FORM ONE MONTHLY TEST

BUSINESS STUDIES

TIME: 2 HRS FEBRUARY 2025

INSTRUCTIONS

- 1. This paper consists of Section A, B and C with a total of ten (10) questions
- 2. Answer Questions from all questions.
- 3. Section A and C carries fifteen (15) marks each, while section B carries seventy (70) marks
- 4. All answers should be written in the space provided on this questions paper.

SECTION A (15 Marks)

	or each of the items letter in the box p	* * * * * * * * * * * * * * * * * * * *	ect answer from among the	given alternatives and write				
	*	wholesalers. Which of the	•	da in large quantities before this activity of turning the				
	· · · · · · · · · · · · · · · · · · ·	tribution	c)	·				
	b) Pro	duction	d)	Exchange				
	salary for he	• •		ry school, and she receives Asha can be placed among				
	a) Lan	ıd	c)	Capital				
	b) Lab	oour	d)	Entrepreneurship				
i	However, he description o	Mr. Masakata is a retailer who sells goods to the customers on cash and credit terms However, he opted to sell on credit in order to attract more customers. What is the best description of this business process?						
	· · · · · · · · · · · · · · · · · · ·	tribution	<i>'</i>	Consumption				
	b) Pro	duction	d)	Exchange				
iv)	v) Which amon	Which among the following is a good example of perishable goods?						
	a) Pro	cessed coffee	c)	Wheat flower				
	b) Pro	cessed vegetables	d)	Natural flowers				
		Mr. Felix bought a new tractor costing TZS 36,000,000 for large scale agricultural activities. What type of goods can this tractor be classified into?						
	a) Cor	nsumer goods	c)	Domestic goods				
	b) Pro	ducer goods	d)	Luxury goods				
V		Latifa went to the Supermarket to purchase food items such as bread and butter, fruits, meet, diary and eggs for her family. How can you describe Latifa in business terms?						
	a) Pro	ducer	c)	Consumer				
	b) Coo		,	Mother				
V		Education provided by teachers, healthcare from doctors, and banking services offered by financial institutions are good examples of:						
		onomic goods		Services				
	b) Free	e goods	d)	Opportunity cost				
vi	,	A drought in Tanzania has reduced the supply of maize, making it difficult for many people to buy flour. What economic problem does this situation illustrate?						
	-	portunity cost	c)	~ .				
	b) Pro	fit	d)	Exchange				
i	*	Amina sells homemade fruit juice. It costs her TZS 3,000 to produce each liter, and she sells it for TZS 5,000. How much profit does she make per liter?						
	a) TZS	-	c)	TZS 5,000				
	/	\$ 3,000	d)	*				

		She cho	oses to buy the t	extbook. What is	the opportunity c	ost in Jane	's decis	sion?	
	a) The textbook she bought								
	b) The money she spent								
	c) The concert she missed								
		d)	The value of th	e textbook in the	future				
		,							
2.	Match	the desc	riptions of vario	us types of goods	s in List A with t	he correspo	onding	types of goods	in
			_		e below the item i	_	_		
				LIST A				LIST B	
	i)				d are abundant in	supply.		Luxury goods	
	ii)		_	social benefits to				Capital goods	
	iii)			nd yield utility to			C. I	Perishable	
	iv)		_	_	duction of other g	goods.	_	goods	
	v)	Goods	which have shor	t life span in natu	ire.		D. I	Economic good	ls
							E. I	Merit goods	
							F. I	Public goods	
							G. I	Free goods	
	ANICIA	ÆDC							
	ANSW		. 1	••	•••				
	LIST		i	ii	iii	iv		V	
	LIST	<u>B</u>							
				SECTION B (70 Marks)				
				Answer All (Questions				
2	With a		averlain tha falla	i a baiaa 6aa					
3.	WILLI E	xamples	explain the folio	wing business ter	1115				
	:)	Busines	g.						
	i)	Dusines	S						
	ii)	Resource							
	11)	Resourc	268						
iii) Demerit goods									
	iii)	Demerii	goods						
	. ,	o .							
	iv)	Scarcity	7						
		a :							
	v)	Service							

Jane has TZS 10,000. She can either buy a textbook for school or a ticket to a music concert.

x)

c v	akes vork	wants to start a small bakery business in his town. He plans to bake different types of bread and to sell to local shops and customers. However, he is unsure about how the business processes from production to consumption. Using Juma's bakery as an example, mention and explain the ey business processes to help him understand how his business will operate effectively.
	i)	
	ii)	
	iii)	
	iv)	
n s	nany ame 1	just got his first salary from his new job. He is excited to spend his money but realizes he has things he would like to buy. He needs to pay rent, buy food, and purchase work clothes. At the time, he also wants to buy a new smartphone, a gaming console, and a stylish watch. Since his is limited, he must decide what to buy first.
	i)	Explain the meaning of a) Human wants
		b) Human needs
	ii)	From David's situation, identify his needs and wants.
		a) David's wants
		b) David's Needs

6.	tools.	a runs a retail shop that sells various products, including food items, electronics, and farming She buys fresh vegetables and dairy products daily from local farmers, stocks home appliances as refrigerators and televisions, and also sells farming equipment like tractors and fertilizers the products Amina sells in her shop, identify and classify them into: Producer Goods
	ii)	Consumer Goods
	iii)	Perishable Goods
	iv)	Durable Goods
7.	After	has recently completed his secondary education and has saved TZS 1,000,000. He is lering how to use his savings. He has three options: Option 1: Enrolling in a short computer course to improve his skills. Option 2: Using the money to start a small poultry business. Option 3: Buying a motorcycle to use for transportation services. careful consideration, John decides to invest in the poultry business.
	b) Ba	ased on John's decision, identify his opportunity cost
	_	
8.		tel visits a shopping mall to buy a new laptop and a pair of shoes. After making his purchases es to a nearby salon for a haircut. Later, he takes a taxi home. From Michael's activities, identify the goods and services he consumed. a) Goods consumed:
		b) Services consumed:
	ii)	Explain the difference between goods and services using his experience as an example.

9.	success	wants to start a dairy farm to produce and sell milk in her town. To make her business sful, she needs land for grazing cows, workers to take care of the animals, money to buy nent and feeds, and her own managerial skills to run the business effectively. Identify the four of production in Zainab's dairy farm and explain the role of each in her business.
	ii)	
	iii)	
	iv)	
		SECTION C (15 Marks)
10.	shops daily under	e town of Mwangaza, a group of entrepreneurs starts different types of businesses, including s, transport services, and small factories. Over time, the town begins to grow, and people's lives start to change. Many residents notice differences in their community but do not fully restand how these businesses are contributing to the changes. Based on this scenario, explain apportance of business in society, highlighting at least seven key benefits.

