

Background: these books were recommended by board applicants when we asked “What book do you most often recommend to people that you mentor?”.

Non Fiction

- 'A Little History of the World'
- The Art of War by Sun Tzu
- green book of selling by jeffery gittomer
- internet millionaires by scott fox
- "The Checklist Manifesto: How to Get Things Right"
- "The Escape Manifesto: Quit Your Corporate Job - Do Something Different!"
- Maverick - Ricardo Semler
- The Hard thing about Hard things - Ben Horowitz
- Fish philosophy by Stephen Lunden
- The four hour work week
- 7 habits of Highly Effective People and The Speed of turst for anyone in leadership position.
- For entrepreneurial spirits: C. Christiansens' books, or The Lean Startup
- Delivering Happiness (the Zappos story)
- Thinking Fast and Slow by Daniel Kahneman
- Abundance
- The Five Major Pieces to the Life Puzzle, by E. James Rohn
- The Imperfect Board Member
- 'Words the work' by Dr. Frank Luntz.
- Built to Last by Jim Collins
- The No Asshole Rule - Robert Sutton
- The First 90 Days
- The crossroads of should and must by Elle Luna
- Don't Make Me Think
- How to Win Friends and Influence People by Dale Carnegie
- The News, A User's manual by Alain de Botton
- The Business Model Canvas
- Ranginui Walker - Ka Whaiwhai Tonu Matou
- Losing my Virginity by Richard Brandon
- One Minute Manager meets the monkey, by Blanchard (terrible title but great message);
- Learn like a Leader, edited by Goldsmith, Kaye and Shelton (wonderful stories of people learning from challenging times and excellent subsequent questions); and
- Why should anyone be led by You? By Goffee and Jones
- The Leader who had no title by Robin Sharma
- Nudge
- Feel the Fear and Do it Anyway
- Detective Marketing, by Stefan Engeseth (which is downloadable for free)

- "What Colour is your Parachute" and
- "FYI"
- Who Says Elephants Can't Dance? by Louis V Gerstner, Jr.
- Good to Great
- Mindset by Dr Carol Dweck
- The Soul of Money by Lynne Twist,
- How To Be A Woman by Caitlin Moran or
- Daring Greatly by Brene Brown.
- Freakonomics
- The Tipping Point
- "Screw it, let's do it" - Richard Branson
- Jonathen Franzen's
- Disciplined Entrepreneurship Bill Aulet
- Mountains beyond mountains
- The One Thing - Gary Keller
- "Nonviolent Communication" by Marshall Rosenberg,
- "At Home with Holistic Management" by Ann Adams and
- "Transformative Scenario Planning" by Adam Kahane.
- outliers by malcolm gladwell! it's all about hard work and being there at the right time and place
- The way of the Shepherd
- Liar's Poker / Barbarians at the Gates
- Eath the Rhino,
- any of John Maxwell
- Business Model Generation,
- The Richest Man in Babylon,
- Think and Grow Rich,

Fiction

Nineteen Eight-Four by George Orwell

The Lorax by Dr Seuss

Seagull by Jonathan Livingston

Half of a Yellow Sun'by Chimamananda Ngozi Adichie.

Harry Potter

Alex by Tessa Duder

The Lion in the Meadow by Margaret Mahy

Roahl Dahl or Dr Seuss

Grapes of Wrath by John Steinbeck

