INTERNSHIPS IN THE TIA NETWORK

CURRENT

Date: 02/28/2019

Company: Deco Slides

Contact: Chase + Sam Jackson

Email: chase@decoslides.com, sam@decoslides.com

TIA Contact: Wills

Position: Summer Internship **Link:** https://decoslides.com

Deadline: 3/31/2019

Dates: Flexible, April - August

Location: Denver, CO

Pay: \$13 - \$18/hr depending on experience

Description:

We're a small startup that manufactures and sells customized slide sandals direct to consumers via our online store. Our clients range from individuals buying birthday presents for their friends to team apparel to corporate swag.

While it may seem like an unusual business to be in for founders with technical backgrounds in 3D printing (Chase, Colgate '13) and software engineering (Sam, Williams '10), we realized that there was a gap in the red-hot slide market for customizable slides and decided to jump at the opportunity. Putting our experience to good use, we developed a patent pending production process that makes producing original slides as easy as producing original t-shirts, as well as an innovative strap attachment mechanism that drives repeat business at a rate unheard of in the industry.

As a result, we're growing rapidly and have more business than we can handle.

It's a little wild right now, so we're looking for someone that is: effective in a dynamic work environment, comfortable playing many roles, a quick learner, and able to meet goals without being given a roadmap of how to do so. If you're interested in entrepreneurship and want a taste of the startup experience, this would be an excellent opportunity.

The Role:

You'll work across a number of different areas, with responsibilities including, but not limited to:

- Fulfilling orders. This involves heat pressing custom designs onto the slides, packing, labeling, and shipping.
- Managing leads and a full sales pipeline within our CRM
- Customer service via email, phone and chat

- Design work in Photoshop
- Managing social media accounts
- Photo shoots for product shots and social media
- Partnership outreach via social, email, phone

An ideal candidate:

- Is comfortable performing simple, manual labor tasks related to production of the slides
- Has a working knowledge of Photoshop (no need to be an expert, but would be a plus)
- Has strong work ethic
- Has a passion for entrepreneurship and willingness to get the job done.
- Has diverse music taste
- Likes dogs

Date: 11/21/2018

Company: True Ventures

Company contact: Company email:

TIA Contact: Cristian Saguil

Position: Internship

Link: https://trueventures.com/tec/, https://trueventures.com/tec/, https://trueventures.com/tec-application/

Deadline: January 15, 2019

Dates: TBD

Location: San Francisco

Description:

- The TEC fellowship brings together around 12 undergrad students to match them with startups in the bay area to do summer internships
- The application consists of a personal statement, 2 recommendations, resume, and a video
- If selected as a finalist, True will set up interviews with any startups interested in working with you; and if the interviews go well, you're good to go
- You work at your host startup 4 days a week, and spend one day a week at True listening to different speakers (True partners, founders, high performing employees, etc.)
- You don't have to be an engineer to have an impact out of the 15 students in my TEC class, about half were engineers; but the other half did their internships in product management, supply chain, marketing, and design
- You are paid a total of 11,000\$ for the summer which I found was sufficient for living in the Bay area as long as you find roommates
- There are plenty of opportunities to network with VC partners, founders, and startup employees which are all great if you are interested in finding startup work in the future

Date: 11/13/2018 Company: Loeb

Contact: hire@loeb.nyc

Email: emmas@elitescholarschina.com , dorothy@elitescholarschina.com

TIA Contact: Ben Sharf **Position:** Internship

Link: https://www.loeb.nyc/
Deadline: January 1, 2019

Dates: TBD

Location: New York City

Description:

Startup studio Loeb.NYC is continuing its commitment to entrepreneurial internships in NYC. Michael Loeb (serial entrepreneur, founder of Loeb Enterprises/Loeb.NYC, and co-founder of Priceline), along with Nicole Williams (founder of portfolio company 'WORKS', 3-time bestselling author, and regular talk show guest), have collaborated to bring you the Loeb.NYC Summer Internship Program for the third year in a row.

Our 10-week, paid internship program provides training and first-hand NYC startup experience to approximately forty bright undergraduate students with an enthusiasm for business and innovation. This is a one-of-a-kind opportunity for students to learn about entrepreneurship and make a difference at a startup.

The internship kicks off in early June, when the interns join Michael and Nicole at Michael's Southampton house (if you've seen *Billions* on Showtime, it's that Hampton house), where they are immersed in a one-day training program. The next day, the CEOs of the startup companies selected for the summer program pitch their businesses and summer projects to the interns. After individual meetings between the startups and the students, each intern is matched with a company that closely fits their skills and interests. To ensure this program is a success for interns and companies, company CEOs create defined assignments with meaningful work and oversight.

The internship program is supportive and comprehensive. Each intern receives a subject matter introduction to business and entrepreneurship, obtains support throughout the 10- weeks, and is provided with resources enabling them to succeed. Every week, interns visit the Loeb.NYC home office for our version of an evening 'Ted Talk' featuring world class entrepreneurs

discussing, well, just about anything they want to. In addition, interns participate in a weekly roundtable where progress is reviewed and concerns discussed.

We are looking for business minded students who have the drive, commitment, and talent to succeed at a start-up.

Applications are reviewed on a rolling basis, with a hard deadline of January 1_{st} , 2019. To apply, you must submit your resume and complete the survey found here.

Any questions, please email hire@loeb.nyc.

ARCHIVED

Date: 1/22/2018

Company: Kauffman Foundation

Contact: Emma Schoenberger (Former TIA'er), Dorothy Ajayi

Email: emmas@elitescholarschina.com , dorothy@elitescholarschina.com

TIA Contact: Wills Hapworth

Position: Full-time, Educational Consultant Opportunity

Link: http://www.elitescholarschina.com/

Deadline: TBD
Dates: TBD
Location: China
Description:

Elite Scholars of China is the premier Beijing-based education consulting firm, helping China's brightest students apply to top US colleges and universities. ESC is more than a college admissions consulting company; our counselors teach students the writing, studying, and even life skills that will help them excel in their applications and in their college lives beyond.

This position is ideal for someone who wants to develop their project management skills in a dynamic and fast-growing entrepreneurial company. In addition to working with students, ESC's team members are expected to contribute to the growth of the company by spearheading a variety of projects: past consultants have developed marketing materials, analyzed and improved client acquisition strategies, established and refined internal operations, and launched new services. Consultants are given leadership positions as early as their second year. Former ESC colleagues have gone on to graduate programs at Harvard Business School, and Johns Hopkins School of Advanced International, UPenn's Graduate School of Education, Yale Law School.

"We are looking for go-getters, and TIA is full of those. The company is young, so while it is established and thriving, it has maintained its entrepreneurial spirit. I think that the same love of innovation that drives students to TIA could make them excited about ESC. It could be a really educational space for anyone interested in entrepreneurship or eventually starting their own company, to see how a business has grown, how structures develop within it, how changes are made, how leaders lead, etc. and then getting to be a part of that development through their own contribution. All of these aspects have made me love my job, and I think other TIA/Colgate students could also love it. Everyone I work with is personable, smart, and hardworking, which I think describes 95% of Colgate's population."

Qualifications

- BA from a top American college/university and extensive writing experience
- Excellent written and oral communication skills
- Highly self-motivated and able to meet deadlines (Yeah, admissions deadlines!)
- Able to work well with students, build their confidence, and encourage their ideas
- Will uphold the values and high ethical standards of ESC
- Strong interest in education, and belief in the strength of mentorship
- Experience working with Chinese students or in the education field preferred, but not required
- Experience working in college admissions preferred, but not required
- Facility in Mandarin Chinese preferred, but not required
- Excited about a dynamic work environment and ability to work in a very collaborative manner

Date: 12/12/2018

Company: Kauffman Foundation

Contact: Email:

TIA Contact: Position: Intern

Link:

http://www.kauffman.org/who-we-are/careers-at-the-kauffman-foundation/2018-internships?utm_source=newsletter&utm_medium=email&utm_campaign=iaw_1_11_2018

Deadline: TBD
Dates: TBD
Location: TBD
Description:

The Kauffman Foundation Internship program will engage a diverse group of 15-20 college students (undergraduate and graduate level) in a paid summer internship experience with three components: meaningful project work, civic engagement and professional development.

We seek college students who are intellectually curious and passionate about our mission. Specifically, we seek interns who want to partner with us to eliminate barriers so that every person – regardless of their background – can take risks, achieve success and give back to their communities.

We know that diverse teams are high-performing teams; therefore, we seek college students with different perspectives and life experiences.

Date: 11/09/2017

Company: The Founders Organization

Contact: Anoop Kansupada

Email: a@fnd.rs TIA Contact: Wills Position: Intern

Link: http://thefoundersorganization.com/

Deadline: TBD
Dates: TBD
Location: TBD
Description:

Hiring an intern for the The Founders Organization, which is the only industry agnostic founders-only organization in the country. We exist because in order to build a company from an idea into a thriving organization, you must be dedicated to growing not only personally, but professionally as well. The challenges you face when you have no employees and are just beginning are dramatically different than those faced as you grow into a larger organization with seven figures of revenue and multiple employees. It's not just learning tactics and strategies, but growing into a leadership role, learning to trust your team, and building something that is much bigger than you as an individual.

All of our members are vetted on a number of factors, resulting in an acceptance rate of less than 8% of all applicants. Our members immediately benefit, as the group is made up of extremely high quality members who want to participate in a strong community.

Qualifications for Membership:

- Status as a founder: Our members are all founders meaning they either had the idea themselves or were present at a very early stage in the company's formation. No one gains membership by purchasing a business, inheriting it, or being hired to run one.
- Financial Requirements: Briefly, these are the high-level financial requirements.
 Members' currently run a business creating \$1.5 mil annual revenue, sold a business for \$2mil (requirement increases by \$1mil / cofounder), raised funding of at least \$3mil.

- Personal requirements: Members must undergo a series of interviews that ensures that
 they will be positive additions to the community. These interviews explore their
 commitment to professional and personal growth and achievement, willingness to share
 and support others, and their reputation in the community.
- Ongoing participation: All members are required to remain active in order to maintain their membership in TFO.

Benefits of Membership:

- Access to a community of vetted founders.
- A private website and mobile app for communicating with community members, keeping up with news, and RSVPing for events.
- Access to many private events, ranging from dinners to multi-day experiences.
 Experiences are run nearly every month and are amazing ways to connect with other founders.
- Mastermind groups that are structured based upon industry, situation, or topic focuses.
 These meet monthly via video conference.
- Discounts to all of our events that require payment.
- Tons of introductions to other founders. We have team members whose only role is to make meaningful introductions to our members. These introductions are both personal and business in nature.
- Monthly panels that bring in thought leaders in both personal and business topics. These
 topics range from how to build a watch collection as an investment to trends in private
 enterprise funding.

We're adding additional events and benefits all the time.

Date: 05/24/2017

Company: Wild and Woolly

Contact: Nina Cheng

Email: nina@wildandwoollyny.com

TIA Contact: Wills Position: Intern

Link: N/A
Deadline: TBD
Dates: TBD

Location: New York City (Garment District)

Description:

Wild and Woolly, a new accessories startup that counts Kim Kardashian and Kylie Jenner as fans, is looking for an intern for the summer and potentially beyond.

Our first collection, comprised of premium mink, fox, and beaver fur phone cases and mink earrings, has been extremely well-received by shoppers, retailers, and press. The line is currently available on our website and at Opening Ceremony, Maxfield LA, and many stores worldwide. Press has included NYTimes, NY Post, NY Mag, Observer, Vogue, and Business Insider.

The Founder's background is in investment banking/private equity, with only minimal dabbling in fashion. This experience would pretty much teach you how to launch and grow a startup, keep it running day-to-day, figure out how to grow sales, and try to disrupt the hell out of an 'insiders-only' industry.

Applicants don't need to have a background or interest in fashion, but they do need to be very communicative and have attention to detail. You will help with operations, production, PR, digital marketing, social media, and finance, and will interact with entrepreneurs, retailers, editors, manufacturers, suppliers, press agents, influencers, and others. Photoshop and UX skills a plus. You should be highly responsive and communicative, have fastidious attention to detail, and have a gung ho "get it done" as opposed to a "too stressed out" attitude!

Previous relevant experience is a plus but not a requirement. Location is in the Garment District, in the West Village, and remote."

Date: 04/24/2017

Company: Clinton Global Initiative

Contact: Megan Strawther

Email: megan.strawther@clintonglobalinitiative.org

TIA Contact: Wills

Position: Workshop attendee

Link: cgiu.org/apply
Deadline: 5/10/2017

Dates: Event at Northeastern University in Boston, MA from October 13-15

Location: Boston **Description:**

With our application deadline on May 10, we are in the final stretch of recruiting students to apply for our 10th Annual Meeting taking place at Northeastern University in Boston, MA from October 13-15 (flyer attached). Each year, we gather 1,000 student innovators and entrepreneurs from around the world who will have an opportunity to participate in skills-based workshops, compete for seed funding, and hear from topic experts and thought leaders including President Bill Clinton and Chelsea Clinton. We believe students from Colgate University, and particularly those in the Thought Into Action program, would have a lot to gain from this experience.

If you know an undergraduate or graduate student who might be interested in applying for our program, we encourage you to let them know about the application for CGI U 2017 at cgiu.org/apply. You can also nominate prospective students who you feel would make exceptional applicants for our program by taking two minutes to fill out this form at cgiu.org/nominate. Our staff will follow up with these students directly to let them know you have recognized them and we will provide information on how to apply for our program.

Date: 03/23/2017 Company: Knotch

Contact: Jack Kinlan and Allison

Email: <u>jkinlan@colgate.edu</u> and <u>allison@knotch.com</u>

TIA Contact: Wills

Position: Summer Internship **Link:** https://www.knotch.it/

Deadline: 2/6/2017

Position: Knotch Summer 2017 Internship

Dates: Mid-June through mid to end of August (but flexible pending schedule)

Location: NYC Description:

As a Business Intern at Knotch, you will get exposure to various parts of the startup business, from Sales, to Client Success, to Communications. We're looking for two summer interns to help support our growing business. One of these roles will be data-oriented, the other more generalist.

Responsibilities May Include

- Supporting company-wide PR, marketing, and event initiatives
- Mapping organizations to find key business lead contacts
- Generating new business through outreach to Fortune 50 brand executives
- Analyzing sets of marketing data and packaging into actionable insights
- Preparing client-facing presentations
- Assisting with integration with publisher partners such as Conde Nast, The Wall Street Journal, and Forbes
- Coordinating and attending meetings with marketing executives and agency partners

• Working with dev / engineering team to identify and fix bugs, while helping to develop and evolve the Knotch product as you go

Desired Skills & Experience

- You are a rising senior (Class of 2018)
- A passion for data
- An entrepreneurial mindset and attitude
- An agile work ethic. Things change; you have to be okay with that
- A willingness to roll up your sleeves and get things done
- A love for problem-solving
- An ability to work independently; self-motivated with a high degree of intellectual curiosity Compensation + Benefits
- This will be a paid summer internship
- Free lunch each day (up to \$20)
- Commuter benefits (up to \$130 per month)
- You get to work with a rockstar team!

Knotch is a well-funded startup that's making data sexy again. Our success has been built by a passionate team who believes in loyalty, has laser-sharp focus and intensity, and who delivers results while having a helluva good time.

We are a marketing intelligence company that enables CMOs to understand how their marketing efforts are impacting their audiences emotionally across every content distribution channel or geography in real time. Marketers use this unprecedented, real-time intelligence to optimize the creative and distribution of their marketing. We're based in New York and our client verticals include financial institutions, entertainment, and CPG.

If you are interested in applying, please submit your resume and the answers to the three questions below to allison@knotch.com

Questions for Knotch internship. Please limit responses to < 250 words each

- 1. Why are you interested in working for Knotch?
- 2. What is your favorite personal quirk? Or what makes you unique? 3. What is the accomplishment you're most proud of? Why?

Date: 12/21/2016

Company: Venture for America

Contact: Madeleine Stanley

Email: maddie@ventureforamerica.org

TIA Contact: Wills

Position: Summer Internship

Link: http://apply.ventureforamerica.org/

Deadline: 2/6/2017

Description:

- To revitalize American cities and communities through entrepreneurship.
- To enable our best and brightest to create new opportunities for themselves and others.
- To restore the culture of achievement to include value-creation, risk and reward, and the

common good.

Venture for America is a nonprofit fellowship program empowering recent college graduates to launch their careers as entrepreneurs and revitalize American cities. After five weeks of training, VFA Fellows spend two years working for a startup in a U.S. city with an emerging startup ecosystem. Throughout the fellowship, they learn how to contribute to a high-growth business and gain access to mentorship, ongoing training, and the nationwide VFA community. When Fellows and alumni are ready to build companies of their own, VFA provides the resources they need to become entrepreneurs.

Our goal is to fuel job growth in cities throughout the U.S. while empowering our best and brightest to create value in their communities. We aim to produce effective and high-character builders who will found and lead quality organizations throughout their careers.

To learn more about our Fellows, companies, and all things VFA, visit ventureforamerica.org.

Apply by February 6th to join the Venture for America Class of 2017!

Date: 12/20/2016 Company: Loeb.nyc

Contact: Anoop Kansupada, anoop@loeb.nyc

TIA Contact: Wills
Position: Internship

Role: Startups

Link: http://bit.ly/LoebInternship

Description:

Loeb.nyc is hiring a select group of passionate undergraduate students for it Summer, 2017 Internship Program. Loeb.nyc is a NYC-based early-stage investor and startup studio lead by serial entrepreneur Michael Loeb. The ideal candidate we are looking for is well-versed in the

startup mentality, eager to take on high level tasks and responsibilities, and passionate about innovation.

That being said, this internship program is not for everybody; if you're looking for something corporate, slow-paced and repetitive, then this opportunity probably isn't for you. However, If you are looking to gain hands on experience working with experienced entrepreneurs in an intimate and high-paced environment, then please feel free to apply using the link provided.

If you are interested in applying please fill out this survey (http://bit.ly/LoebInternship) and then send a resume (no cover letter necessary) to hiring@loeb.nyc.

Company: Platform Brown
Contact: Jason Griswold

TIA Contact: Wills
Position: Full Time
Role: Content Marketing

Link: https://platformbrown.recruiterbox.com/jobs/fk06jrn

Description:

TIA Mentor Jason Griswold wants to hire a motivated TIA entrepreneur. "Content marketing Associate" @ Platform Brown. Need a kick ass blocking and tackling TIA'er who knows how to get stuff done with a bit of creativity. Feel free to send link and/or have anyone contact me. Experience less important than good work ethic and entrepreneurial DNA." https://platformbrown.recruiterbox.com/jobs/fk06jrn

Company: Pride Technologies

Contact: Leo Russell
TIA Contact: Wills

Position: Full Time / Internship

Role: TBD Link: N/A Description:

TIA Parent Leo Russell wants to hire some TIA students at his company <u>Pride</u>. If of interest, contact Wills and will put you in touch.

INTERNSHIP PLACED

Company: <u>UVC</u>

Contact: Kathryn Cartini

TIA Contact: Wills
Position: Internship
Role: Marketing

Link: http://uvc.org/marketing-internship/

Description:

Paid marketing internship open at UVC...great organization http://uvc.org/marketing-internship/

INTERNSHIP PLACED

Company: ChargeitSpot

Contact: Ashwin.Muthiah@ChargeItSpot.com

TIA Contact: Wills

Position: Full Time / Biz Dev

Role: Business Development / Sales

Link: N/A
Description:

This is for a full-time team member for someone to come help us crack open a relatively new market for us - sponsorships and out-of-home media. We've had some initial success in signing Dell, Verizon Wireless, T-Mobile, The GRAMMYs, Playboy and others. Given early traction, we're looking to break this market open. Person does not need direct experience. They can be a recent college grad so long as they have truly relevant work experience to date (doing sales/biz dev or starting a business) and can learn quickly with some guidance. We want someone who has the potential to be great at sales. They should be hungry, a quick learner, highly intelligent, and great with people. They should really want to work in the start-up world. Position is based in Philly. Interested people should email Ashwin.Muthiah@ChargeltSpot.com.

Company: Nanny Network
Contact: Dulany Dent

TIA Contact: Mentor Jason Griswold / Wills

Position: Full Time

Role: Placement counselor **Link**: http://nanny-network.com/

Description:

The Nanny Network is looking for a full-time Placement Counselor to assist in the day-to-day operations and support the growth of this boutique, nanny placement agency. We are a small, growing business based in the Baltimore area. We currently operate in Maryland, D.C. and Virginia, and there is significant opportunity for additional growth. Our team is small and we need someone who can jump on board, wear many hats, be a team player and make an immediate impact. This position can promise longevity and career growth for the right candidate!

We need someone who is flexible, organized, professional, detail-oriented, productive, efficient, coachable, sharp and helpful! Someone who is ready to make suggestions and contribute ideas about new ways of doing business and ways we can make our current business better. Someone who is excited to join a company at the ground level and play an important role in its growth and success. Someone with a really positive attitude who is ready to roll up their sleeves and do whatever needs to be done. Someone who can handle the craziness of phones ringing off the hook and many moving parts!