# Hey Ranger, Welcome to Bootcamp!

My name is Britt, and I'll be your drill sergeant today. This document will walk you through the referral program, describe the role of the Rangers, and provide you with everything you'll need to proudly wear the Referral Rangers uniform. Let's dive in!

(Are you an impatient ranger? Jump to the action steps)

### **Motivation**

We believe that Across is a world class product, and that it doesn't yet have the mind-share it deserves. We're here to change that by introducing a REALLY cool referral program, and a community activation campaign alongside it. So without further ado...

The first stage of the Across token launch is a referral program: you refer people to use Across and you earn some ownership of the protocol you're both using. It's a "bridge to earn" approach to airdrops. Every \$1 of bridge fees you refer could earn significantly more than \$1 of ACX, the Across token.

### Across Referral Program

#### ACX rewards

You are earning a percentage of your referee's bridge fees, in \$ACX, which you will be rewarded with after token launch.

#### Sticky referrals

The referral program is sticky, so you'll earn any time one of your referees uses Across (unless someone else gets them to use their link!).

#### **Tiered Rewards**

You can level up by referring more people or more volume. As you level up, you earn a higher % of bridge fees in ACX. The range for earnings is 40-80% of bridge fees. Of these referral fees, 25% goes to the person you've referred, while 75% will go to you.

#### 2x Bonus!

For a limited time, referral program participants will earn 2x rewards!

### **Referral Rangers**

The Referral Rangers are the key to success in this program. This is an awareness campaign, and its best chance at success is to have a stellar army of Rangers behind it. There are two

paths a Ranger might take. Let's take a moment to break down each path so that you can decide where you fit best.

Team Player	Lone Ranger
Your mission is to onboard others into the referral program. If it's a person that others know, like, and respect - bring them on! If it's a protocol that needs a friend in the bridge space, even better. You and your fellow Rangers aim to integrate Across into every single dapp in web3, because this bridge is just THAT good.	Your mission is to share YOUR link with as many people as you can and maximize its usage. You'll onboard your grandma into crypto just to have her bridge some ETH using your link. Like any good pal would, you'll share tips and tricks with your fellow rangers, but you prefer to ride solo most days.
This path will help you to maximize the <i>value</i> of the ACX you own.	This path will help you to maximize the <i>amount</i> of ACX you own.

Conditions may call on you to be a team player, and other times you can achieve your mission by going it alone. Some may prefer to be lone rangers all the time, and that's fine – Others may enjoy the glory of teamwork. For those who want to hang out with us and make this fun, we'll love you for it.

## Put on your Uniform - Brass Tacks - Let's F Go!

Generate your referral link - The primary sidearm of the lone ranger	Generate your referral link
Put on your ranger uniform	Use one of these.
Update your Twitter bio	"Proudly representing the Referral Rangers $\neq$ "
Share your link in your bio	"Bridge with Across" (hyperlink looks nicer)
Send out your first tweet in your new role	Consider using one of these talking points
Claim your role	Join Discord and head to #be-a-ranger
Introduce yourself	Rangers will hang out in #ranger-chat

Welcome aboard, recruit! Now that you've made it through boot camp, we'll refer to you as Ranger from now on. Happy bridging!

- Ranger Britt