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Professional Summary

Healthcare recruiter with 588 hires in 3.5 years, backed by 20+ years in sales, customer service, and team management. Known for building strong relationships with hiring managers and candidates, and for getting results in high-volume, target-driven environments.

Professional Experience

Healthcare Recruiter

Convergence • Jerusalem, Israel | May 2023 – Present

- Delivered 588 hires in 3.5 years, managing end-to-end recruitment for healthcare professionals and nurses.
- Partnered with hiring managers to understand staffing needs and fill roles quickly.
- Screened and assessed candidates for clinical and cultural fit.
- Built and maintained a pipeline of qualified healthcare candidates.

Client Services

DocProbe • Jerusalem, Israel | 2020 – 2023

- Made outbound calls to real estate companies on behalf of a bank, securing important documents and getting them delivered to our facility.
- Managed a team of callers running the same outreach.

Call Center Sales & Support Specialist

AOL, IDT, HAS, SKI | 2005 – 2020

- Managed client acquisition, account retention, and promotional sales for telecommunications and digital services.
- Delivered high-volume customer service, resolving client inquiries and processing transactions accurately.
- Consistently met and exceeded performance targets across multiple campaigns and service lines.

Food Service & Hospitality Manager

Hotels & Restaurants | Over 20 Years Experience

- Owned and operated TacoTaco, a Tex-Mex restaurant in Jerusalem.
- Directed daily operations across food service and hotel departments.
- Managed cross-functional teams, staff training, and scheduling.
- Oversaw inventory control, budgets, and vendor negotiations.

Education

- **Bachelor of Science (B.S.) in Hotel and Restaurant Management**
  New York City College of Technology (NYC Tech)

Core Competencies

- **Management & Operations:** Team Leadership, Logistics, Cost Control
- **Talent Acquisition & Sales:** Full-Cycle Recruitment, Candidate Screening, Client Acquisition
- **Customer Relations:** Account Support, Client Communication, Conflict Resolution, Support