

USDA

Local Food Purchase Agreement (LFPA) Grant

Aug 2, 2024

2024 Annual Performance Report

Summary of LFPA, May 2022 - June 2024

Please note that the annual report does not only include data for the last year but for the entire performance period of LFPA in Colorado, in order to accurately report the performance indicators below.

During the first year of LFPA in Colorado, three competitive RFPs were held to identify sub-awardees that represent various levels of the supply chain. 35 sub-awardees received agreements, and three sub-awardees have now fully spent their agreements. The majority of the time for the first year of LFPA was spent identifying sub-awardees and issuing agreements. Q2 2023 was the first quarter in which the majority of the sub-awardees made food purchases with LFPA funds; as such, we now have a full year of LFPA spending. As a result, \$6,658,450 of the total estimated \$9,839,000 (68%) in local food purchases for the life of the grant have been made.

CDHS expects food purchases to continue to increase as Q3 2024 marks the final full harvest season for LFPA purchases, with many sub-awardees fulfilling their agreements this Fall. Over the last year, CDHS implemented a system to collect data on the number of partnerships created by LFPA if they will continue beyond this grant and has included these figures in this report. Overall, all indicators are on track, with several exceeding estimates.



Purchases

Since the inception of LFPA, sub-awardees have purchased \$6,658,450 of food from Colorado farmers or neighboring regions. 147 (67%) of the 220 producers used are reported as socially disadvantaged. In dollar terms, \$5,404,091 (81%) of food purchases were from socially disadvantaged producers. These food purchases came from 48 counties, with the top 5 counties including:

- 1. Mesa \$1,644,478 (25%)
- 2. Pitkin \$643,535 (10%)
- 3. Alamosa \$541,425 (8%)
- 4. Denver \$541,173 (8%)
- 5. Boulder \$280,925 (4%)

The top foods purchased with these funds align with the most requested and needed food types in our food pantries and underserved communities and include:

- 1. Produce \$2,961,180 (44%)
- 2. Meat & Poultry \$2,391,828 (36%)
- 3. Eggs \$592,570 (9%)
- 4. Nuts, Seeds, & Legumes \$313,889 (5%)
- 5. Dairy \$201,287 (3%)



Distributions

In total, \$6,529,915 of LFPA food purchases were distributed in Colorado through Q2 2024. These food distributions occurred in 64 counties, with the top 5 distribution counties including:

- 1. Denver \$780,883 (12%)
- 2. Mesa \$769,394 (12%)
- 3. Boulder \$523,847 (8%)
- 4. La Plata \$416,191 (6%)
- 5. Jefferson \$325,8000 (5%)

Food was distributed to 716 unique sites, 550 (77%) of which are reported as underserved. In dollar terms, \$6,014,488 (92%) of food distributions went to these reported underserved distribution sites.



Outcomes

Outcome 1: Provide an opportunity for States and Tribal organizations to strengthen their local and regional food system and to support local and socially disadvantaged farmers/producers through building and expanding economic opportunities.

The table below provides an update of the current status of these outcomes based on the data collected through June 30, 2024.

| Indicator | Description | Estimate | Current | | |
|-----------|--|----------|--|--|--|
| 1.a. | Total number of local producers/vendors that are expected participate in the program | 50 | 35 sub-awardees participating in LFPA 220 producers used | | |
| 1.b. | Of the number in 1.a., the number of producers/vendors that are socially disadvantaged | 30 | 23 sub-awardees 147 producers | | |
| 1.c. | Total dollars expected to be expended to purchase local and regional food through this program | \$9.839M | \$6,658,450 | | |
| 1.e | Of the number in 1.c, how many dollars will be expended to purchase food from socially disadvantaged producers/vendors | \$5.5M | \$5,404,091 | | |



Outcome 2: Establish and broaden partnerships with farmers/producers and the food distribution community to ensure distribution of fresh and nutritious foods to underserved communities

The table below provides an update of the current status of these outcomes based on the data collected through June 30, 2024. The dollar value only includes funds for which a claim has been submitted by the sub-awardees to the state, but is less than the claims submitted by CDHS to the USDA.

| Indicator | Description | Estimated Dollars | Estimated Number | Current |
|-----------|--|----------------------|---------------------|----------|
| 2.a. | Provide an estimate of the total number of dollars expected to be expended. | \$12.02M | | ~\$6.8M* |
| 2.b. | Of the numbers in 2.a., Provide an estimate of the total number of dollars expected to be expended and to underserved communities. | \$7M | | ~\$6M |
| 2.c. | Provide an estimate of the number of locations expected to distribute food | | 75 | 716 |
| 2.d. | Of the locations in 2.c., how many do you expect to be to underserved communities | | 50 | 550 |

^{*}This is based on the reimbursement requests received by the state from the sub-awardees and are still being processed. This full amount has not yet been submitted as a claim by the state to the USDA.



Outcome 3: Final Report - Program Outcomes

- 1. Percentage of new marketing opportunities established by purchasing from local and regional farmers/producers, and of those, what percentage will likely be sustained after the funding is expended.
 - 220 unique producers total
 - 91 (41%) producers are new partnerships
 - 86 (39%) producers are new partnerships and will be worked with after the grant
- 2. Percentage of new marketing opportunities established by purchasing from socially disadvantaged farmers/producers, and of those, what percentage will likely be sustained after the funding is expended.
 - 220 unique producers total
 - 147 (67%) producers are socially disadvantaged
 - 62 (28%) producers are new and socially disadvantaged
 - 59 (27%) producers are new, socially disadvantaged, and will be worked with after the grant
- 3. Percentage of purchases distributed beyond current food distribution networks to serve underserved communities, and of those, what percentage will likely be sustained after the funding is expended.
 - 716 unique sites in total
 - 550 sites (77%) are underserved
 - Only 40 of the 716 sites (6%) are new and underserved
 - Only 33 of the 716 sites (5%) are new, underserved, and expected to continue beyond the grant.

