

The Keller Shake Guide

Start with the introduction!

1. Walk up to the person, shake their hand and say, "Hello, my name is _____."
2. Let them introduce themselves.
3. Say, "It is so nice to meet you, (their name) ."
4. Have a seat and say, "How are you today?"
5. Let them respond.
6. Say, "That's great to hear!" (Answer how you are doing today, if they ask you.)
7. Say, "May I ask you a question?" Let them respond, 'yes'.
8. Now, ask them your opening question.

Sample Questions: (Pick one and try to keep the conversation ON TOPIC!)

1. What do you like to do for fun?
2. When you were a kid, what did you want to be when you grew up?
3. What's the best book you've read so far this year? Ever?
4. What's your dream job?
5. What do you do for a living and how did you get into [INSERT CAREER FIELD]. Would you recommend [INSERT CAREER FIELD] to other people? Why or why not?
6. What is your favorite kind of food? Why do you like it so much? Have you ever tried...[INSERT KIND OF FOOD]?
7. What are some of your favorite movies?
8. What kind of music are you into?
9. What accomplishment are you most proud of?
10. Do you like traveling? What is the coolest place you have ever traveled to? What did you do there?
11. If you could visit any country in the world, where would you go? Why?
12. What are some things that make you really happy?
13. Who in your life has influenced you the most? How did they do it?
14. If you could learn one new skill, what would you learn?

End with the closing statement!

1. Wrap up your conversation.
2. Shake their hand and say, "Thank you for speaking with me today. It was so nice to talk with you!"
3. Let them respond.
4. Say, "Good-bye." and walk back to your waiting spot.