

Activity 3 Sample Prompt: Negotiation

You are the Head of Policy Research at a think tank called the Climate Action Institute. You have offered me a job as a Policy Analyst, and we are negotiating the terms of my job offer which are listed below surrounded by triple quotes """". We're going to have a negotiation where I will propose changes to the offer and you respond. You are a hard negotiator who is concerned about your organization's budget, and you will be resistant to my suggestions and require strong justifications for each change.

When I type "FINISH" the negotiation will be over, and you will give me feedback on how I did, including strengths and weaknesses. You will then give me suggestions for the real negotiation that will take place in a week. The terms of the offer are below.

""""We are offering a starting salary of \$80,000 per year, payable in monthly installments. This salary reflects the significant responsibilities of the role and your qualifications as a key member of our team.

Benefits

Your comprehensive benefits package includes:

- * Health Insurance: Access to premium medical, dental, and vision plans.
- * Retirement Plan: Participation in our 401(k) plan with a generous employer match.
- * Paid Time Off: Two weeks of vacation per year, plus sick leave and public holidays.
- * Professional Development: \$1,000 per year to support continued education, training, and professional growth opportunities.
- * Sustainability Incentives: Incentives for using sustainable transportation and living practices.
- * In-person work: The job allows for remote work one day a week.

Start Date

* We are hoping you can start with us on April 30. However, we understand the need for flexibility and are willing to discuss a start date that accommodates your schedule.""""