

Launching a New Team Member

- Create a **launch chat on Facebook message** with your new team member, your leader and yourself.

Title the chat “Launching Sara” for example

- Add your **new team member to Dynasty**
(*Our business mentoring and training group*)

- Go to your new team members Facebook page, grab their profile picture and **make a post in Dynasty** using the photo to **welcome them to the team.**

Tag your leader in the post as well

- In the launch chat on Facebook message. **Send STEP 1 in BOARDS / CONVO FLOWS / LAUNCHING AN SM.**

That will direct them to **GUIDE 1 in Dynasty.**
Then once they respond to STEP 1, **you will send Step 2 and so forth.**

- Make sure that your new team member is in **The Results Room**
(*our product + customer testimonial group*)

- Dynasty Launch Week is going to prompt your New Team Member to **assess their own social media** to see if they need to improve their engagement or not. **You as the mentor need to also look and see if they already have good engagement or not.**

Then prompt them once they get to that part of their launch to pick the appropriate path for them.

- **Boards is designed to help you not overwhelm your New Team Member.** Give them their assignment and then remind them to be in a lot of communication with you!

It's your job to give them ONE assignment at a time, then it's THEIR job to come back to you when its complete.

- Once your New Team Member has dropped their spoon post, has great traction with making sales and the hang of things. You can have them begin **GUIDE 2.**

- Keep things simple. Your new Team Members goal in their first 30 days or sooner is **10 customers and 3**

team members! *If they enrolled with an XM Pack this will help them earn their Modere Experience and set their business on a great path!*

■ **It's very important to celebrate your New Team Member.** When they rank up, shout them out promptly in Dynasty. What we celebrate gets repeated!

*In order to see this:
you go to your **shifting retail website & login**
click on **My Business, Graphic Tree***

*Then find their name, **click on it***

*Hit **View Business Dashboard**. You can then see your New Team Members entire business dashboard and what rank they are at!*

*In **BOARDS** under **Launching an SM** you will see **SHOUT OUTS**. Simply save the photo template of the rank they achieved & save a photo of your New Team Member from their social media.*

Then go to Instagram and it will allow you to merge the two photos together!