🚀 **NYSC Opportunity in Fintech Sales – Lagos & Abuja**

Are you a **serving NYSC Corps Member passionate about tech, fintech, and sales?**

Do you want to build a **real career in fintech sales and business development**, not just complete your service year?

BASIPAY is looking for **ambitious and driven corps members** to join our team as **Field Sales Associates** to help drive **customer acquisition** for our fast-growing fintech platform. This role is designed as a **career launchpad**, offering structured mentorship and a growth pathway into **Sales Development Representative (SDR)** and eventually **Account Executive** within the BASIPAY team.

If you're curious about **technology, cross-border payments, and startup growth**, this is an opportunity to gain **hands-on experience in the fintech ecosystem.**

📍 **Locations: Lagos Island, Lagos Mainland, and Abuja**

Role: Field Sales Associate (NYSC)

You will be responsible for **introducing potential customers to BASIPAY and driving adoption of our platform.** This role involves **engaging businesses that make international payments and need faster, more reliable settlement options.**

What You Will Do

• Drive **customer acquisition** by introducing businesses to BASIPAY
• Identify and engage **business owners, digital professionals, and service providers**
• Educate potential users on **how BASIPAY enables seamless cross-border payments**
• Support onboarding of new customers onto the platform
• Collect market insights and feedback to improve product adoption
• Work with the BASIPAY growth team on **user acquisition campaigns**

Who We Are Looking For

• Serving **NYSC Corps Member** posted to Lagos or Abuja
• Familiar with **Lagos Island, Lagos Mainland, or Abuja business environments as it applies to your location**
• Strong interest in **tech sales, fintech, and innovative solutions**
• Confident communicator who can engage business owners and professionals
• Entrepreneurial mindset and willingness to **learn in a fast-paced startup environment**
Sales experience is a **plus but not required**.

Career Growth Path

This role is not just a temporary NYSC placement but a launchpad for career growth. A high-performing candidate will grow into full-time roles within BASIPAY

Field Sales Associate (NYSC) ⟹ Sales Development Representative (SDR) ⟹ Account Executive (AE) ⟹Sales / Growth Lead

You will gain **real startup sales experience** and develop skills in:

- B2B and B2C fintech sales
- Customer acquisition strategies
- Startup growth and partnerships
- Cross-border payments and blockchain infrastructure

Compensation & Incentives: A competitive Base Allowance + a performance-based incentive. Top performers can earn **significantly above the base allowance.**

Why Join BASIPAY

We are building infrastructure that allows **businesses in Africa to settle cross-border payments seamlessly.**

By joining BASIPAY, you will:

✔ Gain **real fintech startup experience**
✔ Learn **modern tech sales and growth strategies**
✔ Work closely with experienced founders and operators
✔ Build a **career path in fintech and technology sales**

📩 **Interested?**

Submit CV and application via - https://forms.gle/pbfxiLBL8H6BPTFa9

We are looking for **driven corps members ready to learn, grow, and build the future of payments. Only shortlisted candidates will be contacted.**