## The Exercise

- 1. Identify an opposing problem (poor outcome/symptom)
  - Not finding enough reviews for market research
- 2. Walk along the factory line
  - Websites
  - Proven Expert
  - Youtube
  - Linked In
  - etc.
- 3. Ask yourself why until you find the root cause. Utilize external resources if necessary
  - Limited supply for this specific niche
  - Already included in larger niches
  - Choose the overarching niche
- 4. Create or update your strategy and tasks to solve the problem and achieve your results.
  - Choose the overarching niche and conduct research there. I'll abandon other niches for now.