

- Scripts to Use for Engaging Your Customer About ePractice Manager-

For a doctor who happens to mention to his Nobel contact that the practice is having issues in any general area, HR and personnel management, patient flow, referral management, marketing, etc.:

"Nobel has a long-term relationship with a company that helps relieve the management and business issues of running a practice so doctors can just focus on patient care. Our customers rave about how their systems have made their practice operations much smoother and more productive. Attached is a flyer and I can send an email introducing you. They'll do a free in-depth consult and offer advice and suggestions on any areas of the practice you would like to discuss."