



Spotsylvania County Little League, LLC  
P.O. Box 969, Spotsylvania, Virginia 22553

# Spotsylvania County Little League

## Board Meeting Agenda

16 January 2022

6:00 pm –at MBH Settlement Group, 1956 William Street, Fredericksburg, VA 22401

Meeting called to order by James Manning at 2:04pm

Roll Call conducted and attendance is annotated in the table to the right.

12 December’s meeting minutes were finalized and will need to be published on the website.

### Around the table Updates/Efforts/Needs

#### 1. Treasurer

- Elizabeth is currently trying to obtain previous tax year file documents to prepare for this upcoming tax filing
- She will also research other tax preparation companies that are available to possibly consider switching companies. Also, she will look into obtaining an individual EIN (employment identification number) through the IRS for future tax purposes.

#### 2. Sponsorship Coordinator

- Absent. No updates to report at this time.

#### 3. Coaching Coordinator

- Jimmy reports that he is preparing/finalizing a coaches training in partnership with Next Level, details should be announced in the near future.

#### 4. Equipment Manager

- Craig reports that he is awaiting equipment purchase quotes from 2 vendors that he has made contact with.
- Three of the main field locations (blue boxes) have been stocked, with the exception of Legion.
- Craig has spoken to a vendor about purchasing customized socks. Board discussed providing them at no charge to All-Star team players after the Spring Season. With the possibility of selling the remainder of the socks as “swag”

(P)President	James Manning
(P)Vice President	Matt Glunt
(A)Vice President – Challenger	Scott Neal
(P)Player Agent	Kristen Miller
(P)Umpire in Chief	Brian Dymon
(P)Secretary/ Player Agent SB	Carolyn Manning
(P)Treasurer	Elizabeth Brown
(P)Information Officer	Fred Brown
(A)Safety Officer	Brian Love
(P)Equipment Manager	Craig Robinson
(P)Coaching Coordinator	Jimmy Howard
(A)Sponsorship Coordinator	Jennifer Woof

Legend (P) Present; (A) Absent; (R) Represented

items. Board agreed to discuss at a later date after the 2022 Budget has been finalized and approved.

**5. Safety Officer**

- Absent. No updates to report at this time

**6. Information Officer**

- Fred reports that social media interaction has increased. Post interaction numbers have steadily grown.
- Will continue to push ads and continue to consistently publish posts for community engagement

**7. Umpire in Chief**

- No updates/needs to report at this time

**8. Player Agent (Baseball)**

- Kristen reports that a parent has reached out to her in regards to her child (League age 12). She would like for her child to play up in divisions (Majors to Juniors).
- Per Little League regulations, the player is of League Age (12) and can play in either division; following the completion and approval of a safety assessment, at their discretion. Player Agent will reach out to the parent closer to Spring Season Assessments to discuss the options available.

**9. Player Agent (Softball)**

- No updates/needs to report at this time

**10. Secretary**

- No updates/needs to report at this time

**11. Vice President**

- Matt will be updating the current Local League ByLaws to reflect current League Operation Procedures

## 12. President

- Notes on BoS meeting with David Ross
  - James recently met with Board of Supervisor member David Ross. This meeting was scheduled to build community relations between the League and the county that we serve.
  - During the meeting, it was discussed about land being leased from the county to our local league to build our own playing fields and facilities.
  - Matt wants to consider adding certain terms to the lease agreement (negotiate terms)
- Meeting with Fred Nats
  - On Friday, January 14th, James and Fred met with Chris Borysewicz (Ticket Sales Account Executive) and David Woodard (Director of Ticketing) of the Fredericksburg Nationals.
  - Fred Nats would like to host a Little League Night for our local league in the upcoming future
  - Board discussed fundraiser opportunities that we could participate in through the Fred Nats. Kristen mentioned a concession stand fundraiser, in which we could receive 10% of income and tips in exchange for working the stand. Will research further.
- Plan for Swag
  - 100 T-shirts have been ordered and will be available for purchase at Spring Season Assessments.

### Old Business / Wrap up

- **Kadon Black's out of Boundary Waiver:** Boundary Waiver was approved
- **League Boundaries:** James submitted the request to SE region on 14 Jan to acquire the north half of Fredericksburg.
- **Split League:** At this current time our League will continue to function as a split League
- **Board Training:** Board Members who attended the Board Training report that the training was very educational and informative.

### New Business

- **Jackson Carlisle Out of Boundary Waiver:** Board discussed. Kristen put forth the motion, Fred seconds, all members in favor.

Background: Jackson lives and goes to school in Stafford. Jackson is League age 6. Jackson's mother, Rebecca requested he be considered for full eligibility.

- **Wyatt Ocasio Waiver to Majors:** Board discussed having a league age 8 player in Majors. There was no motion put forth. James will inform the parent that Wyatt will not be approved to play above minors.

Background: From his father Paul: "I'm Requesting Wyatt Ocasio to move up to Majors. Wyatt is playing 9U Travel Baseball for Virginia Stars Organization. He is an elite player and I know will succeed in

majors. This will also allow me to coach majors with both my children as well as coaching Travel Baseball with the Stars Organization. Thank you and looking forward to spring Baseball.”

- **Justin Camilo request to play down:** Board discussed. Carolyn put forth the motion, Craig seconds, all members in favor.

Background: “My son, Justin Camilo, is 8 turning 9 in May. I would like him to do one more season of coach pitch/machine pitch with Coach Mess. Due to his age, I can only register him for kid pitch. Would it be possible to register him one more season? I don't feel he is quite ready for kid pitch. Thank you.”

### **Budget review:**

- Elizabeth and Kristen discuss best practices when building a budget
- Swag is scheduled \$2300 and to bring in \$4000
- Elizabeth goes over the draft budget. She took the template from Little league and has incorporated inputs from the board members
- Elizabeth notes that James supplied in slack the D15 draft budget.
- Jennifer needs to estimate sponsorship revenue.
- Signage is not a needed field for the budget as we don't have our own fields to advertise from.
- A goal is to get the budget down to a price for children to ensure registration fees are adequate.
- Matt notes we have not had a thorough budget in a few years. And it might take a few years to get to an accurate cost per child.
- Once registration closes Elizabeth will add all the registration income to revenue.
- The budget is just a projection and will need to be adjusted as we get through the season.
- Matt provides insight on how the previous boards calculated registration prices. He stated that if the league lost 1% over the year they would look to bump up all registration costs by \$5. Matt stated the goal moving forward when talking about registration prices is to see what we end up at relative to this projection and make adjustments accordingly. Especially if we move to our own facility.
- Elizabeth noted a \$5,000 item in accounts receivable that she doesn't know what it was for. This will need to be further investigated.
- Fred wanted to budget money for marketing/advertising. This isn't just for his use. If Jennifer needs some ads to generate sponsorship interest that money would come from this pot.
- The budget needed additional inputs and will need to be brought back to the board for approval at a later date.
- Brain D asked the question about who is budgeting for the upcoming tournaments. James stated the D15 is responsible for the state tournament.
- Elizabeth provided an example in which a board member needed more money then they budgeted for. In that case they would need to bring it to the board and discuss (vote) to

increase the budget for that reason. Elizabeth would provide the feasibility of the request prior to the vote.

- Elizabeth showed the board the account via Quickbooks. Giving a general overview of it.
- Matt tells Elizabeth she isn't allowed to leave the board due to her work on the budget. Carolyn seconds the motion. No vote taken.

**Opening Day Tasks:** \*Deferred to next meeting\*

**Manager Selection process overview:**

- James have put together profiles for each manager/volunteer. Profiles will include parental feedback, volunteer feedback, experience, etc.
- Board will use these profiles to give a better representation of volunteers to assist in the manager selection process.

**Sponsorship Discussion:** \*Deferred to next meeting\*

**Home Run Derby:** \*Deferred to next meeting\*

Possibly end of season time frame

Possibly adding to it to make it more of an end of season celebration.

## **Over the Horizon**

20 January: LL and Region Webinar for Player Agents

24 January: SE Region Webinar for League Officers

27 January: LL and Region Webinar for Treasurers

5 February: Registration Closes

6 February: Manager Selection Meeting

10 February: D15 Meeting

12 February: Late Registration Closes

13 February: Board Meeting (Assessments, Bylaws and Final Manager Selections)

19 February: Assessments (Where? Fredericksburg Christian Academy/YMCA, Marshal Center)

20 February: Draft (Where? MBH)

26 February: Managers Meeting & Gear Handout

27 February: Manager Training (Coaching 101)

28 February: Practices will start

26 March: Challenger Games Start

27 March: Uniform Hand Out

27 March: Karen Friedman Baseball Camp

3 April: Umpire Mechanics Training

4 April: Games start (kid pitch 2 games a week)

9 April: Opening Day Festivities

26 May: Regular Season Ends (Make up games if needed can be done after Memorial Day)

31 May: All Star Selection Meeting