



May 23, 2025

Dear Association of Educational Purchasing Agency Partners,

At Quill, we deeply value our long-standing partnership and the mutual growth we've achieved over the years. Your continued trust and collaboration have been instrumental to our shared success, and we remain committed to delivering the value and service that support your members' needs.

As you are aware, the ongoing imposition of tariffs has introduced considerable volatility across the global supply chain. These external pressures have significantly impacted vendor relationships, procurement costs, and broader market conditions. Over the past several months, Quill has made every effort to absorb these increased costs without passing them on to our partners.

However, due to the sustained and compounding nature of these disruptions, we now find it necessary to implement pricing adjustments to maintain our service levels and long-term sustainability. As these tariffs are externally imposed and represent exceptional circumstances beyond our control, we are requesting a pricing revision outside of our standard contract cycle.

Pricing Adjustment Impact

Effective 6/23/25

- Average unweighted bid price change: **3.85%**

A detailed list of impacted items is attached for your review. Should you have any questions, please feel free to contact Samra Cejvan directly.

We appreciate your continued partnership and understanding as we work through these evolving conditions together. Our goal is to ensure a smooth and transparent transition for all parties involved.

Best,

Kaylynn Rudy

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Sr. Director of Sales Strategy