

Weaver Sales Academy

Feeling Stuck? Watch Your Agency Thrive with Weaver Sales Academy.

Are you a dedicated insurance agency owner facing these challenges?

- **Time Constraints:** Feeling stretched thin, struggling to find enough hours in the day to effectively coach your team and grow your business.
- **Financial Pressures:** Carrier mandates and a competitive market making it harder to achieve the income and financial freedom you desire.
- **Resource Overload:** Overwhelmed by the sheer amount of training options and unsure where to turn to equip your team with the skills necessary for success.

You're not alone. Many agency owners face similar obstacles, preventing them from achieving their full potential.

Did you know...? The burnout rate for insurance agents is staggering, **with over 39% of agents** experiencing it (upwards of 90% for life insurance). This exceeds the national average by 35% and makes it one of the top five industries with the highest recorded burnout rates in 2022.

This is where Weaver Sales Academy steps in.

Revolutionize Your Career Trajectory with Weaver Sales Academy

We understand the relentless pressures that insurance agents face, and that's why we've created a program specifically designed with you, the agent and CEO, in mind. It's time to break free from the burnout cycle and embark on a transformative journey that ***ensures not only your survival but your success and fulfillment in the competitive world of insurance sales.***

Are you tired of...

- Chasing production goals and feeling frustrated by inconsistent income?
- Juggling agency ownership and training your team while trying to find time to breathe?
- Throwing spaghetti at the wall with new hires, hoping something sticks?

**Do you want to see an increase in your profits *while* feeling less stress?
Are you hoping to retain more satisfied clients to make growth easier?**

If so, it's time to ditch the chaos and elevate your insurance agency with ***Weaver Sales Academy's Platinum Plan!***

At Weaver Sales Academy, we specialize in addressing the most significant challenges faced by insurance agencies and agents through our comprehensive training programs.

Whether it's helping you implement proven sales processes and conversations, overcoming objections, boosting confidence, or navigating the complexities of the industry, we have *tailored solutions* that translate into *tangible benefits* for your business.

Why Choose Weaver Sales Academy?

Established in 2018, Weaver Sales Academy stands as a powerhouse comprehensive sales training program meticulously crafted to propel insurance agents to their fullest potential. At the helm of this transformative initiative are [Michael and Courtney Weaver](#), a dynamic duo boasting an impressive ***30 years of combined experience within the intricate realms of the insurance industry.***

Today, Weaver Sales Academy has impacted over 10,000 insurance professionals and continues to support over 5,000 across the nation.

With Weaver Sales Academy, it's not just about selling—it's about cultivating lifelong customers, a thriving team, and a business that attracts raving fans with referrals flooding in.

Are you aspiring to build a successful and profitable agency that stands the test of time? Are you still stuck in the transactional selling mindset?

It might be time for a *strategic shift*. The truth is that relying solely on transactional selling is more than just a missed opportunity; it's a costly affair. Your bottom line is taking a hit as potential revenue slips through the cracks, your employees are left disengaged or seeking greener pastures, and your customer base is dwindling. It's a triple threat that no business can afford.

It's time to break free from the transactional trap and embrace an approach built on human connection!

The cost of transactional selling is too high; you must invest in a strategy that pays dividends across your business.

Weaver Sales Academy stands out from other training programs in the insurance industry by providing a comprehensive, done for you, sales training system for success that goes beyond traditional sales training.

Unlock Lasting Success with the “Quote 3” Method

The Quote 3 method is your key to unlocking a pathway to lasting success.

This transformative approach is more than just a strategy; it's a philosophy that reshapes the way you approach your business endeavors.

The essence of the Quote 3 method lies in simplicity and efficacy. With a targeted focus on the *quality* of the conversations with prospects versus the *quantity*, success becomes not just achievable but inevitable. This method transcends traditional sales tactics, offering a streamlined and purposeful approach that aligns with your business goals.

But you have to be having the right conversation with each of these prospects, which is where our proven sales training, word tracks, and script vault come into play.

If you're ready for a change, you need to elevate your insurance game with Weaver Sales Academy today!

We're talking about...

- **Transformative Training:**

Don't just hire more producers; invest in the success of your existing team.

Our programs are designed to equip your team with the right sales skills, refined sales processes, and optimized systems that lead to remarkable outcomes, from overcoming objections to boosting confidence, resulting in increased revenue, improved customer retention, and a more successful company. As evidenced by feedback, tenured producers consistently experience an average 40% increase in auto, fire, and life insurance production within the initial 90 days of engagement with our program.

- **Plug into Success:**

Plug into our system, and watch your annual revenue soar.

Are you frustrated with not achieving the financial results you desire? Confused about where to start training for maximum impact? Many insurance agencies and professionals share these challenges. The key isn't always hiring more people; it's about providing *your* team with the *right* skills and training.

- **Proven Solutions:**

Our insurance training programs are specifically crafted to address the unique challenges faced by insurance agencies and professionals.

We understand that bringing on new producers can pose challenges, and our

comprehensive training programs teach you and your team the skills needed to increase sales, close deals, and retain clients.

- **Holistic Approach to Success:**

Weaver Sales Academy doesn't just focus on closing deals; it emphasizes building a flourishing insurance agency.

This program recognizes that success in the insurance industry requires more than sales skills—it demands a holistic approach that includes efficient processes, mentorship, and effective time management.

- **Simplistic, Duplicatable Processes:**

Weaver Sales Academy breaks down complex concepts into easy-to-follow steps.

The emphasis is on creating duplicatable processes that ensure consistency and success across an entire team. This approach enables agents to implement proven strategies without unnecessary complexity.

- **Dedicated Business Mentorship:**

Weaver Sales Academy distinguishes itself by offering personalized guidance and support through dedicated business mentorship.

Michael and Courtney, alongside experienced instructors, work closely with agents to provide individualized advice, ensuring that agents never feel alone on their journey.

- **Time-Saving Strategies:**

The program understands the value of time in a fast-paced industry.

Weaver Sales Academy helps agents reclaim their precious time by optimizing workflows and automating tasks. This enables agents to focus on what matters most—building relationships and growing their business.

- **Community Building:**

Weaver Sales Academy fosters a vibrant community where peers learn from each other and celebrate each other's wins.

This sense of community goes beyond traditional training, creating an environment where agents can network, share insights, and support each other throughout their careers.

- **Proven Track Record & Results**

With a track record of working with over 10,000 insurance professionals, Weaver Sales Academy has demonstrated its effectiveness in empowering agents to thrive in the industry.

The academy's success stories and proven outcomes set it apart from other trainings. Weaver Sales Academy's unique selling proposition lies in its holistic, experienced, and results-driven approach. It provides agents with not just training but a complete system for success that addresses the multifaceted challenges of the insurance industry.

Don't waste another day struggling in the dark.

Invest in your future and your team's success with the Weaver Sales Academy Platinum Plan.

[I'M READY]

Don't just take it from us!

Here's what some of our graduates have to say...

"I have worked with Weaver Sales Academy for 2 years. Michael has helped me get great results consistently. I am happy to say both years have been my best years as an agent! The tools for training new and existing team members are amazing!" — Daryl Jolma, Agent, WI

"I am so happy I signed up with Weaver Sales Academy. I have so many wonderful things to say about Michael, Courtney, and the whole team. The services they provide pick up major slack of my own due to being a small business owner and wearing so many hats. I also know they care personally about me and my team. Thank you to everyone! Looking forward to growing together for years to come." — Jamie Hakim, Agent, PA

"Weaver Sales Academy has been an absolute game-changer for me and the office I work for. I have been able to develop much more efficient sales strategies and have gained so much confidence since I started this program. If you are in insurance, this is a MUST!" — Clay Lewis, Agent, TN

Weaver Sales Academy is backed by ***proven systems and processes that guarantee measurable results***. Plus, we offer a supportive community of fellow insurance professionals cheering you on.

Are you ready to unlock your full potential and build the thriving insurance agency you've always dreamed of?

[Click here](#) to claim your spot in the Weaver Sales Academy Platinum Plan today!

Limited spots are available. Don't miss out!

Unlock Your Office's Success With These Exclusive Pricing Options:

- **Pay in Full - \$4,200 in Total:**

Seize the opportunity for comprehensive access at an unbeatable price!

Commit to success with a one-time payment of \$4,200 *for the entire year*. This exclusive offer not only guarantees full access for your entire office but also comes with substantial savings. By choosing this option, you'll be saving an impressive \$1,800—making it a smart and cost-effective investment in your team's growth.

- **3 Payments - \$6,000 in Total:**

Embark on a journey to success with flexibility and ease!

Opt for our convenient 3-payment plan, where you invest \$2,000 per month over the first 3 months. This budget-friendly option ensures that you can effectively manage your expenses while still enjoying the benefits of full access for your entire office throughout the year. It's a strategic investment that aligns with your financial goals, offering a pathway to success without compromising your budget.

An Investment for Your ENTIRE Office: Whichever option you choose, rest assured that the investment extends to your *entire office*. Your team gains access to a wealth of resources, training, and support, setting the stage for a year of unparalleled growth and achievement.

1-Year Full Access: No matter the payment plan you select, you secure one-year full access for your office. This means *uninterrupted access* to our comprehensive training programs, live coaching sessions, and exclusive member perks. It's an investment that pays dividends in the form of a thriving and successful team.

Why Wait? Act Now and Elevate Your Team's Success!

Don't miss out on this incredible opportunity to transform your office's trajectory. The exclusive pricing options make it a great deal, ensuring that your investment aligns seamlessly with your financial strategy.

With your purchase, you'll receive:

- **10-Day New Hire Onboarding:** Embark on a seamless journey with our 10-Day New Hire Training. This plug-and-play curriculum is designed to have your new producer confidently selling multiple products, mastering the art of asking for the sale at least three times, all within a mere two weeks.
- **Advanced Training Program:** Elevate your skills with our eight-week Advanced Training, transforming product pushers into seasoned insurance professionals. This comprehensive program has been a catalyst for boosting revenue by over 40% in less

than three months.

- **Complete Life Training:** Master the art of life insurance sales with our dynamic curriculum covering essential topics such as policy selection, rapport building, term versus permanent insurance, budget considerations, effective closing techniques, and objection handling. Elevate your skills, boost your confidence, and achieve unparalleled success in the competitive insurance market.
- **LIVE Pivots Library:** Learn how to increase production by 25% in under 30 days, utilize pivots for a 25% boost, and master strategies like turning service work into sales and referral opportunities
- **8 week tenured sales producer training curriculum:** Over an 8 week timeframe of just 15 minutes of training daily, provide your current team with the training it takes to be successful in the conversations they are having daily with prospects and clients. We help you and your team learn proven conversations that convert and are based on value based selling that removes price from the conversation. They will learn the multi-line new business sales conversation that teaches how to multi-line every customer and then they will learn how to have appointments with customers that drive financial services production ranging from life insurance, to health insurance and investment products.
- **Live Role Play with Michael:** Engage in real-life scenarios and receive group coaching in the moment with our Live Role Play sessions. Join Michael *every week* for dynamic practice, honing your skills through practical experience.
- **Closing Techniques Mastery:** From overcoming objections to mastering closing techniques, our training covers the nuances of P&C, Financial Services and Life-specific strategies tailored for insurance professionals. We teach over 18 different ways to overcome objections and get comfortable asking for the sale a minimum of 3X in every conversation.
- **Script Vault Access:** Unlock the power of effective communication with access to our Script Vault—a repository of proven word tracks and scripts to guide you through various scenarios and every sales conversation we teach.
- **Financial Foundation Blueprint:** Learn our tried-and-true system to position yourself as the go-to money expert and advisor in your community that will help you drive life insurance policies and premiums during appointments through our Financial Foundation blueprint, paving the way for even greater success.
- **24/7 Personalized Support:** Experience unparalleled support where you're not just a number. Enjoy direct access to Michael via text message *around the clock*, ensuring you always have the guidance you need.

- **Member Discounts and Early Access:** As a Weaver Sales Academy Platinum Plan member, you gain exclusive perks, including discounted pricing and early access to challenges, events, and bootcamps.
- **Community Support Network:** Become part of a thriving and exclusive community comprising thousands of like-minded, driven insurance professionals. Access the support, insights, and camaraderie you need to thrive in your journey.

Act now and watch your team thrive with a year of unparalleled access and growth.

Your success story begins here!

Take action *now* and unlock a brighter future for your insurance agency!

REMEMBER: The journey to a fulfilling and successful insurance sales career begins with a single step. Take that step today and join our program.

Don't let burnout be the end of your story—let it be the catalyst for a new and thriving chapter in your career.

Your success is our mission; together, we'll redefine the narrative.

[GET INSTANT ACCESS]

[ADDITIONAL TESTIMONIALS]