

Debrief Request-

To: dayna.cantu@navy.mil

Subject: SPMYM421Q0016/ Debrief Request

Hello Dayna,

ABC, LLC requests a proposal debrief for our response to Solicitation SPMYM421Q0016.

Please let me know if we can coordinate this to receive feedback on our response submission.

Respectfully,
Derek James

Questions:

Who won?

How many bids were received?

Did the winner have the lowest price?

What was my greatest strength and greatest weakness in my response?

What was our total evaluated score (when possible) compared to others?

What was the winner's total evaluated score?

How did I score on my past performance?

Were there any past performance/reference issues?

How did I score on my technical response?

Did I fall on the lower, middle or higher end of my pricing?

How was the overall presentation of my proposal?

Were there any compliance issues?

Was the information you were looking for easy to find in my response?

How can I best improve future responses?