

Agoge client mikssion

Results:

First try. I felt pressure, but the second I started speaking the pursuit faded away and I felt even more confident. The owner wasn't there, but anyway, I didn't want to work in that niche

The second attempt. I felt much more confident, but I noticed when I rushed it straight away without relaxing first I felt strange like a little lost. The owner wasn't there

Third attempt. The client that I wanted to land. I entered and made the same mistake I didn't relax and when I started to speak I felt pressure, but I handled it. I think I gave too much importance to this one and that was the reason why I felt like that.

Analyze.

I understood that the speech that I created was useless because I didn't use it.

I understood that this was not as scary as I thought

I understood that I needed to stand for the 30s before entering and relax to be a G

I understood that I give too much importance to clients and because of that I started nervous more.

I was a bit lazy in my speech I could do better I guess, but it's hard to tell because all orders weren't there.

Agoge client mikssion

1. Find 3 clients in one day

- a. Do all the same with 3 clients after each do a quick OODA loop and check mistakes

2. Agree with owners

- a. Make sure he understood how I will be useful to him
- b. Smile a lot and don't push
- c. Remember how to fight objection
- d. Talk about payments for my service
- e.

3. Talk with owners and impress them

- a. Believe in yourself and in the results that you can provide
- b. Dress well
- c. Learn speech
- d. Create a speech 30min-1h long
 - i. Speech
 - ii. Introduce myself
 - iii. Explain what I'm doing and why (Survey)
 - iv. Show them the 3 clients I'm working with
 - v. Can you give me your 15 minutes?
 - vi. Ask for the story of their business so far
 - vii. Ask them what their goals are for growing their business.
 - viii. Ask them what problems they've had trying to reach those goals
 - ix. Offer to help them solve those problems.
 - x. De-risk the offer.

4. Analyze when to go for a meet

- a. Monday
- b. Start at 10 am
- c. for each client give 2h
- d.

5. Create a speech 30min-1h long

- a. Short
- b. With benefits to them
- c. Work on next month's plan
- d. Show that there is no risk
- e. Show them my current projects and tell them to spectate them and if they will like the results next month we can work together
- f. 5 min small talk and introduce myself
- g. The speech can be an interview, like I'm starting a marketing agent and I'm doing a quick survey on business problems with attracting new leads.
- h. In that case, I will not going to look salty and I will have a chance to work with them in the future
 - i.

Agoge client mikssion

6. Pick 3 business

- a. If they need any of my services
- b. If they work in a place
- c. If they

7. Then I will do good business research

- a. If I check the website
- b. If I check their Facebook page
- c. If I will check the Ads
- d. If I will check the Content
- e. If I check they copy
- f. If I check the reels
- g. If I will check the offers
- h.

8. Then Choose niche

- a. If I check all local businesses in mas
- b. If I check sellers in groups
- c. If I check Facebook

https://www.facebook.com/kirpejaEimantee/?show_switched_toast=0&show_invite_to_follow=0&show_switched_tooltip=0&show_podcast_settings=0&show_community_review_change_s=0&show_community_rollback=0&show_follower_visibility_disclosure=0

Vilniaus g. 39 Vievis "Grožio namai"

<https://www.facebook.com/groups/190181687822316/user/100005762320858/>

Elektrėnai, Rungos g. 8,

<https://www.facebook.com/profile.php?id=100088373449541>

Mediniu nameliu statybininkas iš Pilimų

<https://www.facebook.com/profile.php?id=100082842669303>

Rungos g. 2, Elektrenai, Lithuania

Agoge client mikssion