Mission

Go FInd Examples Of Each Of The Following

Getting Active Attention

- Sponsor
- 5 star ratings (w/ testimonial)
- Free offering in headline
- "6 Important Vitamins for Muscle Growth" article headline (This article leads to a CTA at the end to book a session with them relating to muscle growth.)
- "Top Men's Supplements and Vitamins for Muscle Growth" Also an article type sales page to attract more attention.
- "Top Vitamins for Muscle Growth" Another article sales page.
- o "How to create the best skin care routine for acne" How to... type headlines
- Offering discounts \rightarrow \$19 \$12.82
- \circ Offering percentage discounts with Urgency \rightarrow "30% Off Sitewide Friends & Family Sale . With code $\,$. Ends Oct 4"
- Location
- Guarantees 14-day returns
- Free Deliveries
- "Natural" in the description
- Authority Approval "FDA-approved skin tech"
- o Tells benefits
- Experience "15+ experience"

Getting Passive Attention

- Offering something free (ex... checklists, guide, 10x playbook)
- Free (ex... 60 day free trial)
- Urgency Limited-time only
- Shows the desire/dreamstate in description
- Authority Experience "ex... 20 years of experience"
- Big \$0 and 0%
- Trust "ex... used by ZOOM"
- o Desire Save Time
- Trust Numbers "Since 2019, 2.7+ prescriptions of Slynd have been written for women!"
- Time Take 2 minutes
- Desire "Unleash Your Brain's Potential"
- Bold Attention Letters "Huge ANNOUNCMENT"
- Images Show dreamstate or Status "Image of Porsche GT3-RS"
- Quick, Easy, Fast in Headlines
- Green Check Marks
- o Tribal "Network in exclusive car club"

- Increasing Desire
 - Getting rid of bed bugs for good
 - Get an Early detection to help prevent an even more extensive infestation.
 - The type of elimination service (Heat Treatments and Conventional)
 - 3-4 rounds to fully get rid of bed bugs
 - o Immediate needs
 - Not in the Sales Page I was thinking if the sales page was good it would have said something like "Have no worries with bed bugs crawling and biting your customers" "Have customers sleeping like a baby and rating your business with a 5 star" "Have 0 reports and complaints about getting bug bites during their sleep" "Make your business known as the cleanest and bug free hotel in your city"
- Increasing Belief In Idea
 - Explaining that a DIY treatment/method does not work. (Most of the pest control markets have tried or thought of trying)
 - o Exterminators are Trained
 - Customized treatment plan
 - Steps that will happen during the exterminating treatment.
 - Family Safety Treatment
 - Questions being answered with personal articles
- Increasing Trust
 - o 90 years of experience
 - o 100% money back guarantee
 - Free Inspections
 - Certification