



BUSINESS DEVELOPMENT EXECUTIVE

Working location:

COMPANY INTRODUCTION

Capichi is a product development company from Japan with the goal of bringing great experiences to customers. We are running two F&B services - Premium Food Delivery App and Smart Ordering System. We will expand our services to all of Southeast Asia in the near future. Capichi is looking forward to working with new creative and talented members.

Head office: 3F, 80 Duy Tan, Cau Giay District, Hanoi

[Website:](#)

[Capichi Delivery Apps](#)

WHAT YOU WILL DO

- Do sales for new Japanese partner merchants for Capichi Delivery and Capichi OI
- Build relationships with Japanese partner merchants and deal for collaboration

REQUIREMENTS

- Language skill : Japanese (Native), English (Intermediate~)
- Basic business manner for Japanese
- Experiences of sales works
- Basic skills to use IT tools such as Microsoft office tools, Google tools etc

BENEFITS

- Attractive salary, salary review 2 times/year
- 13th month salary + bonus, referral bonus
- Gifts, monthly and quarterly teambuilding activities...
- Social & medical insurances in line with Vietnamese Labor Law
- Vouchers on Capichi App for employees
- Young, dynamic environment, agile mindset, product ownership mindset
- A multicultural working environment



- Saturday, Sunday off

CONTACT INFORMATION

- Send your CV to email address: **recruit@capichiapp.com**
- Email title for job application: **[CV] Name of position - Full name**