his time between us and his Mother and Step Father in Denver, Colorado.

Ella is a natural singer and creative.

Noah is a natural scientist and gamer.

Connor is a natural athlete and engineer. He recently graduated from Regis Jesuit in Colorado and is planning on attending a trade program in Arizona focused on building high performance engines.

I was raised by musicians and creatives. And prior to my career in Tech I was a professional touring musician. There is a long list of bands that I've played with as a member or supporting act that I am both proud of and embarrassed by. Examples: Proud of touring with The Paper Kites and Mt. Joy yet embarrassed by agreeing to play with Aaron Carter in various bowling alleys and bars across California :)

Music is a huge part of my life. I write, produce, and play as often as I can. I love making records and collaborating with other artists.

You can hear more about my background in music and why I started my career in Customer Success on this episode of the [Humans of Saas Podcast](#)